

# How to Lead Decision-Making for Better Budgeting

The Government Finance Officers Association (GFOA) has developed the Financial Foundations Framework to help governments make financially sustainable and wise budget decisions. It is based on Nobel-Prize-winning research and the latest in behavioral science. This training focuses on budget design principles and leadership strategies from the framework that can help your government rethink budgeting and reach the best decisions. We'll cover topics like open communication and trust building, collaborative decision making, developing clear rules to guide good decisions, and more.

## Learning objectives:

- Design innovative government budget processes that go beyond incrementalism.
- Develop effective government financial policies to help prepare for future uncertainty.
- Apply communication and deliberation strategies to ensure government decision making is inclusive of all stakeholders.

(Practice Groups 7 Strategic Planning 12 Financial Management and Budgeting)

## Presenters:



**Shayne Kavanagh** is the Senior Manager of Research for GFOA and has been a leader in developing the technique of long-term financial planning and policies for local government. He started GFOA's long-term financial planning and policy consulting offering in 2002 and has been working with governments on financial planning and policies ever since. Most recently,

Shayne has pioneered the use of computer simulation to “stress test” the long-term financial position of local governments. Shayne has worked with many governments of different sizes and types on financial planning and policies across the United States and Canada. His work with local

governments has earned him a fellowship with the National Academy of Public Administration, a position on the board of advisors for the University of Chicago's Center for Municipal Finance, and recognition as one of the 100 most influential people in local government by Engaging Local Government Leaders. Shayne's financial planning experience also drives his research at GFOA. He is the author of a number of influential publications on financial planning. Prior to joining GFOA, Shayne was the Assistant Village Manager for the Village of Palos Park, Illinois.

TARGET AUDIENCES:

Assistants/Deputies,

Chief Executive Officers, County Leaders, Early-Career Professionals, Department

Heads/Directors, International Local Government Professionals, Large Community Leaders, Mid-

Level Managers, Senior/Credentialed Managers, Small Community Leaders