


Solar Powering Your Community

Addressing Soft Costs and Barriers



 Powered by
SunShot
U.S. Department of Energy



Powered by

SunShot

U.S. Department of Energy

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Agenda

- 10:00 – 10:30 Introductions and Overview
- 10:30 – 11:40 Solar 101: Technology, Markets, and Policy
- 11:40 – 12:15 Planning and Zoning for Solar
- 12:15 – 12:30 *Break*
- 12:30 – 12:40 Interactive Activity Revisited
- 12:40 – 1:25 Solar Financing Strategies in the Region
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About the SunShot Solar Outreach Partnership



The **SunShot Solar Outreach Partnership (SolarOPs)** is a U.S. Department of Energy (DOE) program designed to increase the use and integration of solar energy in communities across the US.

About the SunShot Solar Outreach Partnership

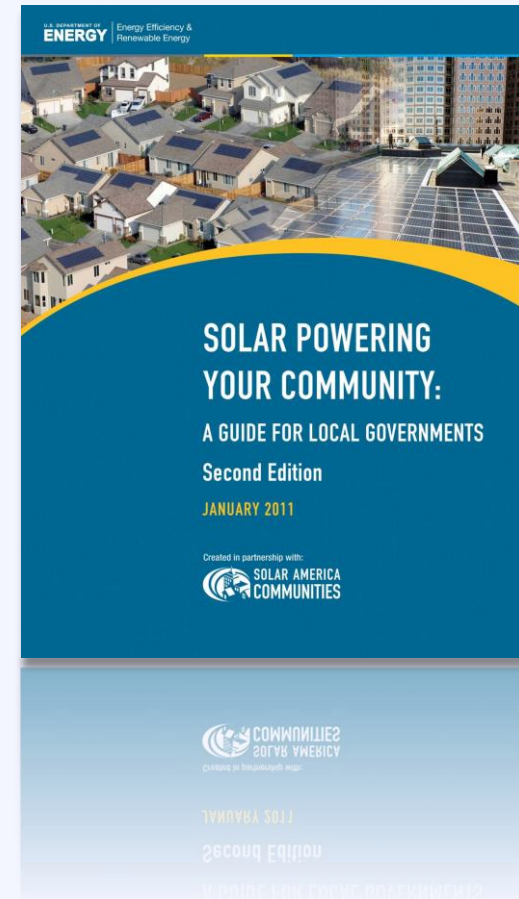
- Increase installed capacity of solar electricity in U.S. communities
- Streamline and standardize **permitting and interconnection processes**
- Improve **planning and zoning codes/regulations** for solar electric technologies
- Increase access to **solar financing options**

About the SunShot Solar Outreach Partnership

Resource Solar Powering Your Community Guide

A comprehensive resource to assist local governments and stakeholders in building local solar markets.

www.solaroutreach.org



Complimentary Services



Technical
Resources



Regional
Workshops



One to One
Assistance



Strategy
Session

Complimentary Services



Technical Resources

Helping Policymakers Understand Best Practices:

- Case Studies
- Fact Sheets
- How-to Guides
- Toolkits

www.solaroutreach.org



One to One Assistance

Complimentary Services

Quickly get up to speed on key solar policy issues:

- Solar 101
- Planning for Solar
- Implementing an Ordinance
- Streamlining Solar Permits
- Growing your Market



Regional Workshops



Strategy Session

Complimentary Services



Technical
Resources



Regional
Workshops

Develop an
implementation
strategy for smart
solar policy



Strategy
Session

Complimentary Services



Technical
Resources



Regional
Workshops



One to One
Assistance

Receive customized
technical support on
implementation of
smart solar policy

Poll

Who's in the room?

Poll

What is your experience with solar?

Explore benefits

and

Overcome barriers

Activity: Identifying Benefits

What is the greatest benefit solar can bring to your community? **[Blue Card]**

Right Now



Write answer on card

During Session



Compile results

After Break



Group discussion

Activity: Addressing Barriers

What is the greatest barrier to solar adoption in your community? **[Green Card]**

Right Now



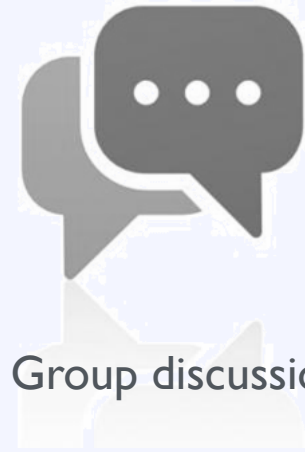
Write answer on card

During Session



Compile results

After Break



Group discussion

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Solar Technologies



Solar Photovoltaic (PV)



Solar Hot Water



Concentrated Solar Power

Solar Technologies



Solar Photovoltaic (PV)

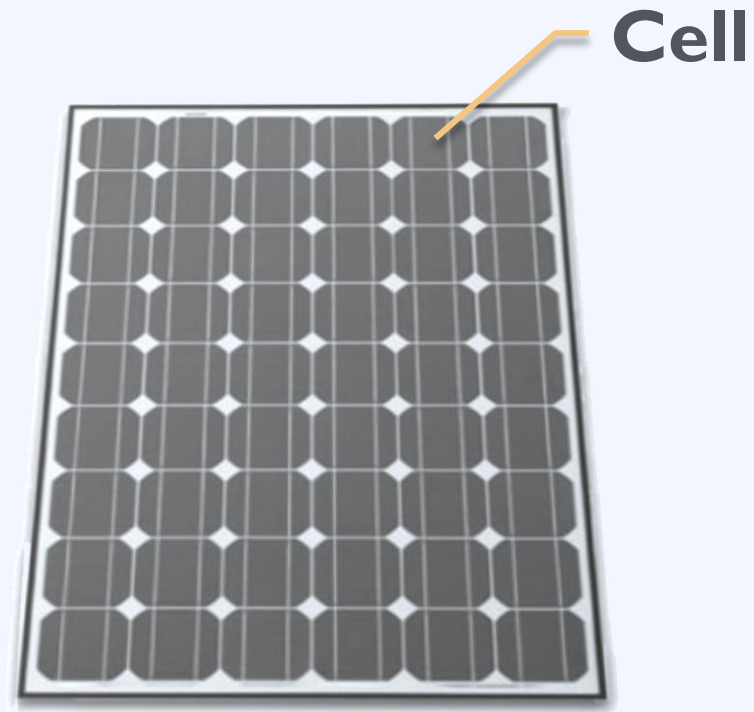


Solar Hot Water



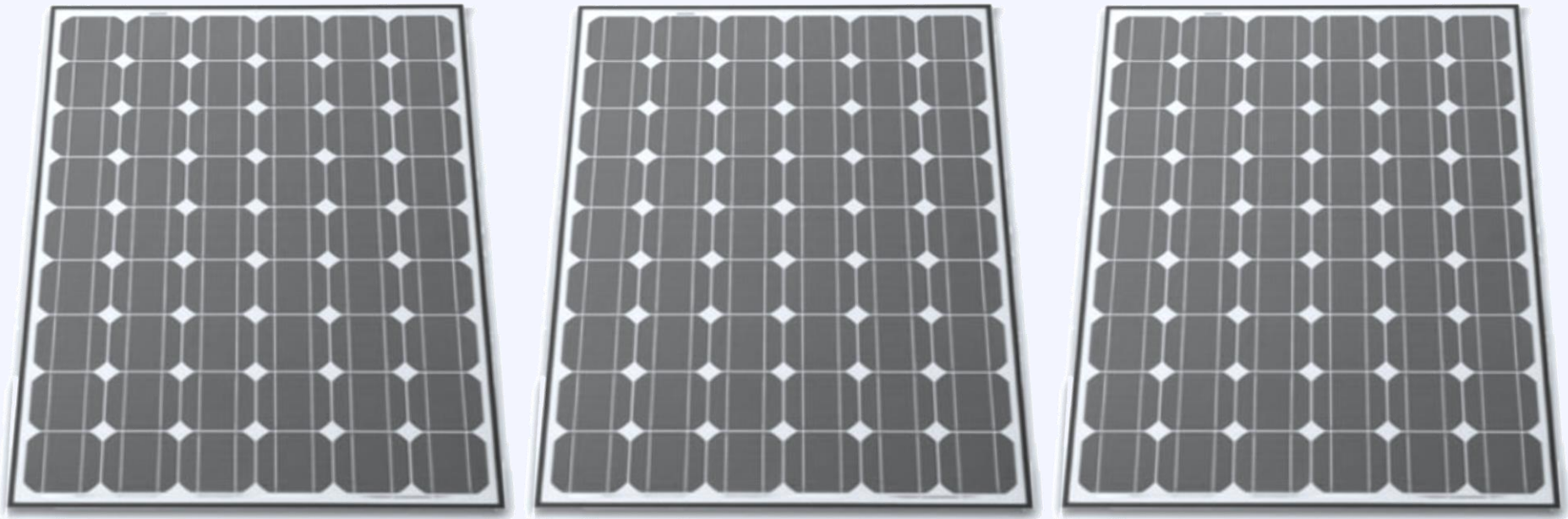
Concentrated Solar Power

Some Basic Terminology



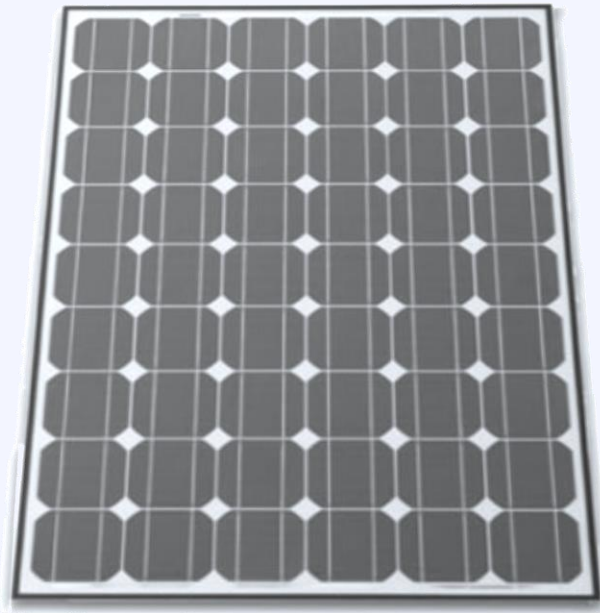
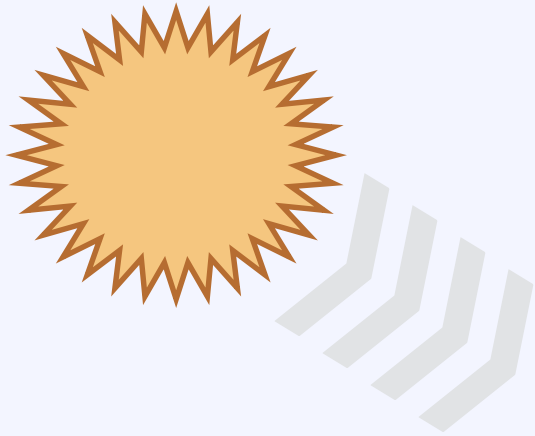
Panel / Module

Some Basic Terminology



Array

Some Basic Terminology



Production
Kilowatt-hour (kWh)

Capacity / Power
kilowatt (kW)

Some Basic Terminology



Residence
5 kW



Factory
1 MW+



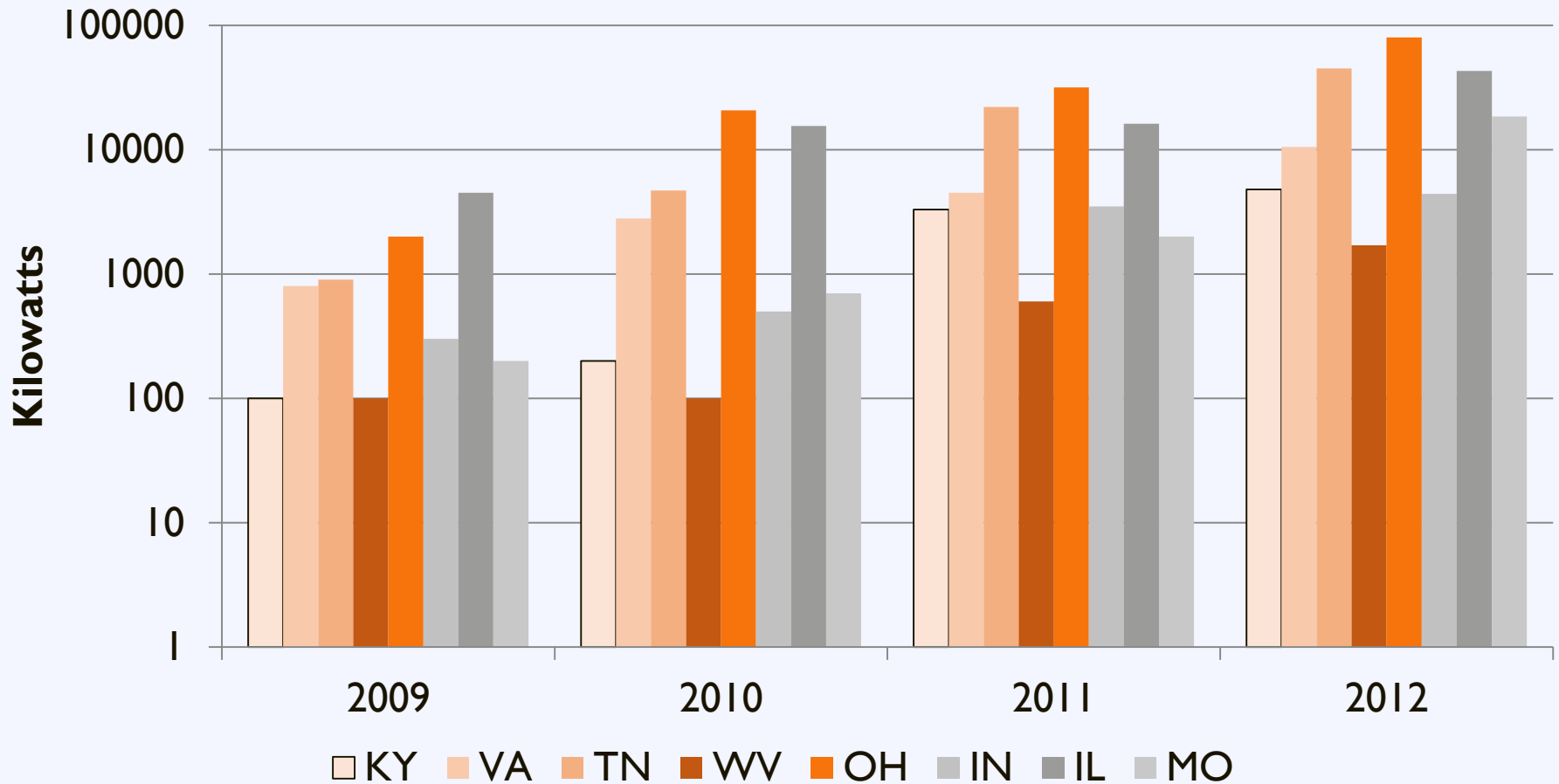
Office
50 – 500 kW



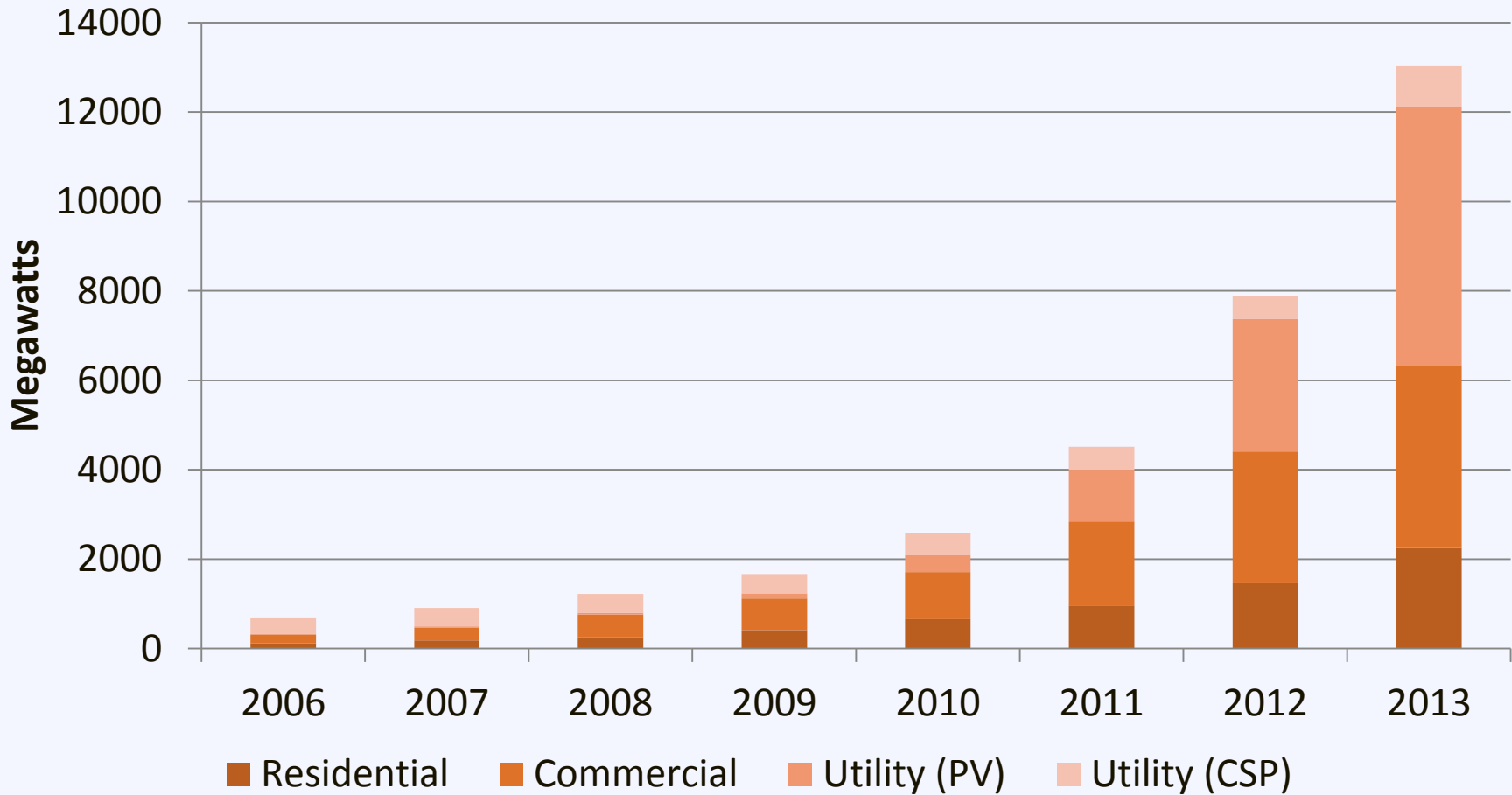
Utility
2 MW+

Kentucky Solar Market

Cumulative Installed Capacity of Solar PV



U.S. Cumulative Capacity Growth



Solar Development in the US

In 2013, the US solar industry installed

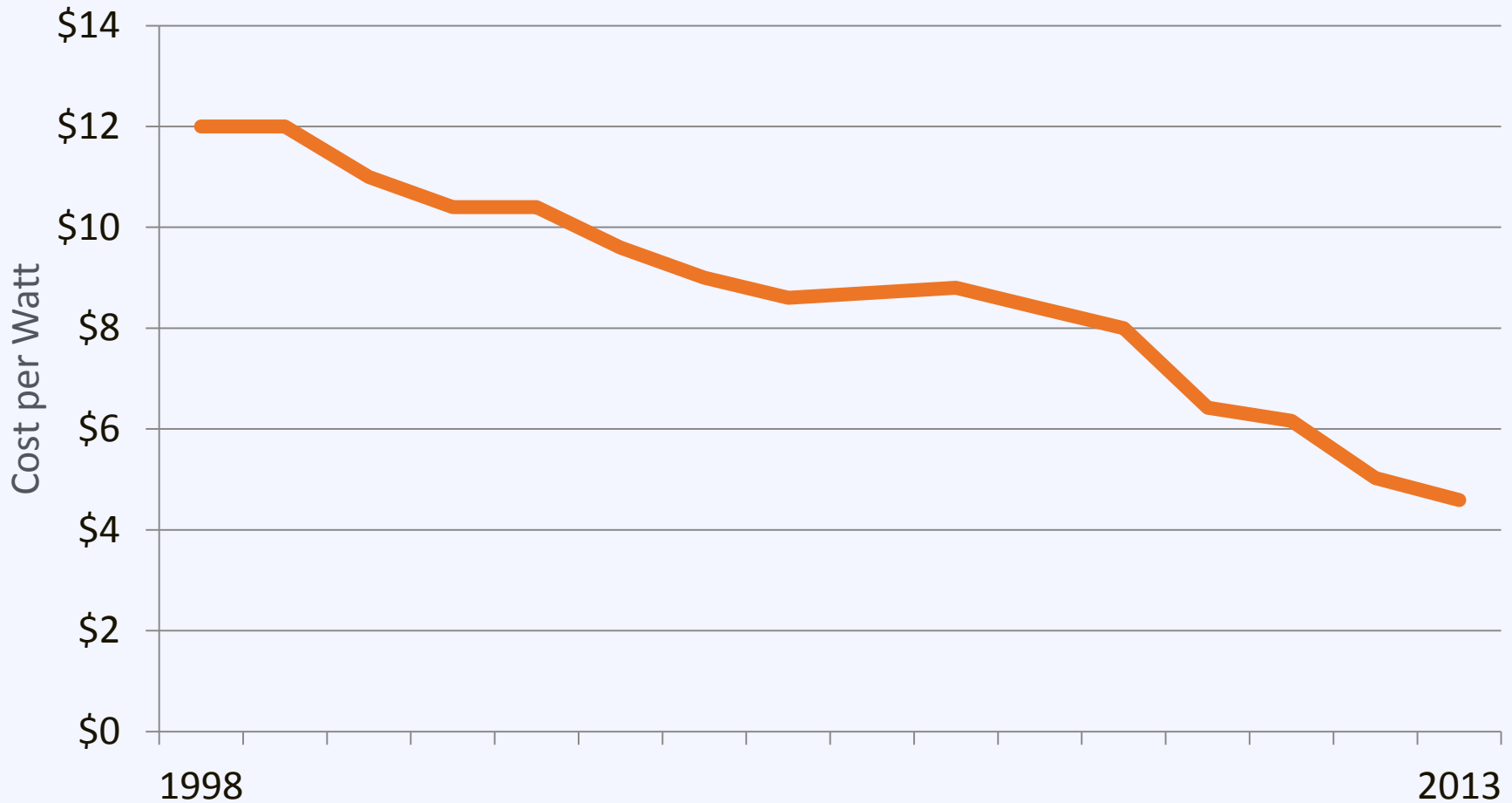
131,000 new solar installations
[that's one every four minutes]

of which

94% were residential projects

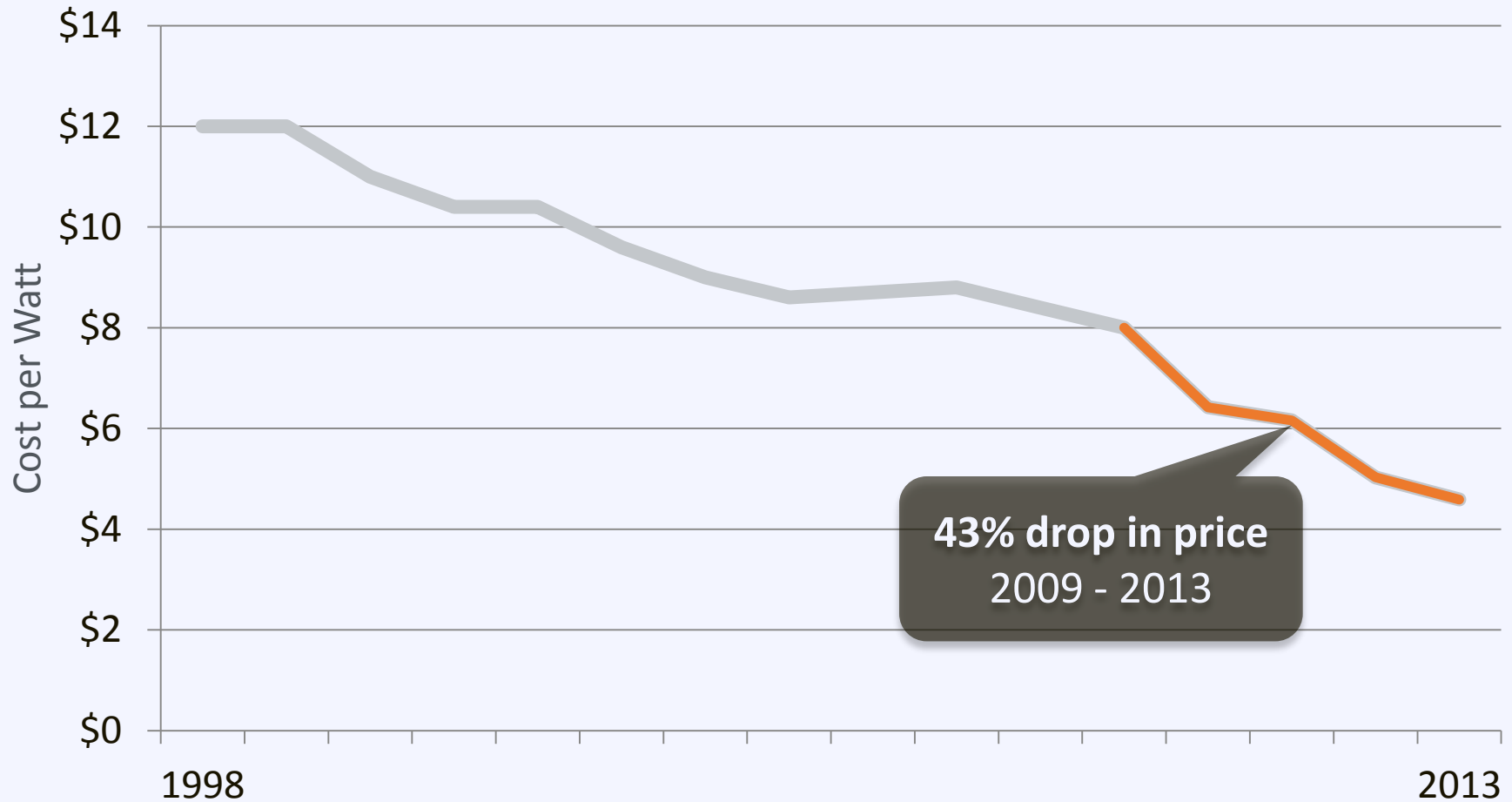
Solar Installed Costs

US Average Installed Cost for Behind-the-Meter Residential PV



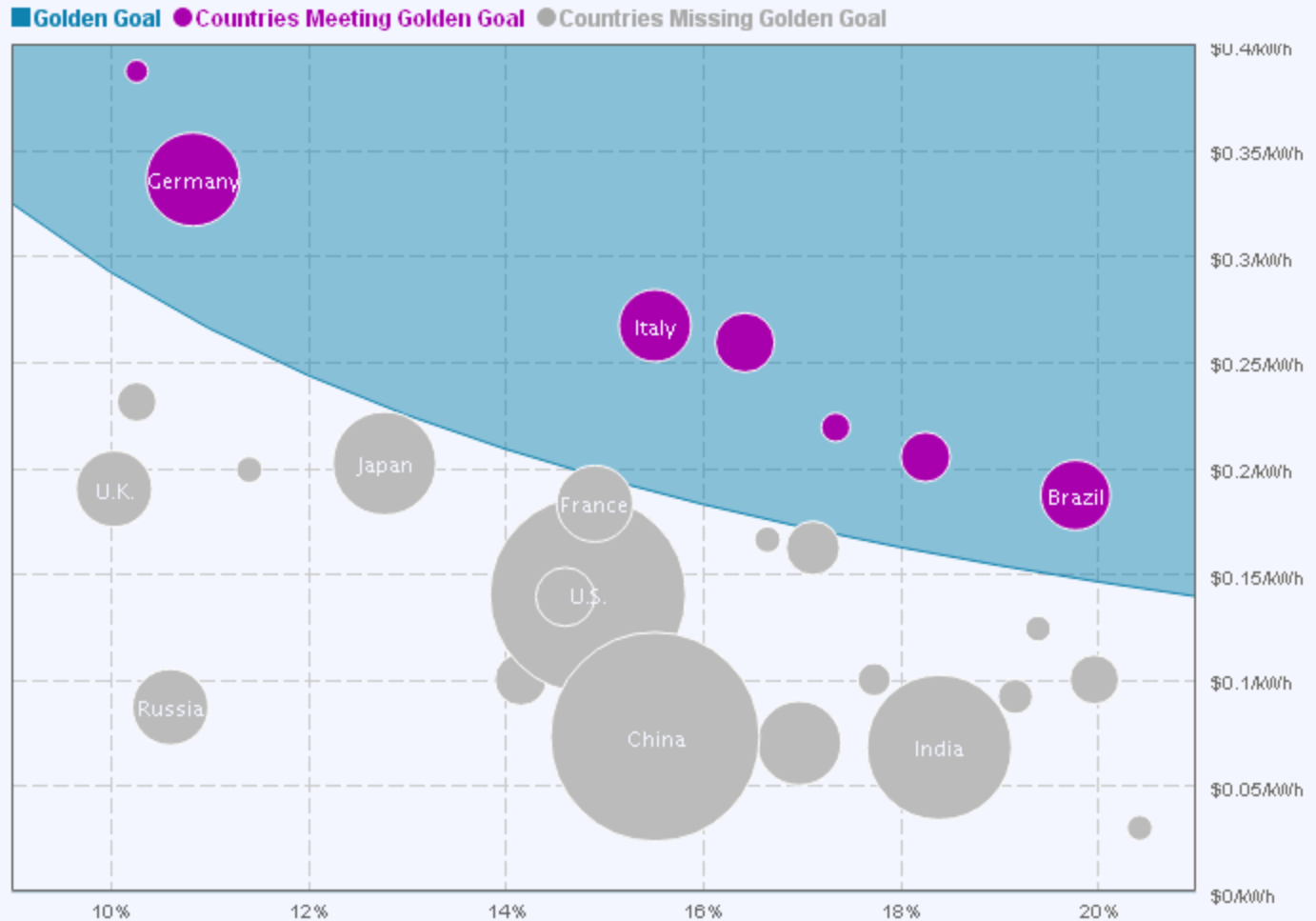
Solar Installed Costs

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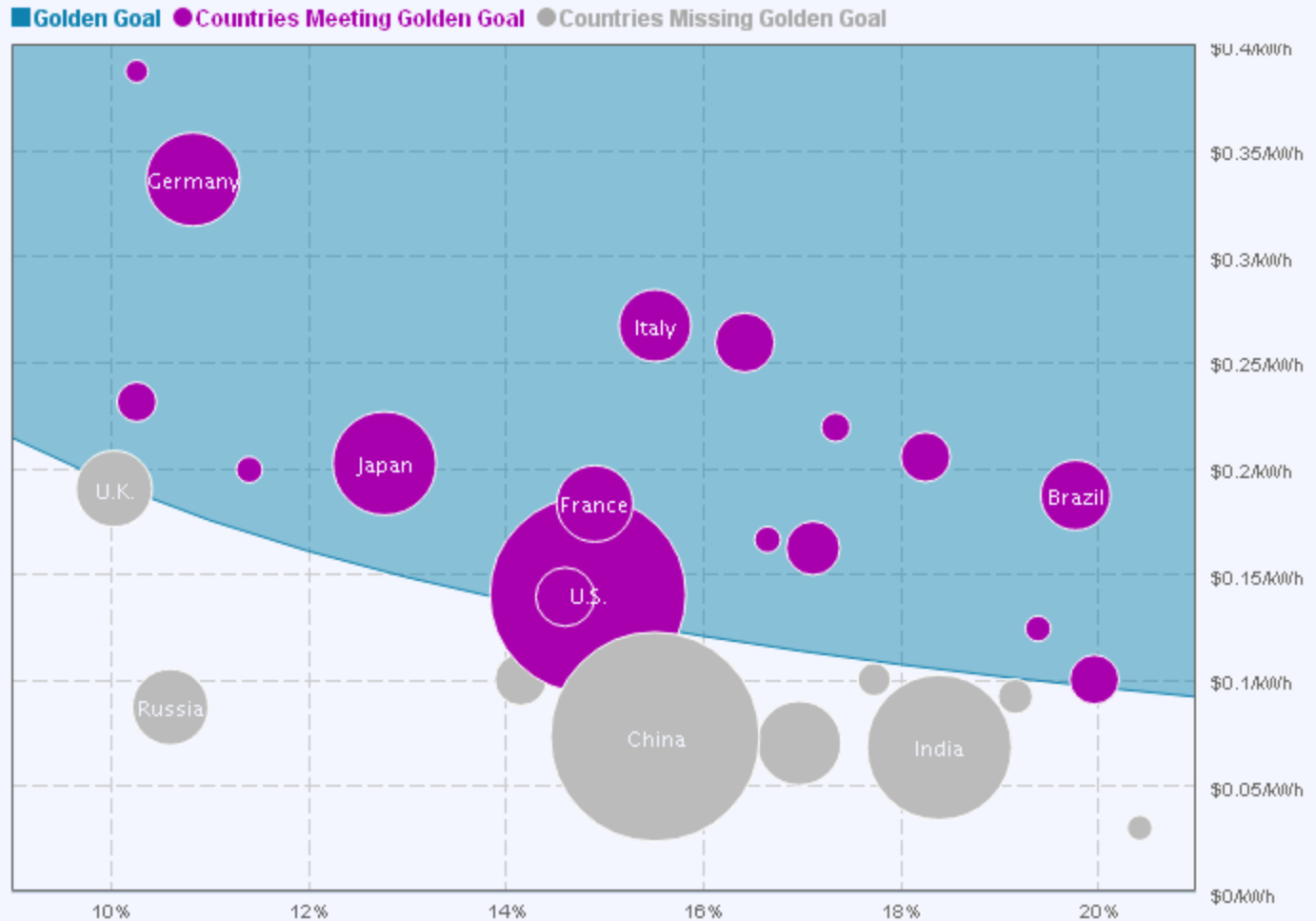
Projected Cost Competitiveness

2012

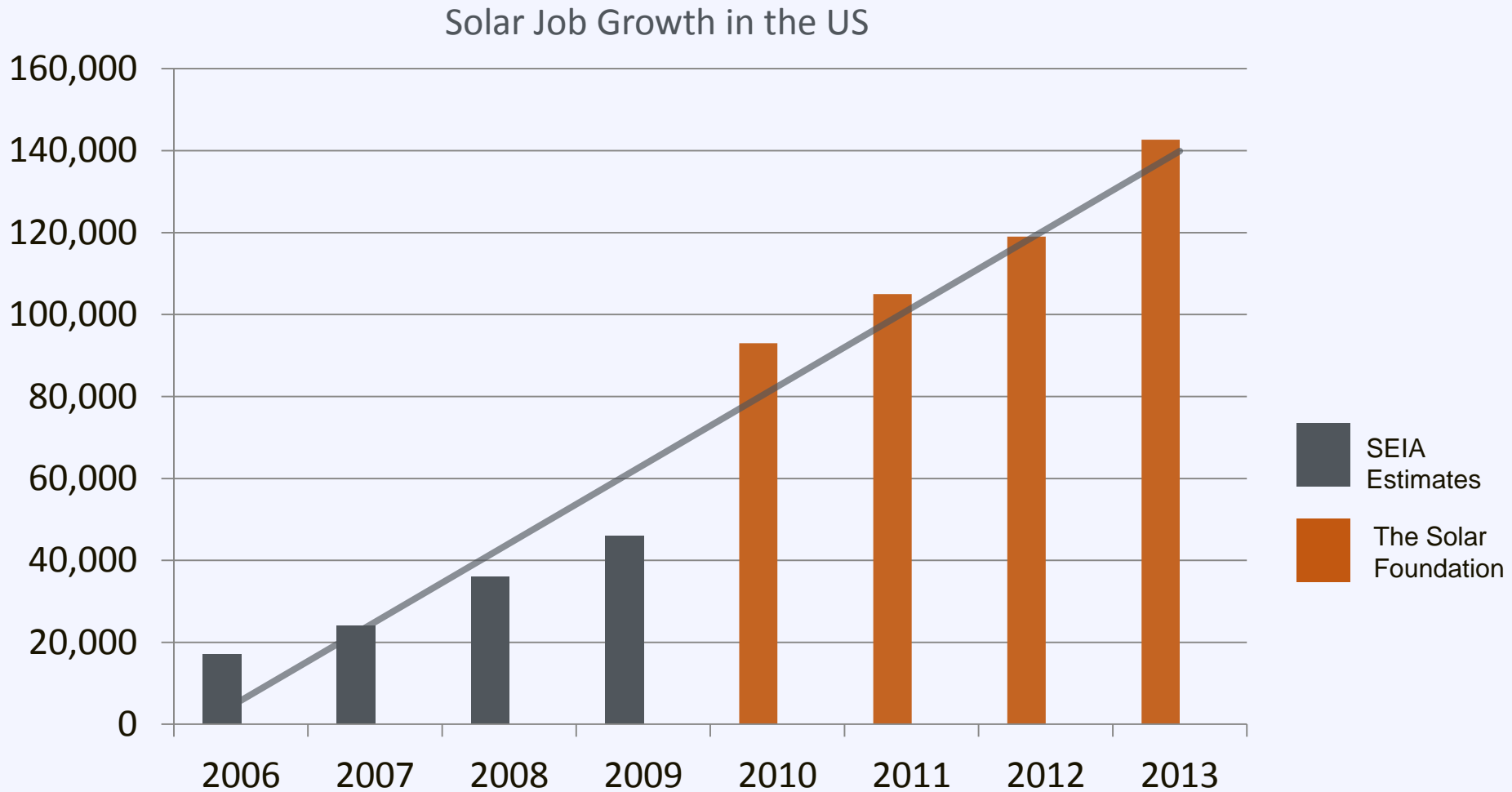


Projected Cost Competitiveness

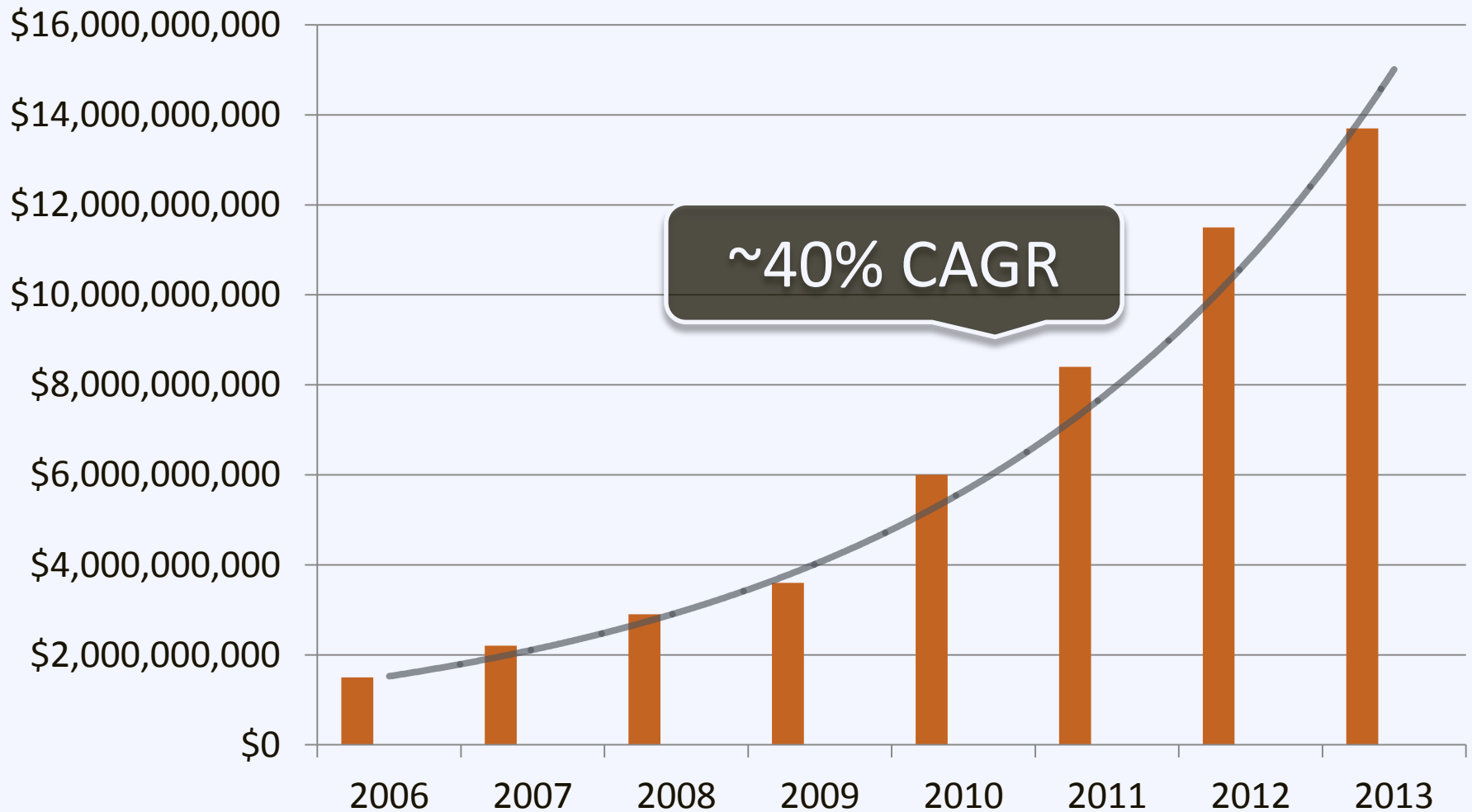
2020



Solar Job Growth

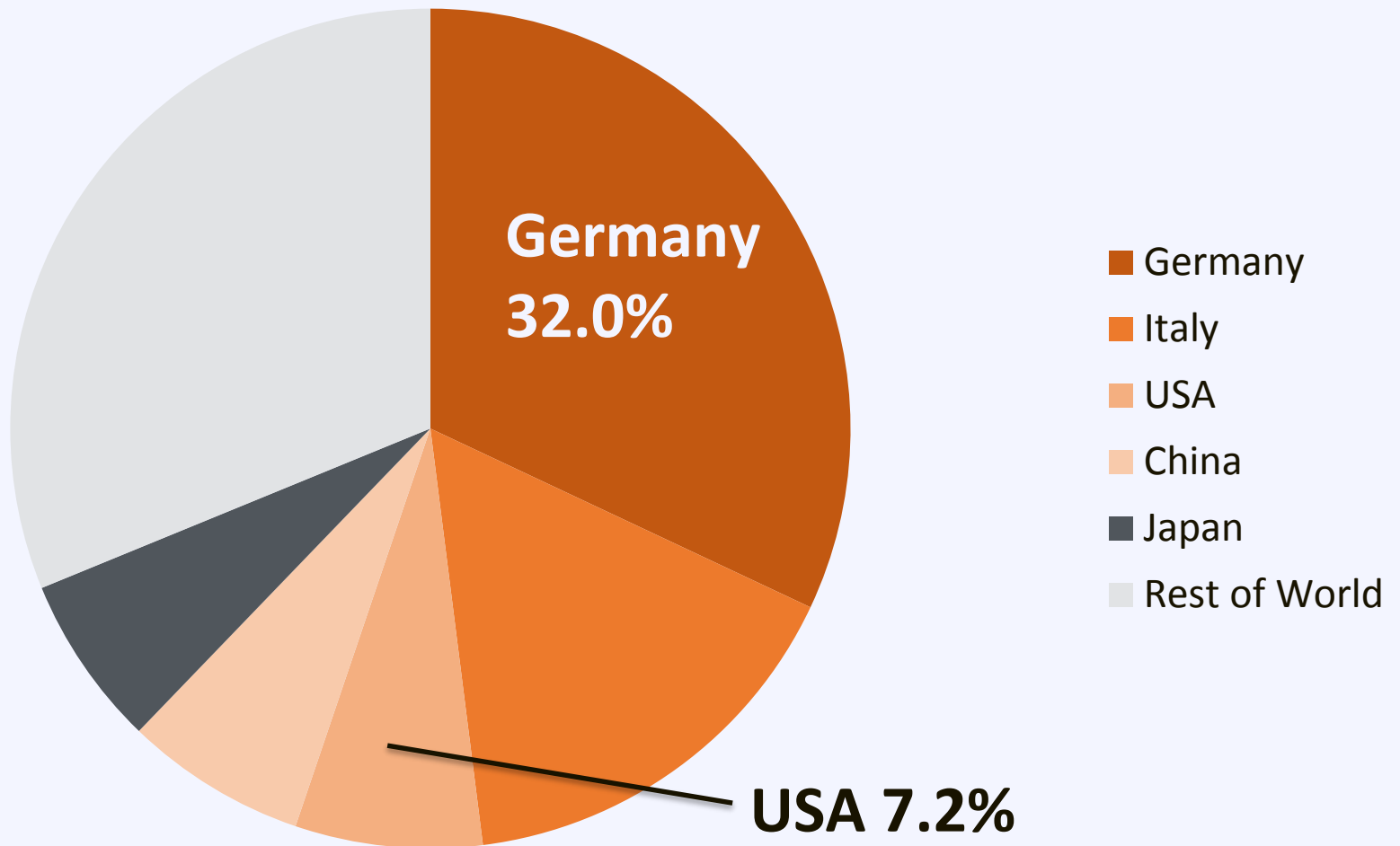


Solar Economic Growth

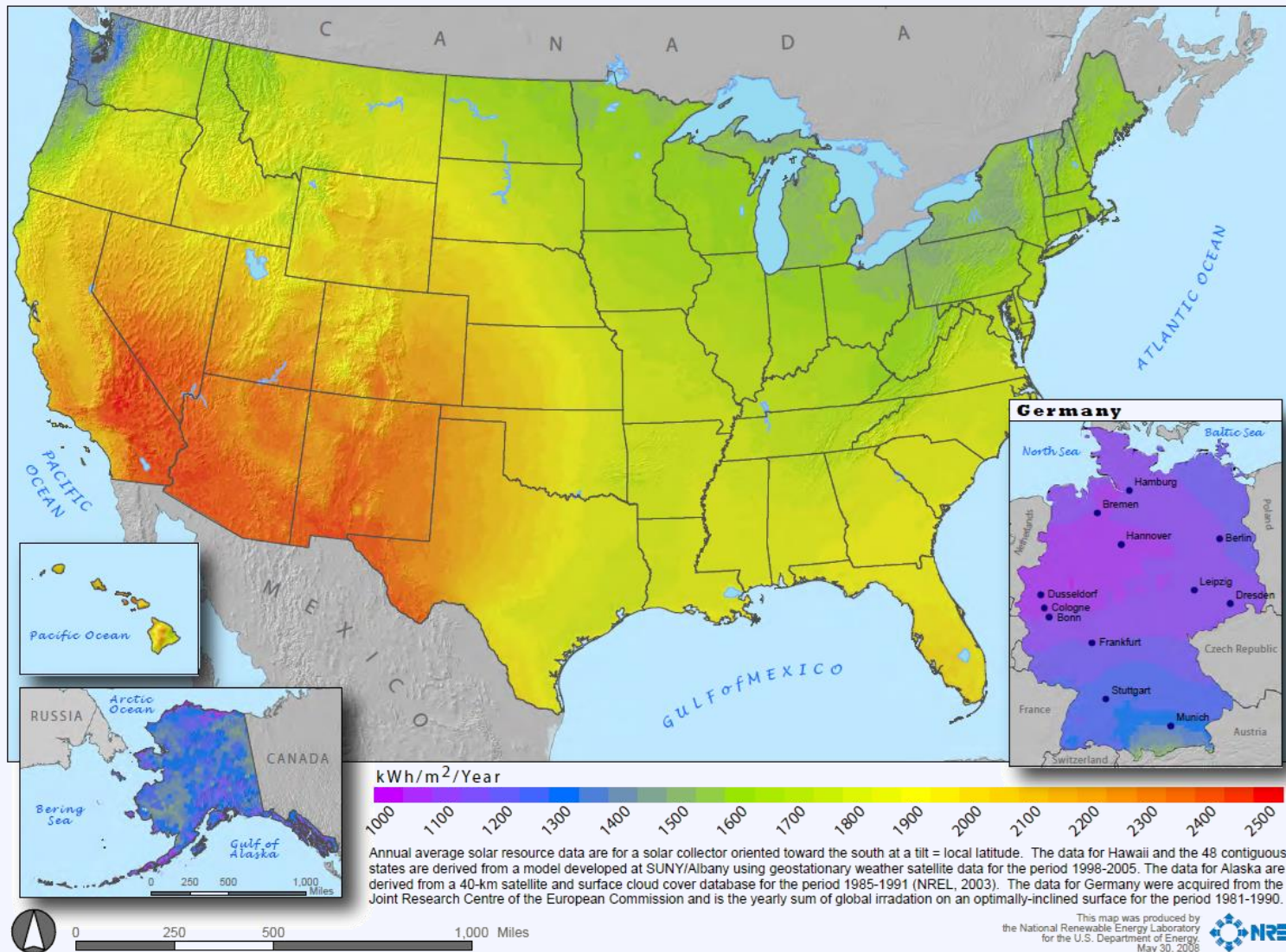


Global Installed Capacity

Top 5 Countries Solar Operating Capacity (2012)



US Solar Resource



Installed Capacity

Total US cumulative
installed solar capacity

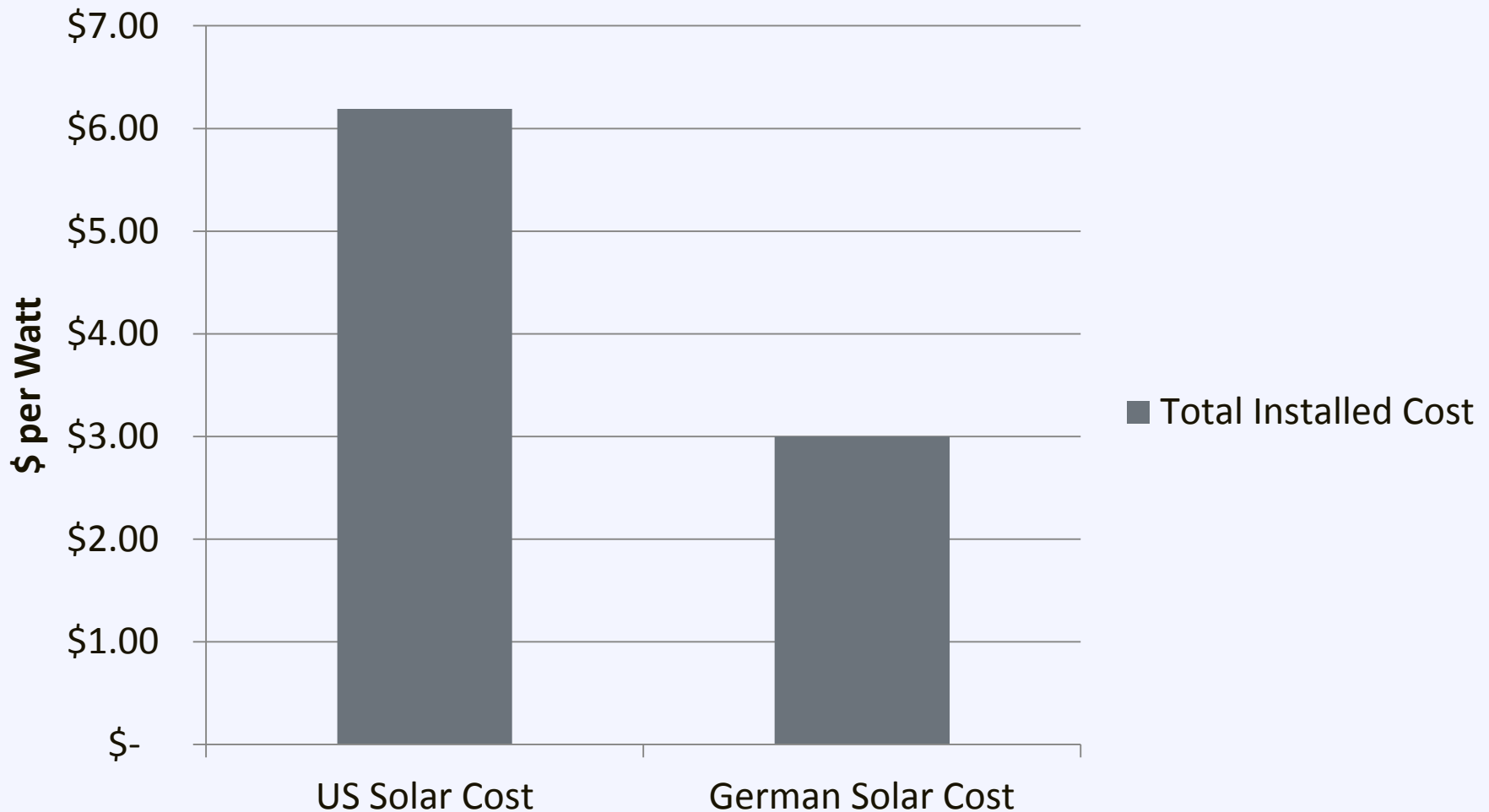
13.0 GW

German solar capacity
additions (2011-2013)

11.8 GW

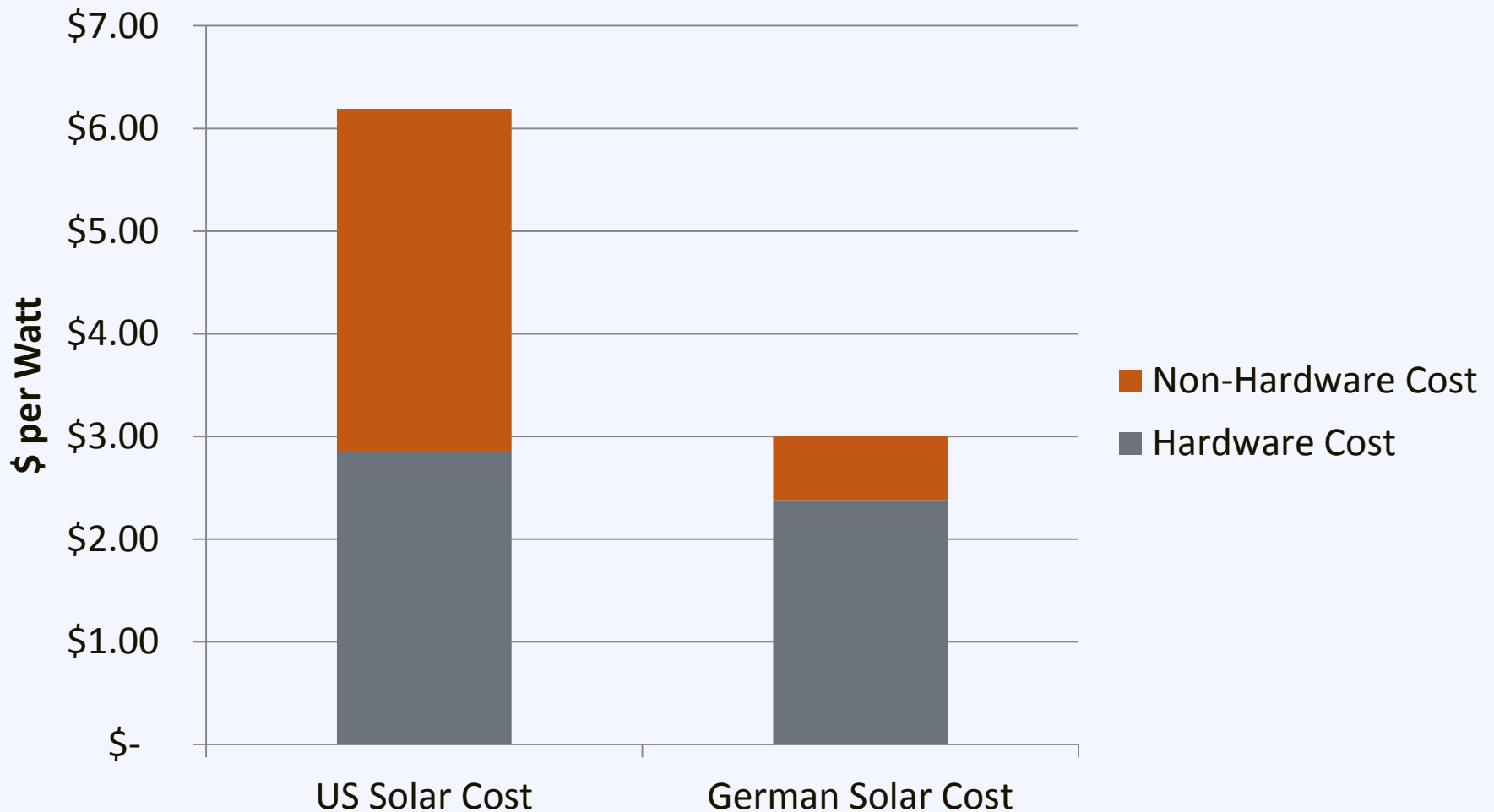
The Cost of Solar in the US

Comparison of US and German Solar Costs



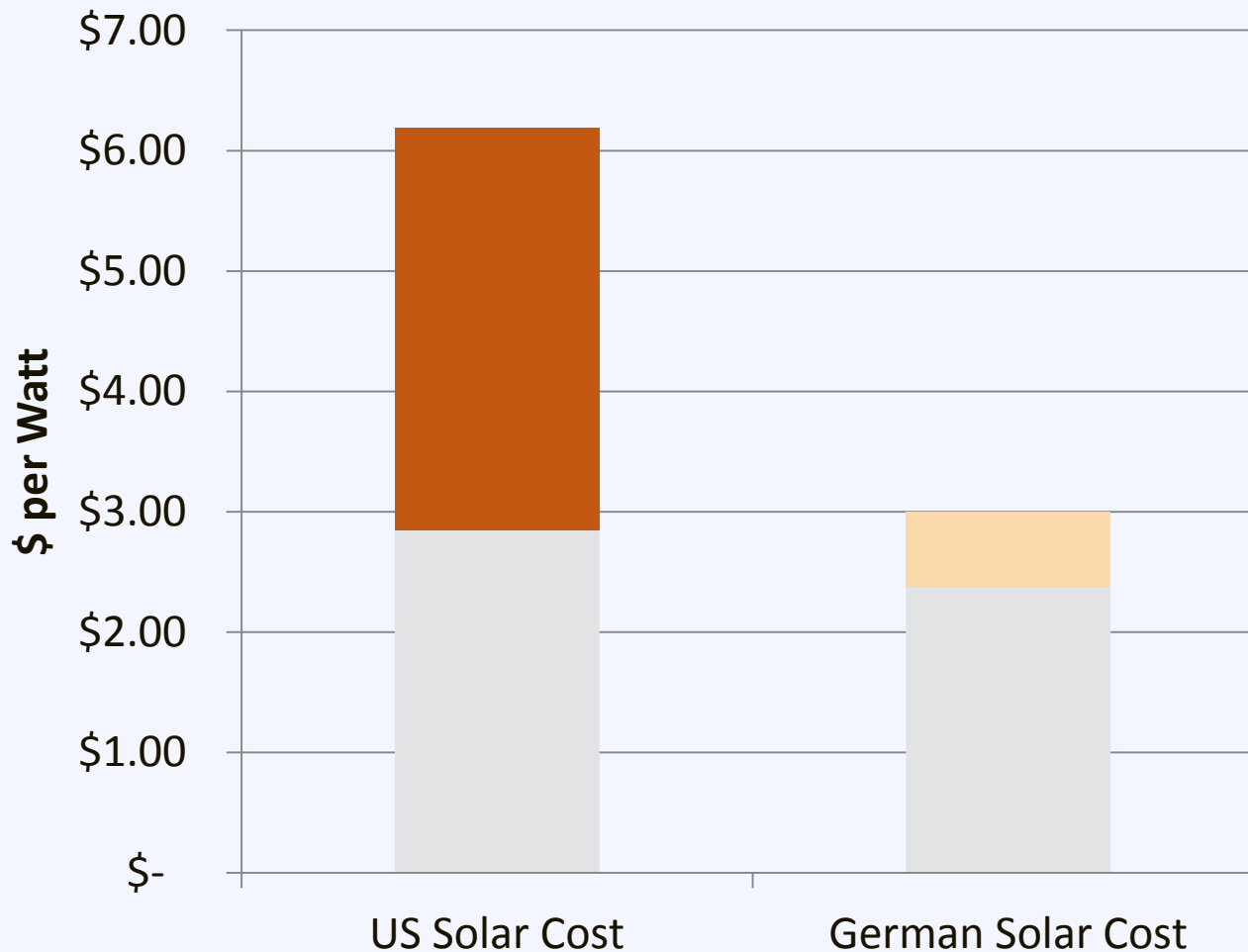
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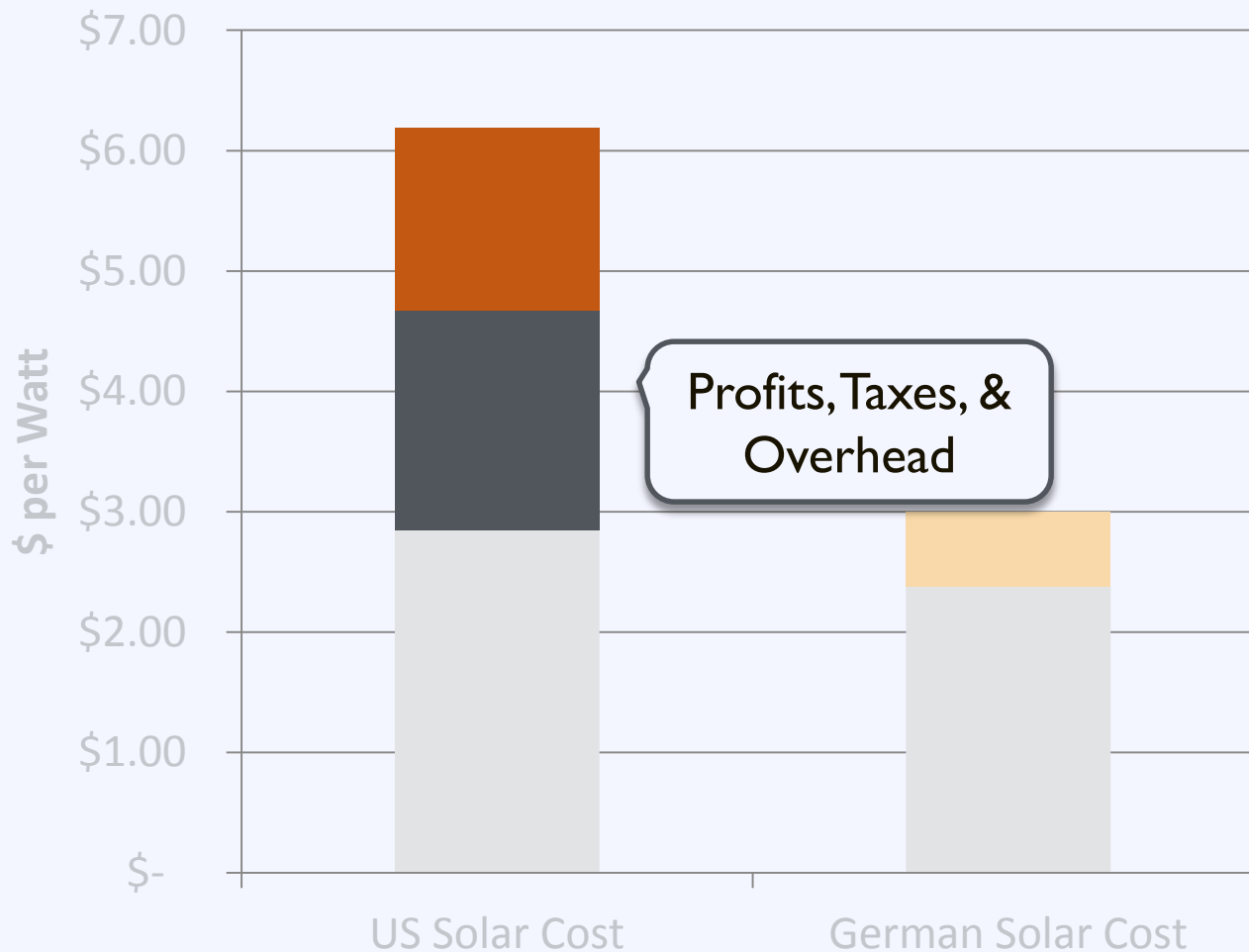
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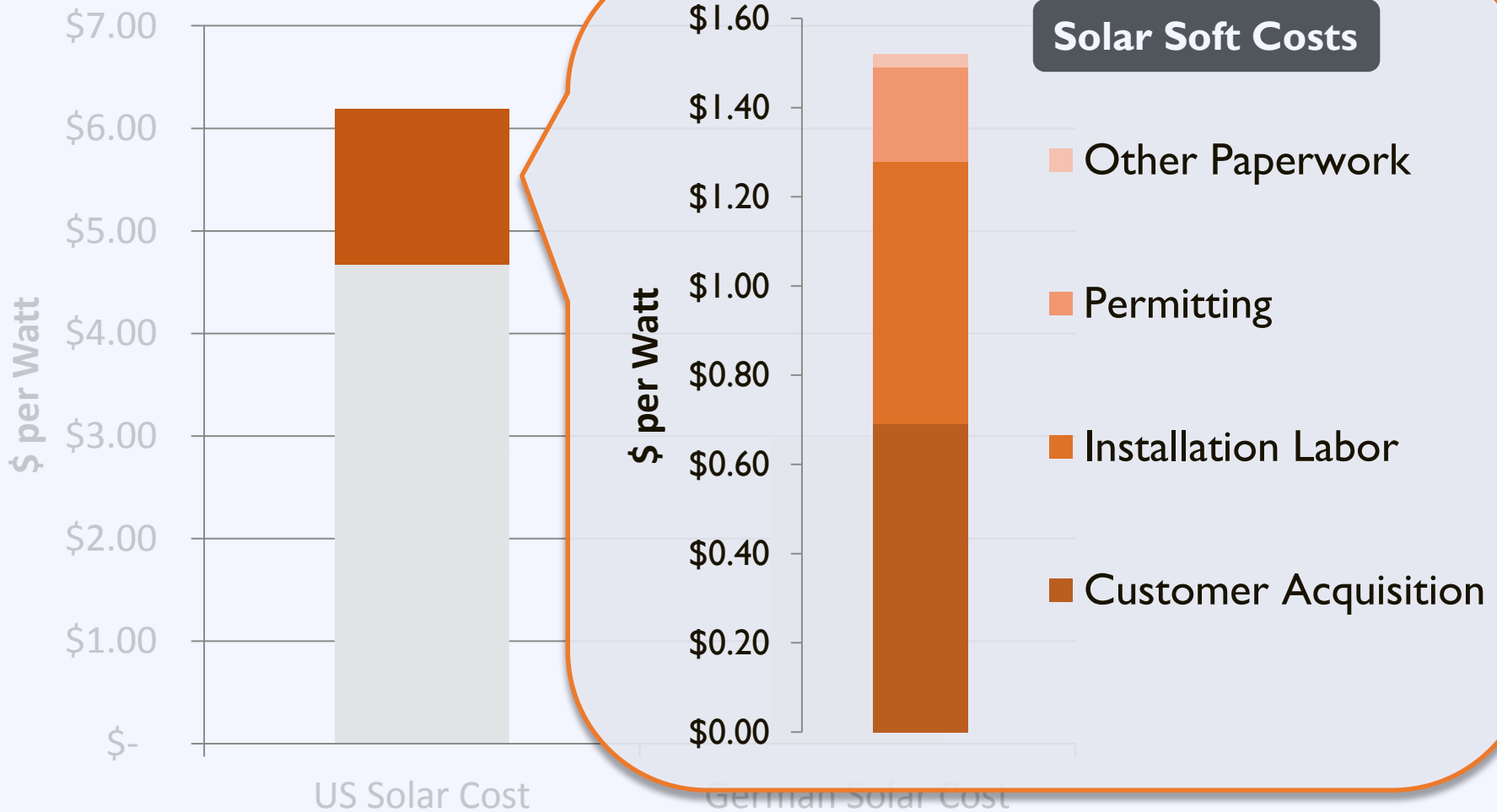
The Cost of Solar in the US

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The Cost of Solar in the US

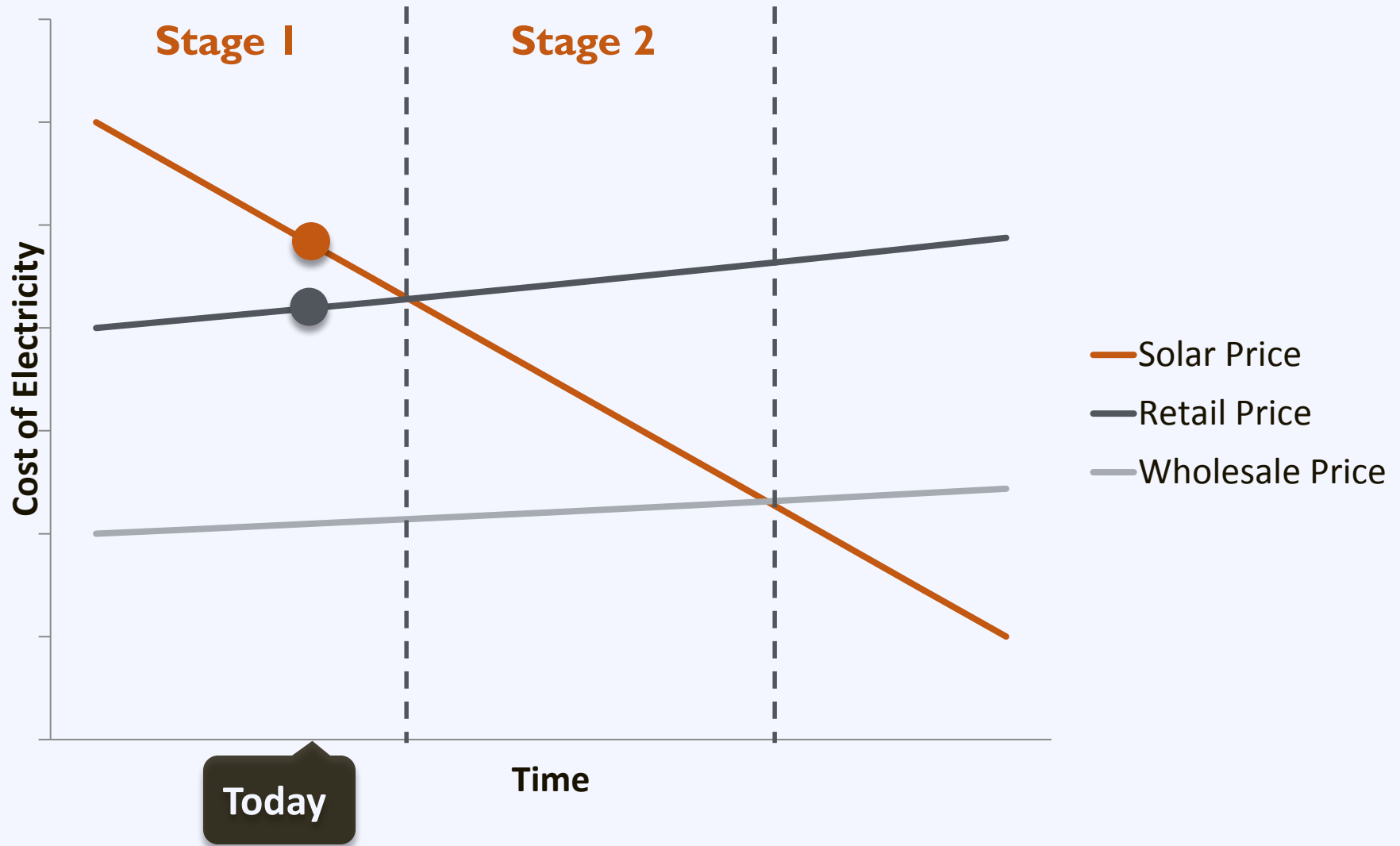
Comparison of US and German Solar Costs



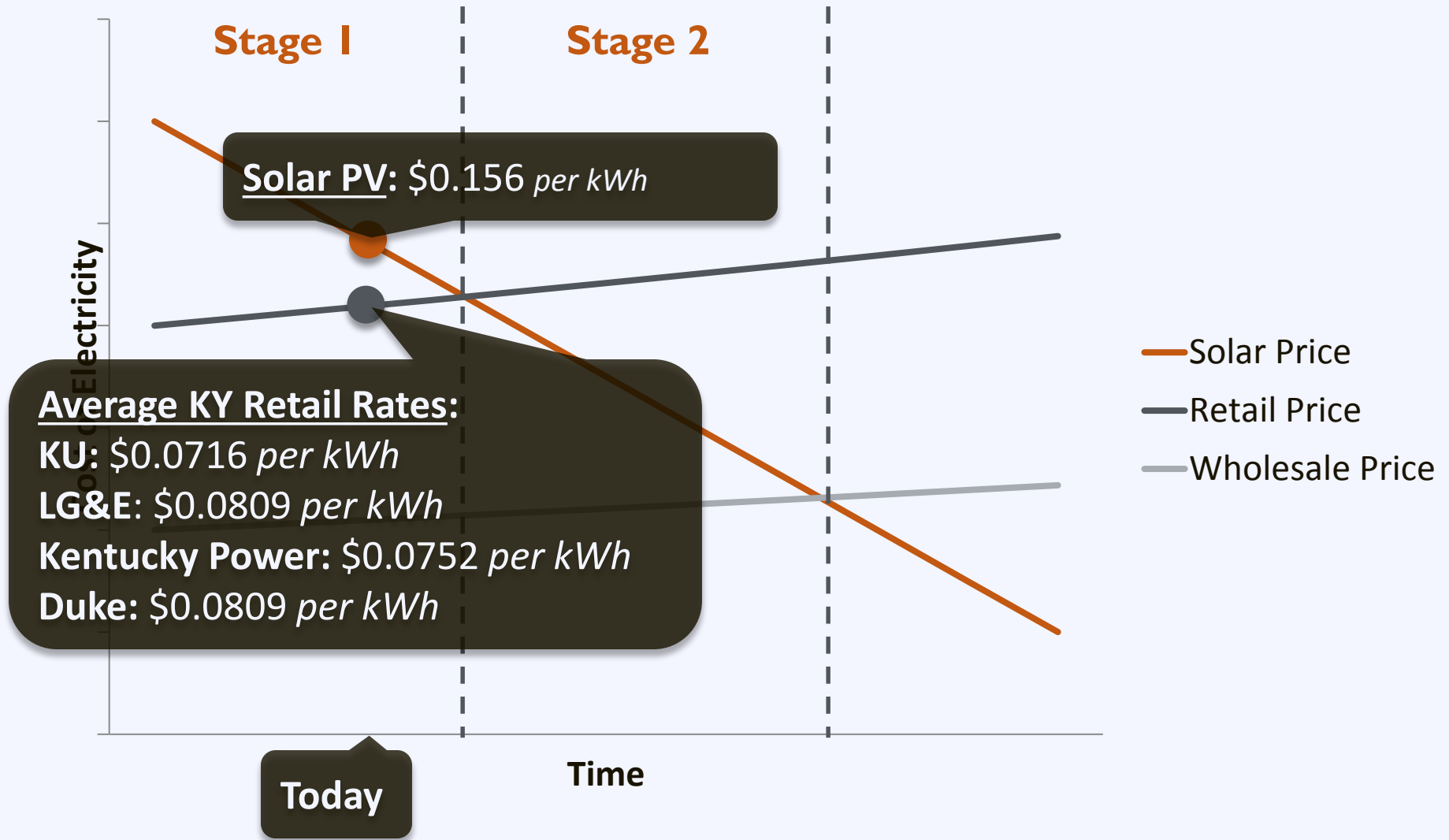
Workshop Goal

Enable local governments to replicate successful solar practices to **reduce soft costs** and **expand local adoption of solar energy**

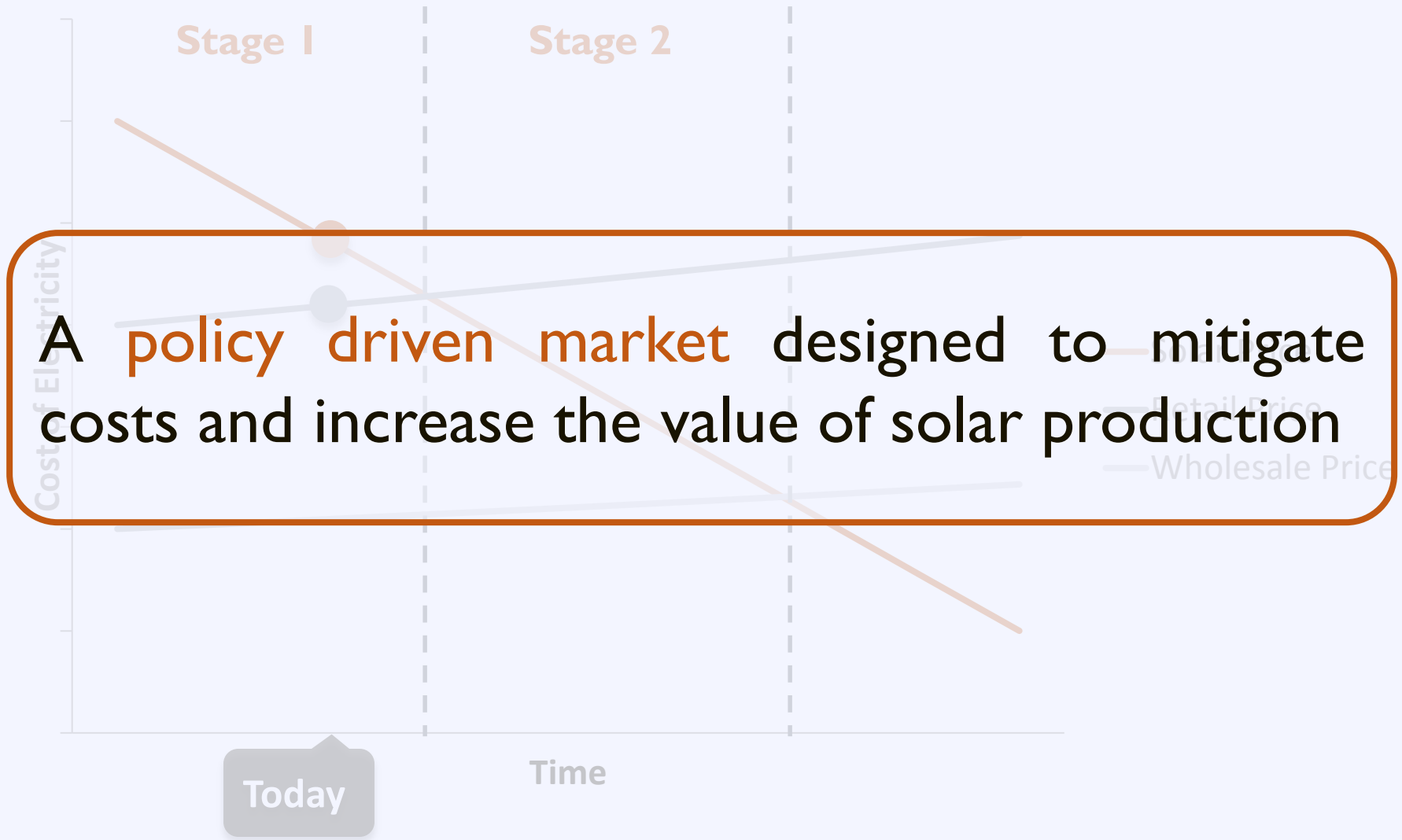
Solar Market: Trends



Solar Market: Trends



Solar Market: Trends



A Policy Driven Market

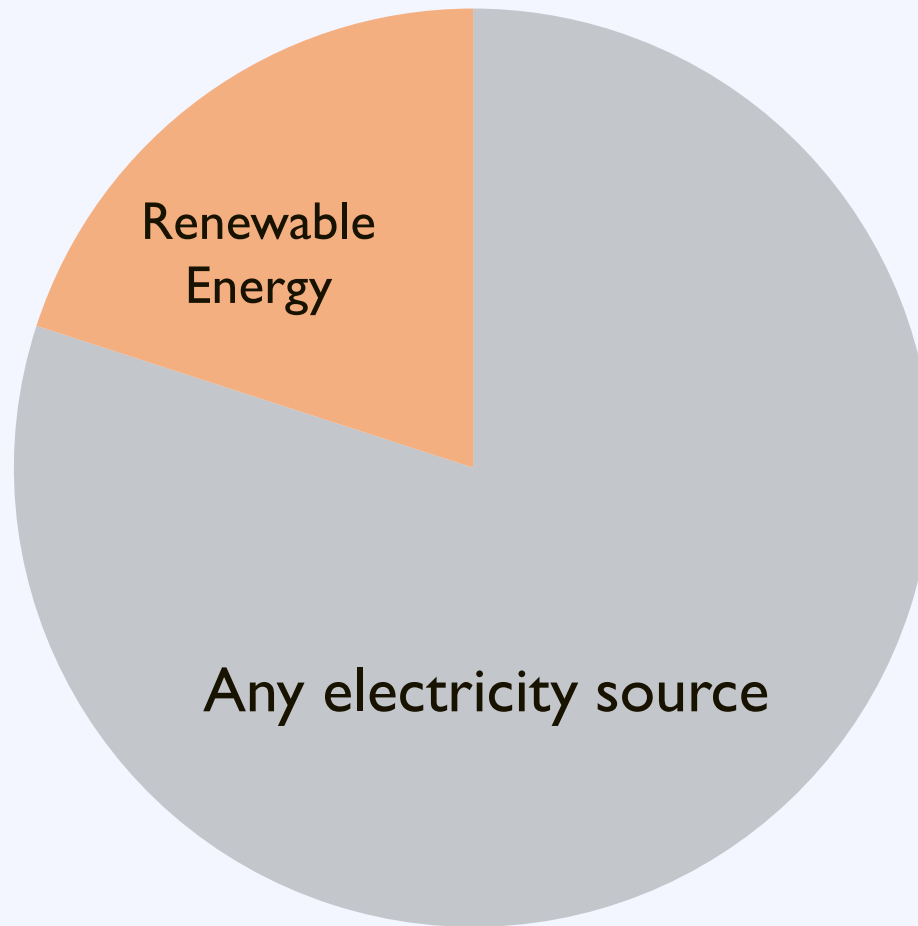
Federal	Investment Tax Credit	Accelerated Depreciation	Qualified Energy Conservation Bond
State & Utility	Renewable Portfolio Standard	Net Metering/ Interconnection	Solar Access
	Permitting & Interconnection	Tax Credits & Exemptions	Direct Cash & Performance Incentives
Local	Property Assessed Clean Energy	Solarize	

A Policy Driven Market

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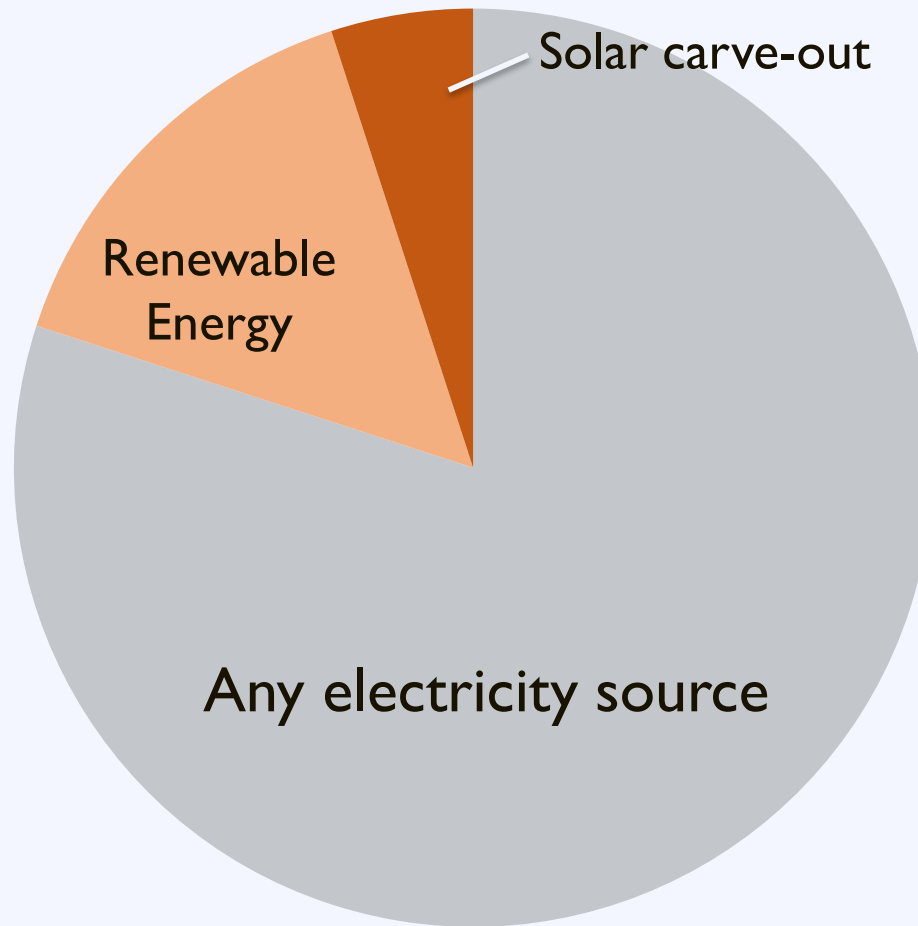
Renewable Portfolio Standard

Retail Electricity Sales



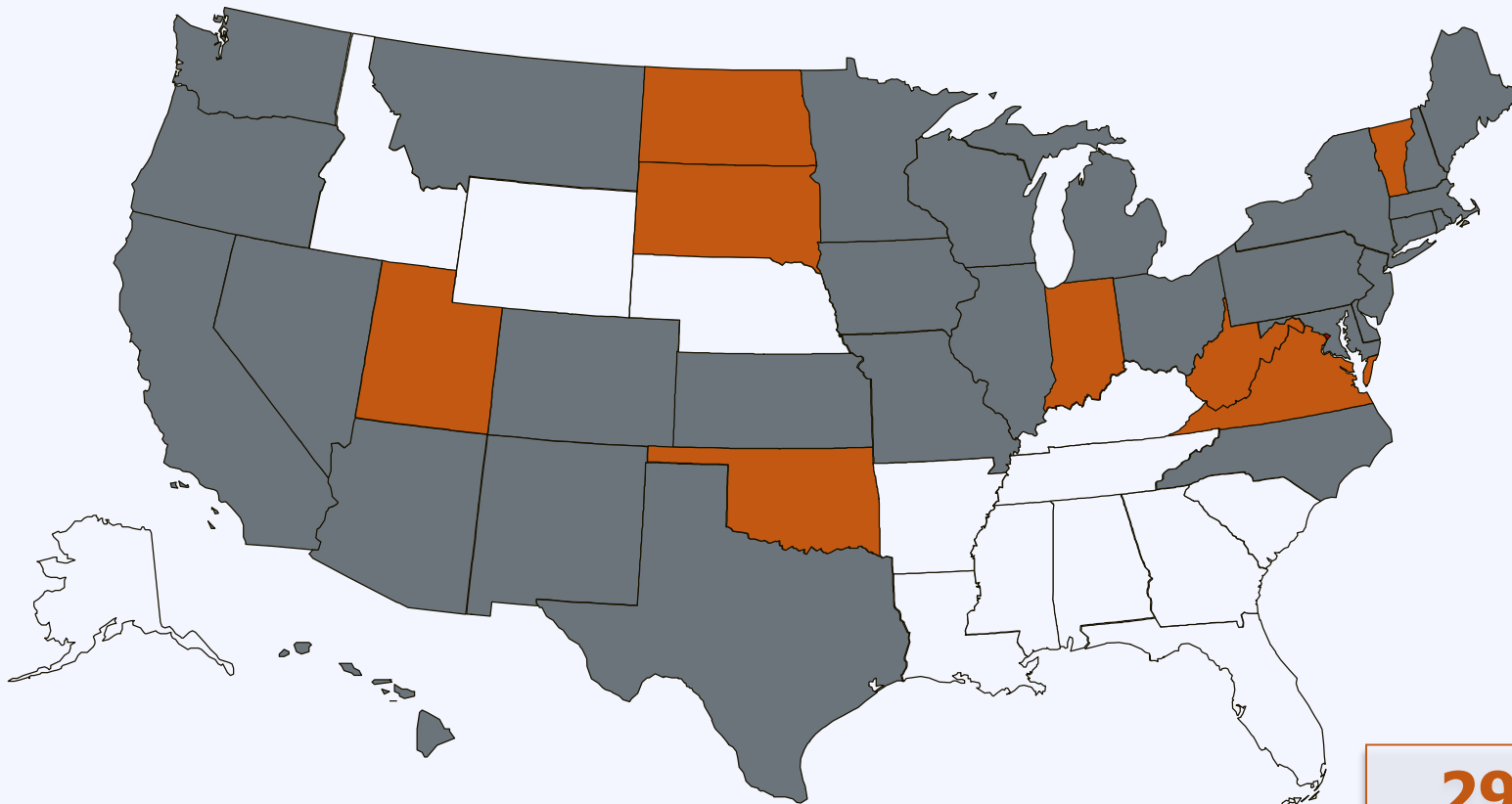
Renewable Portfolio Standard



Retail Electricity Sales



Renewable Portfolio Standard

www.dsireusa.org / August 2012



 Renewable portfolio standard
 Renewable portfolio goal

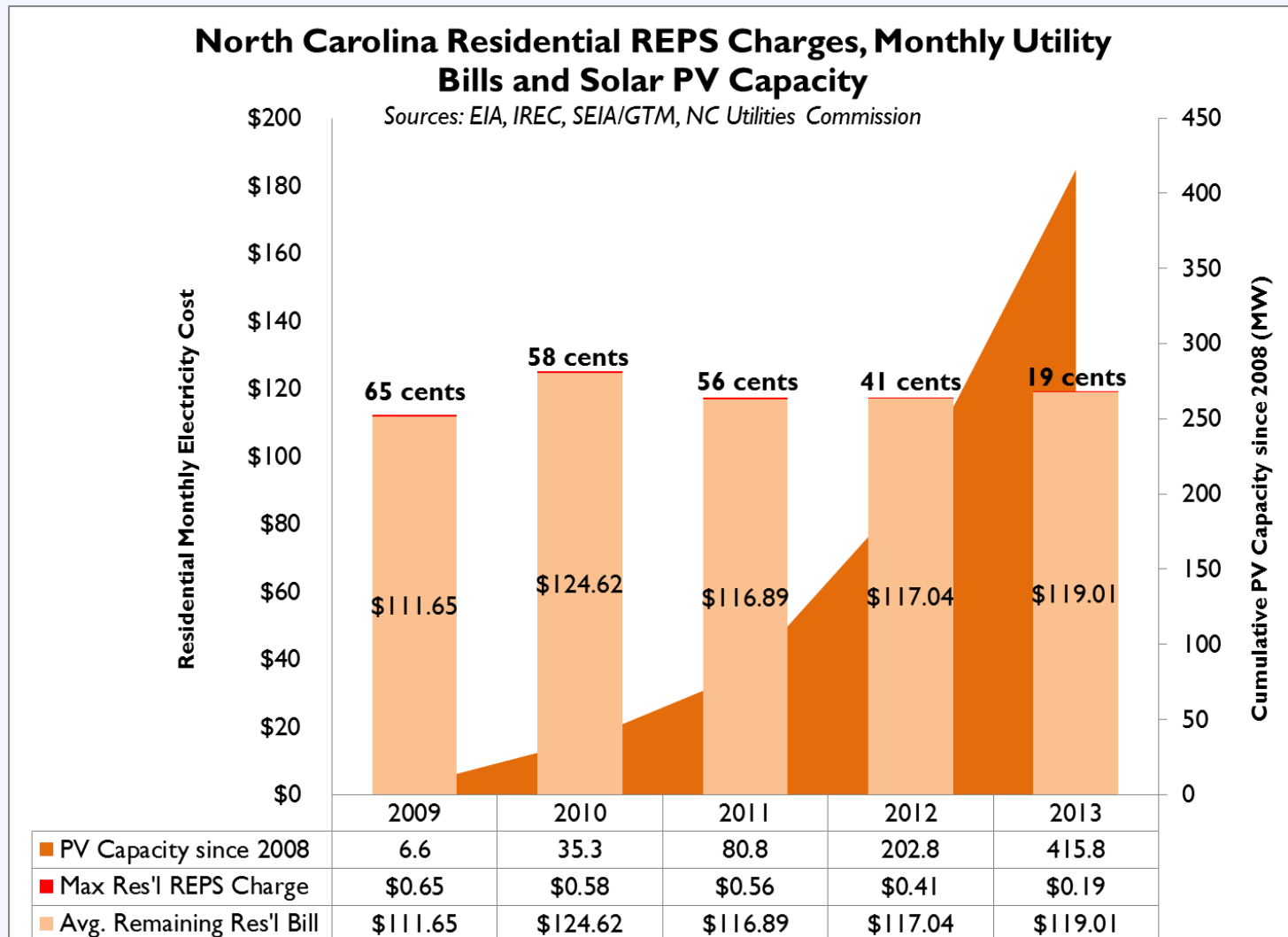
29 states +
Washington DC and 2
territories have
Renewable Portfolio
Standards
(8 states and 2 territories have
renewable portfolio goals)

RPS Impacts: Solar Deployment

RPS and Solar/DG Status of Top Ten Solar States by Cumulative Installed Capacity (as of Q4 2013)

Ranks	State	RPS?	Solar/DG Provision?
1	California	Y	N
2	Arizona	Y	Y
3	New Jersey	Y	Y
4	North Carolina	Y	Y
5	Nevada	Y	Y
6	Massachusetts	Y	Y
7	Hawaii	Y	N
8	Colorado	Y	Y
9	New York	Y	Y
10	New Mexico	Y	Y

RPS Impacts: Retail Rates



A Policy Driven Market

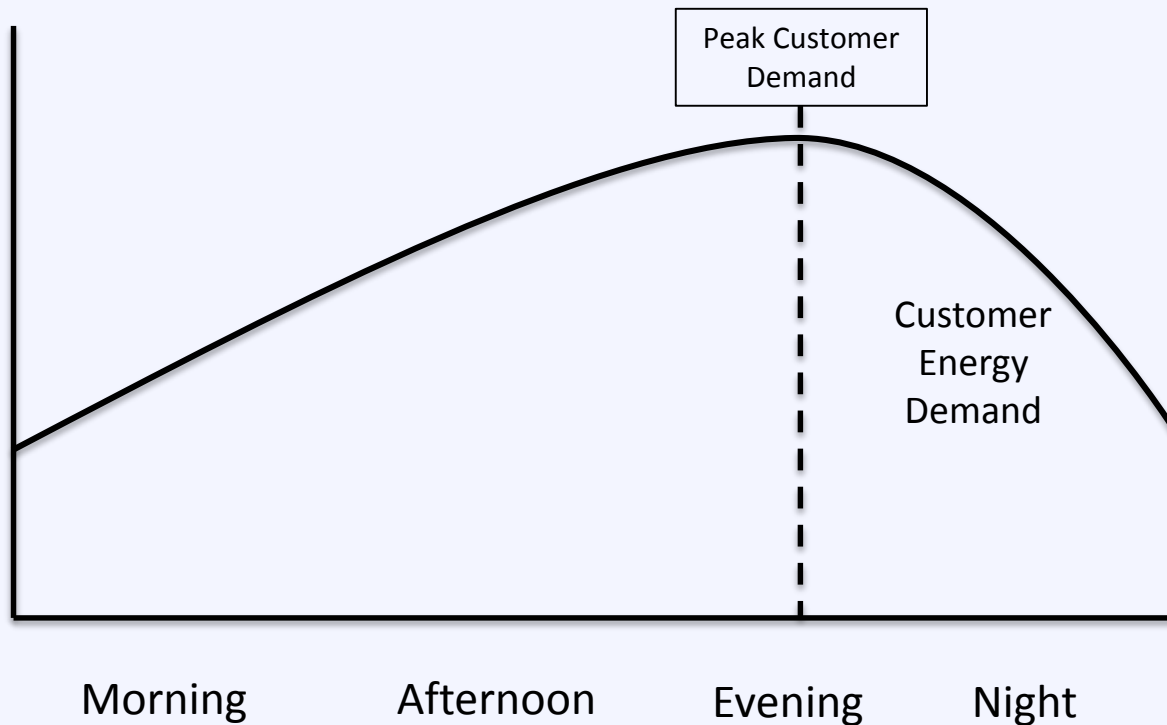
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Local	Property Assessed Clean Energy	Solarize	

Net Metering

Net metering allows customers to export power to the grid during times of excess generation, and receive credits that can be applied to later electricity usage.

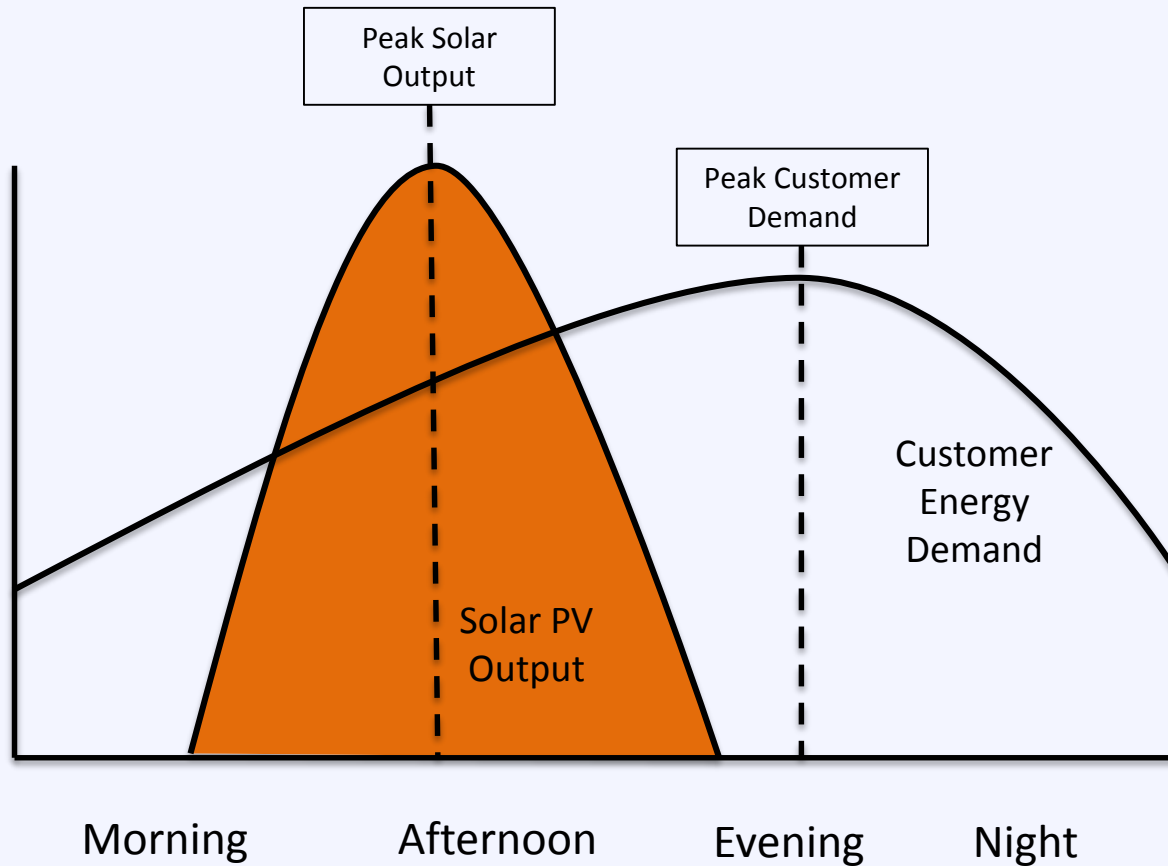
Net Metering

Typical Residential Customer With Net Metering (Summer Season)

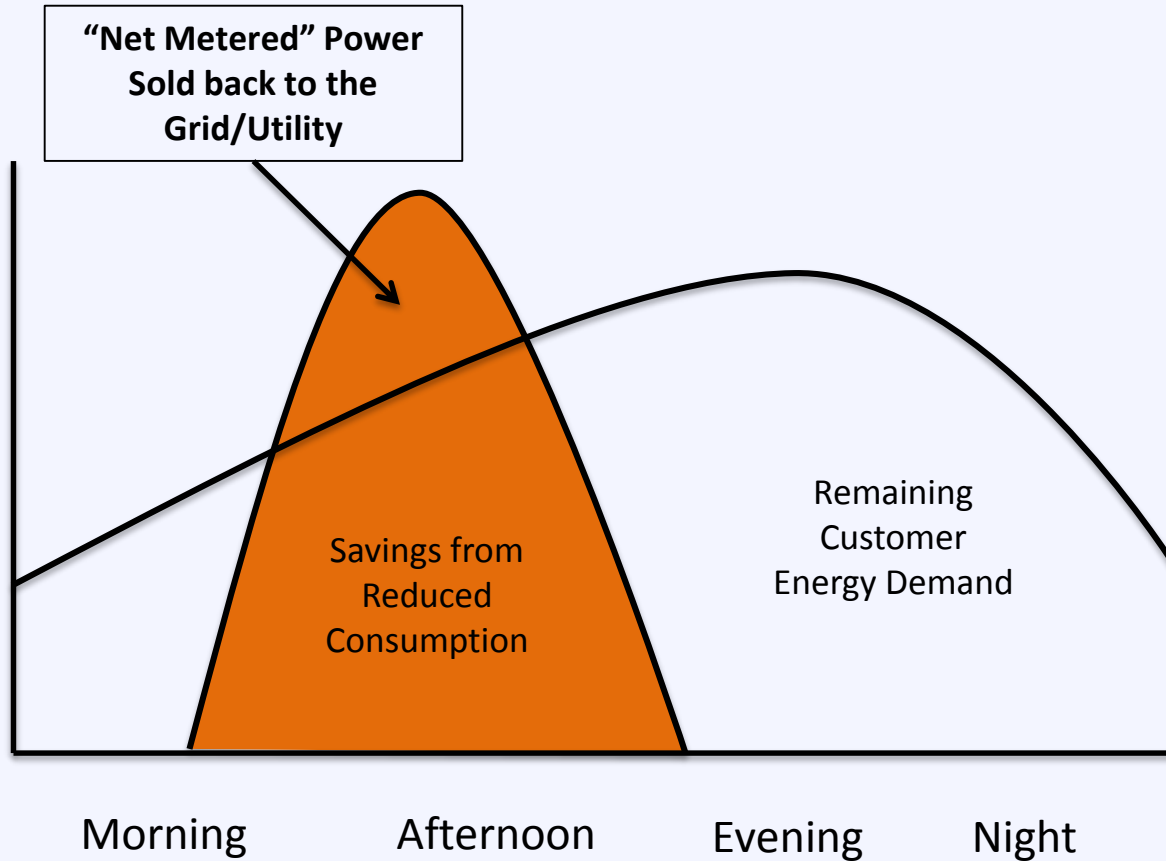


Net Metering

Typical Residential Customer With Net Metering (Summer Season)



Net Metering

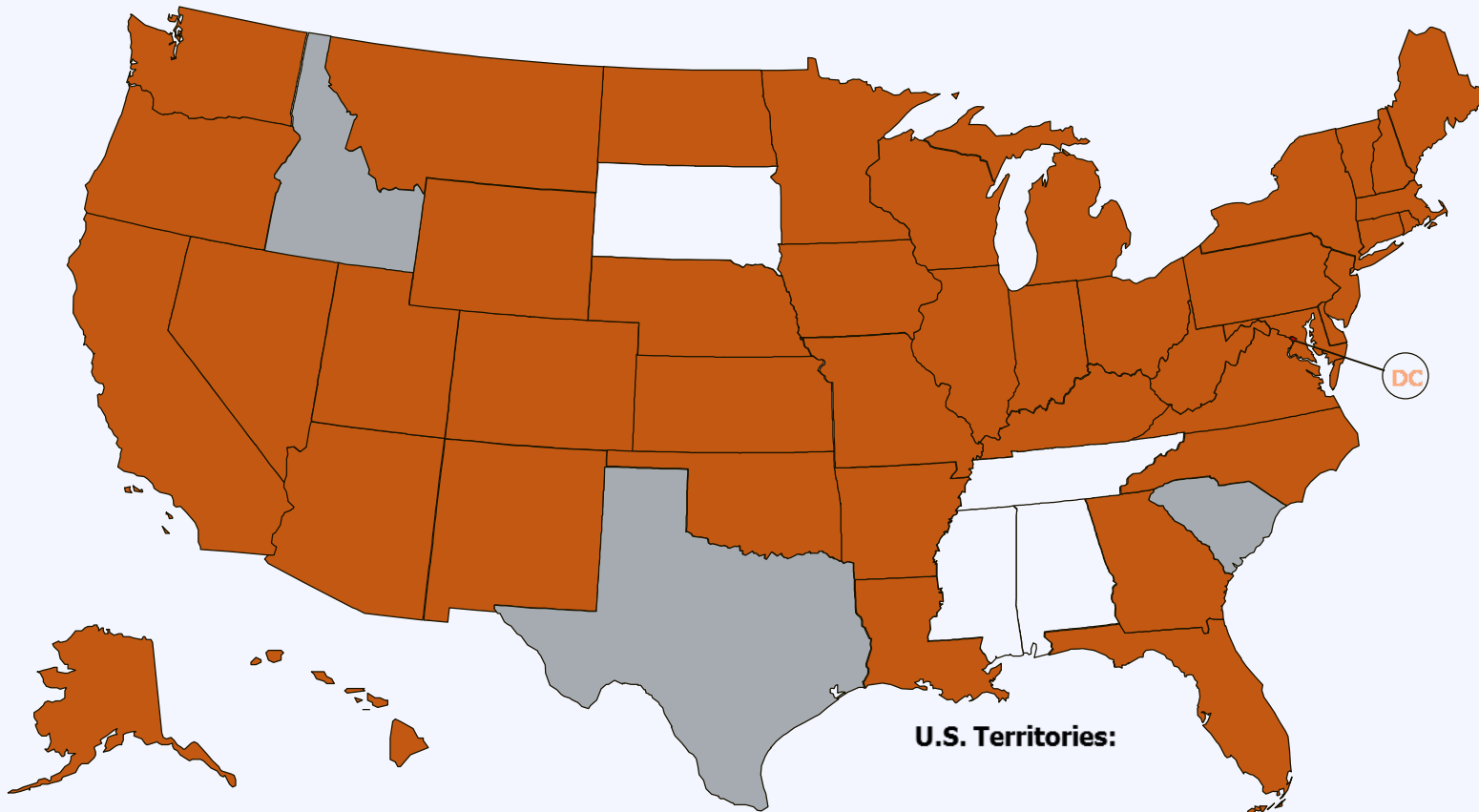


The Result: Solar covers most (or all) of a customer’s bill, even at night!

Net Metering: Market Share

More than **93%** of distributed
PV Installations are net-metered

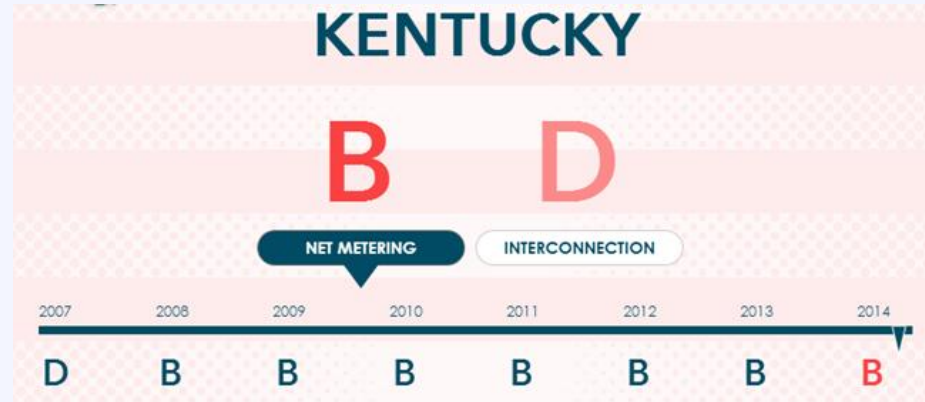
Net Metering



- State policy
- Voluntary utility program(s) only

43 states +
Washington DC and 4
territories have Net
Metering Policies

Net Metering: Kentucky



Kentucky Net Metering Policy:



Credit Value
Retail Rate



Credit Rollover
Unlimited

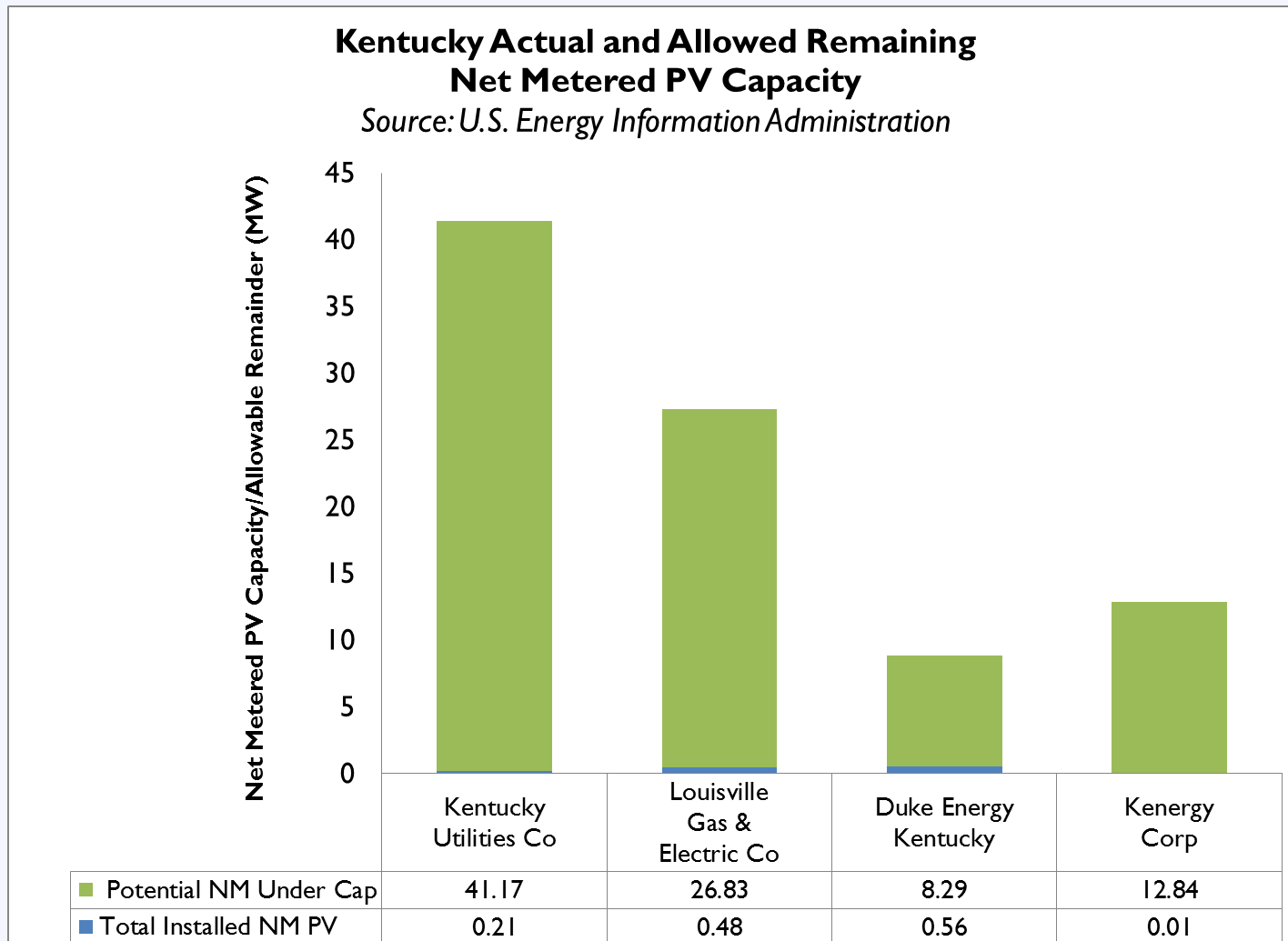


System Capacity Limit
30 kW

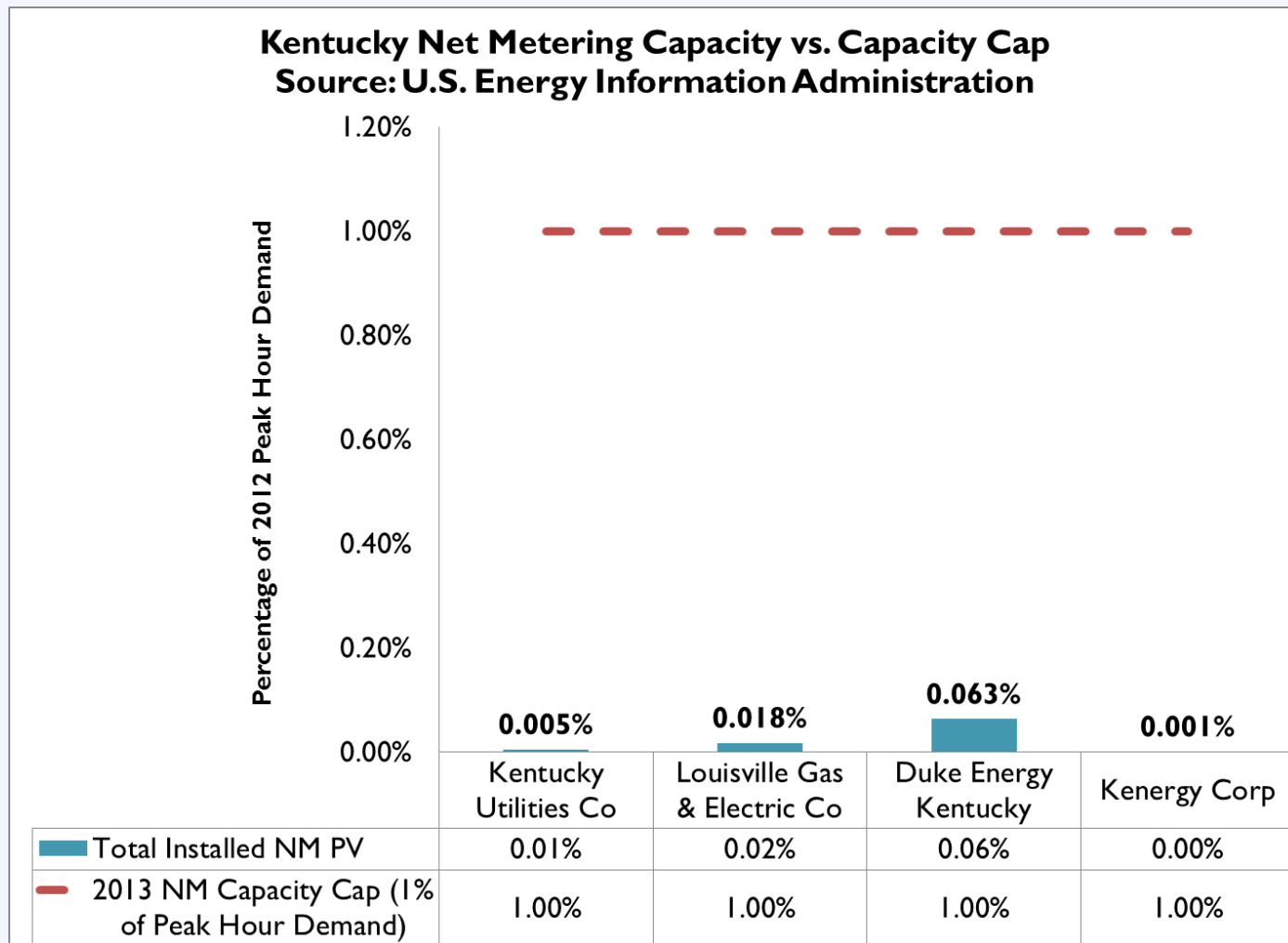


Aggregate Limit
1% of previous year
utility peak load
(kW)

Net Metering: Current Status in Kentucky



Net Metering: Current Status in Kentucky

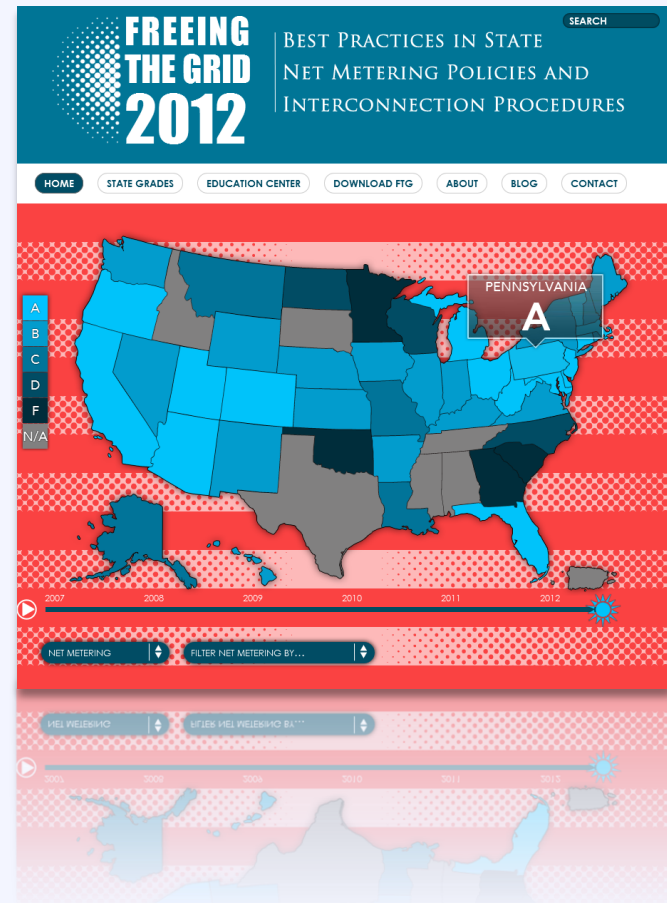


Net Metering: Resources

Resource Freeing the Grid

Provides a “report card” for state policy on net metering and interconnection

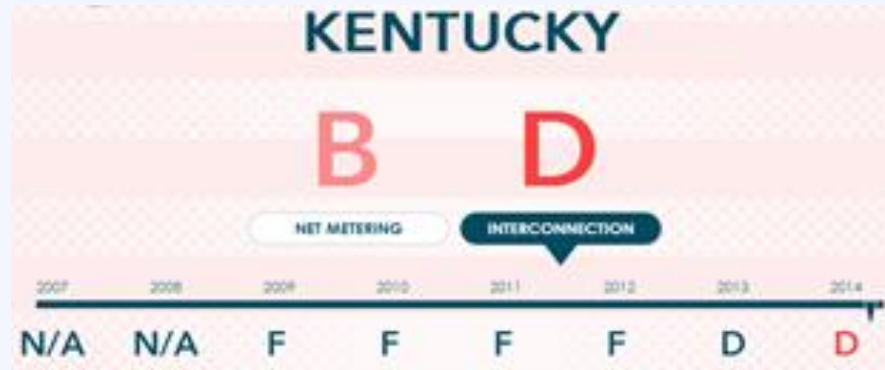
<http://freeingthegrid.org/>



Interconnection

Standardized interconnection rules require utilities to provide a fair and transparent pathway for customer-generators and other developers of distributed energy resources to interconnect with the utility's grid.

Interconnection: Kentucky



Kentucky Interconnection Policy:



Applicable Technologies

PV, Wind, Biomass, Small Hydro



Applicable Utilities/ Customer Classes

All



System Capacity Limit

30 kW for Level I Scrutiny



External Disconnect Switch Requirement

Yes

Interconnection: Situation and Recent Developments

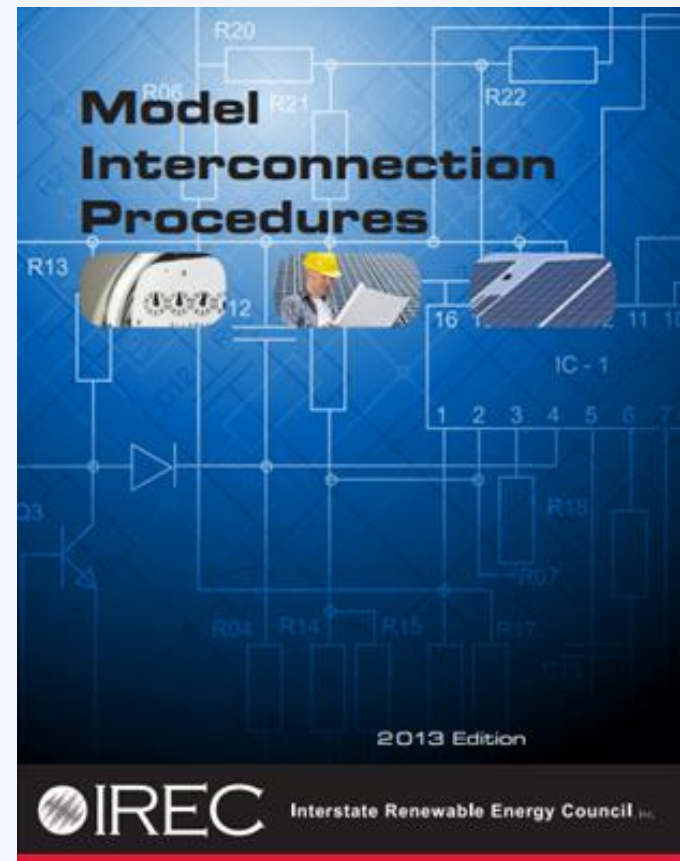
- KY interconnection breakpoint at 30kW a significant barrier to development of commercial/utility-scale market.
- Federal level
 - Federal Energy Regulatory Commission (FERC) reissued its Small Generator Interconnection Procedures (SGIP) to permit greater streamlining and more rapid interconnection approvals
 - New SGIP has led Ohio to consider more streamlined interconnection procedures.

Interconnection: Resources

Resource Interstate Renewable Energy Council

IREC developed its model interconnection rules in an effort to capture best practices in state interconnection policies.

www.irecusa.org



A Policy Driven Market

Federal	Investment Tax Credit	Accelerated Depreciation	Qualified Energy Conservation Bond
State & Utility	Renewable Portfolio Standard	Net Metering/ Interconnection	Solar Access
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Local	Property Assessed Clean Energy	Solarize	

Solar Access

Solar Access Laws:

1. Increase the likelihood that properties will receive sunlight
2. Protect the rights of property owners to install solar
3. Reduce the risk that systems will be shaded after installation

Fontainebleau V. Eden Roc (1959)



4525 Collins Ave, Miami Beach, FL

Eden Roc Hotel

Fontainebleau Hotel

A landowner does not have any legal right to the free flow of light and air across the adjoining land of his neighbor

Solar Access: Kentucky

Solar Easement Policy (KRS 381.200):

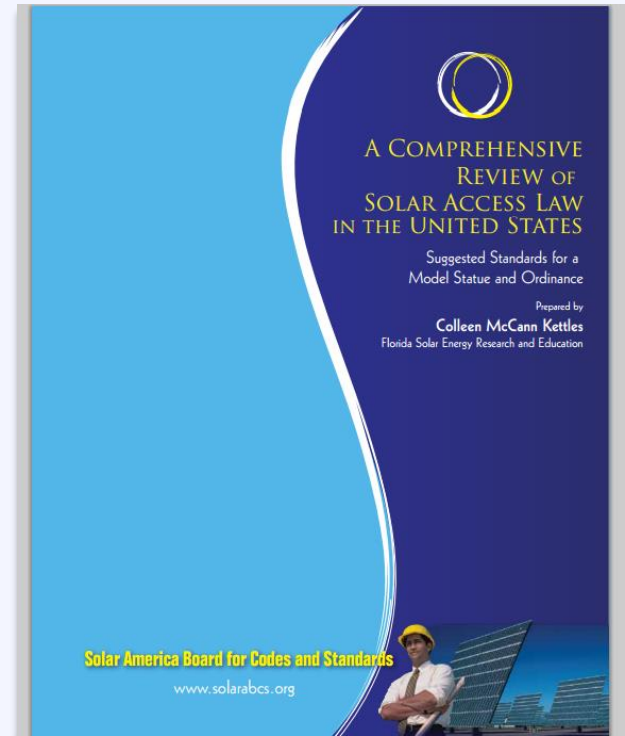
In Kentucky, solar easements may be obtained for the purpose of ensuring access to direct sunlight. Easements must be expressed in writing and will become an interest in real property that may be acquired and transferred.

Solar Access

Resource Solar ABCs

A comprehensive review of solar access law in the US – Suggested standards for a model ordinance

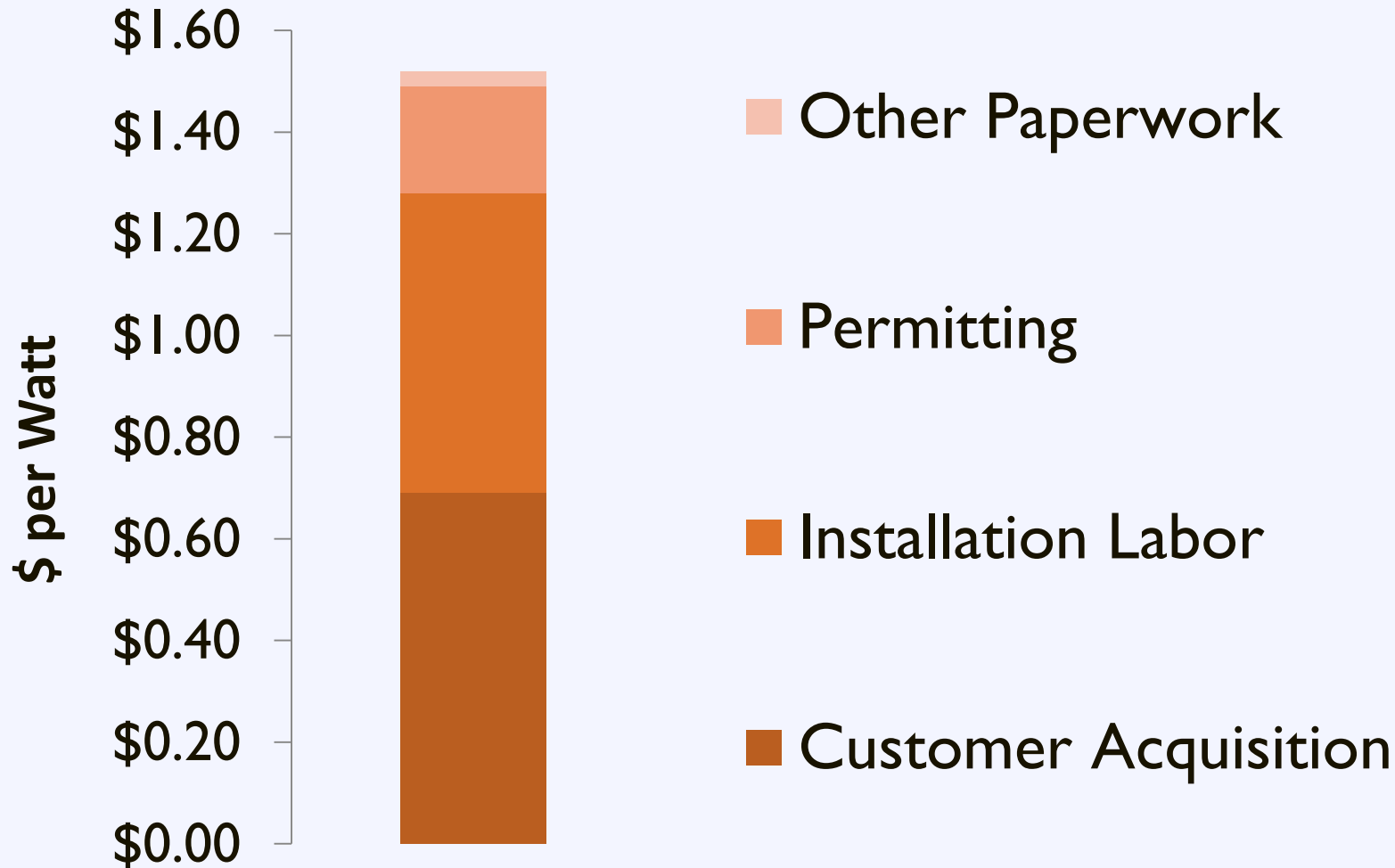
www.solarabcs.org



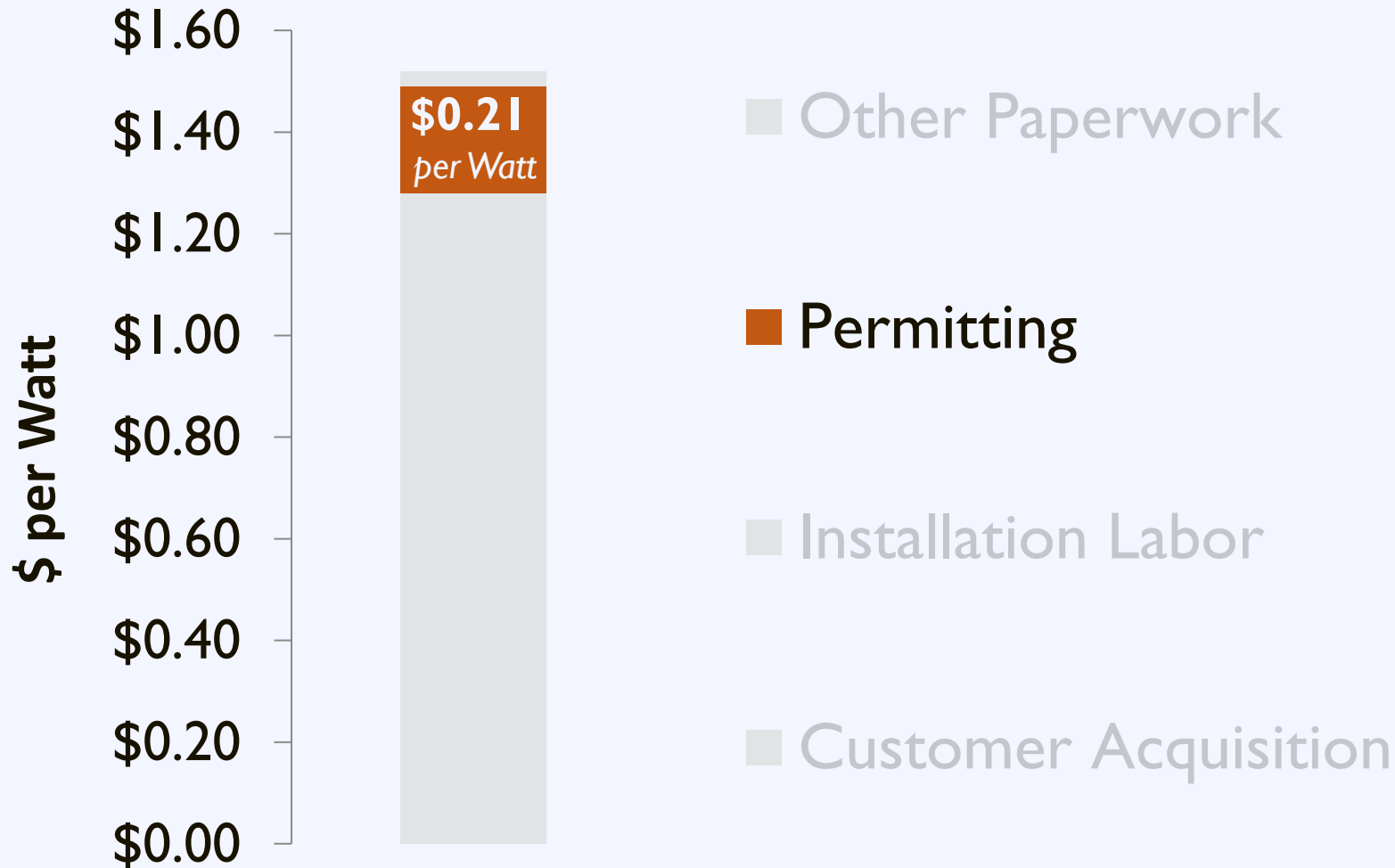
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Mitigate Soft Costs



Mitigate Soft Costs



Challenge: Installation Time



**New York City's
Goal**

100 days

from inception to completion



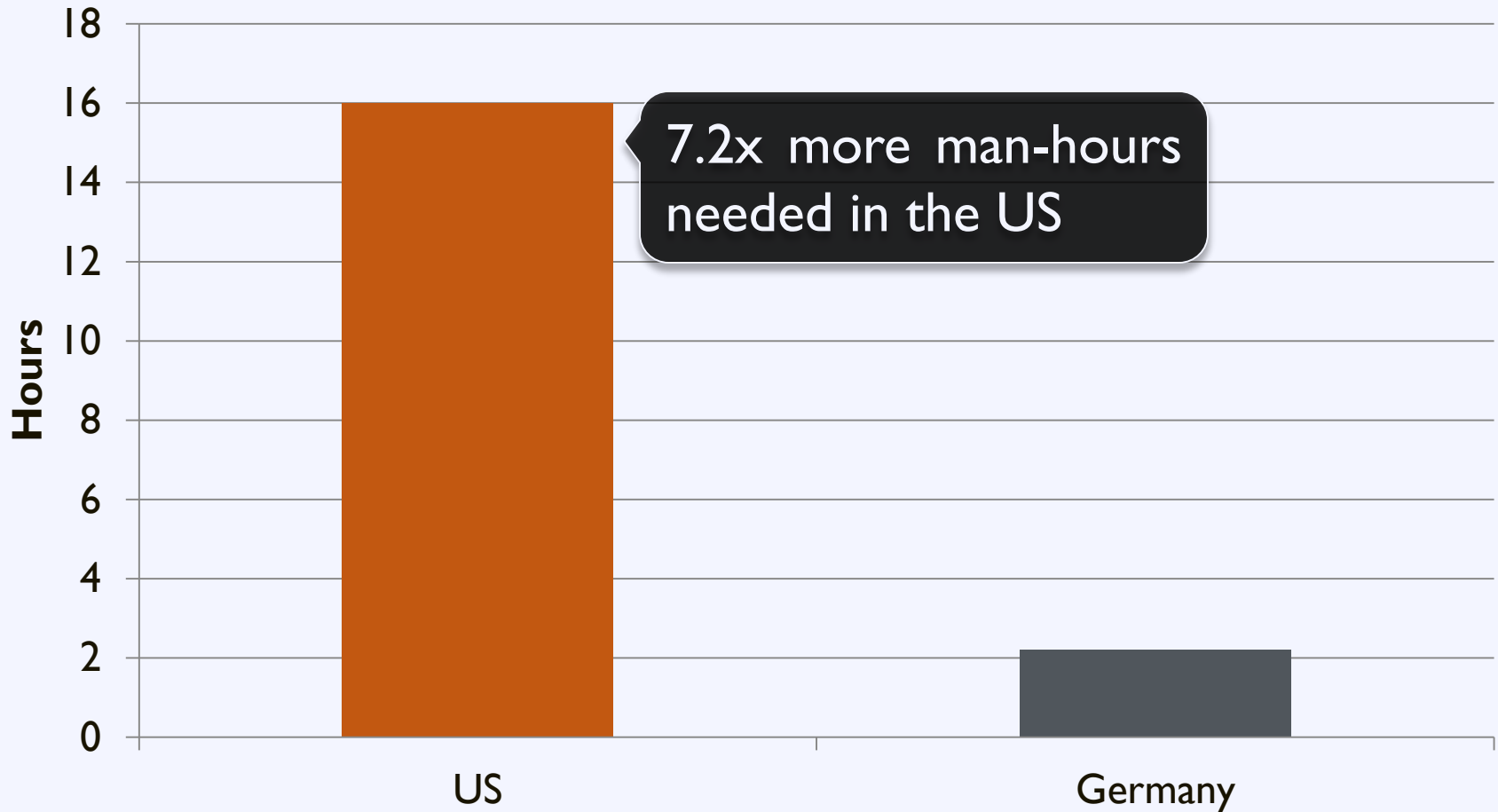
**Germany
Today**

8 days

from inception to completion

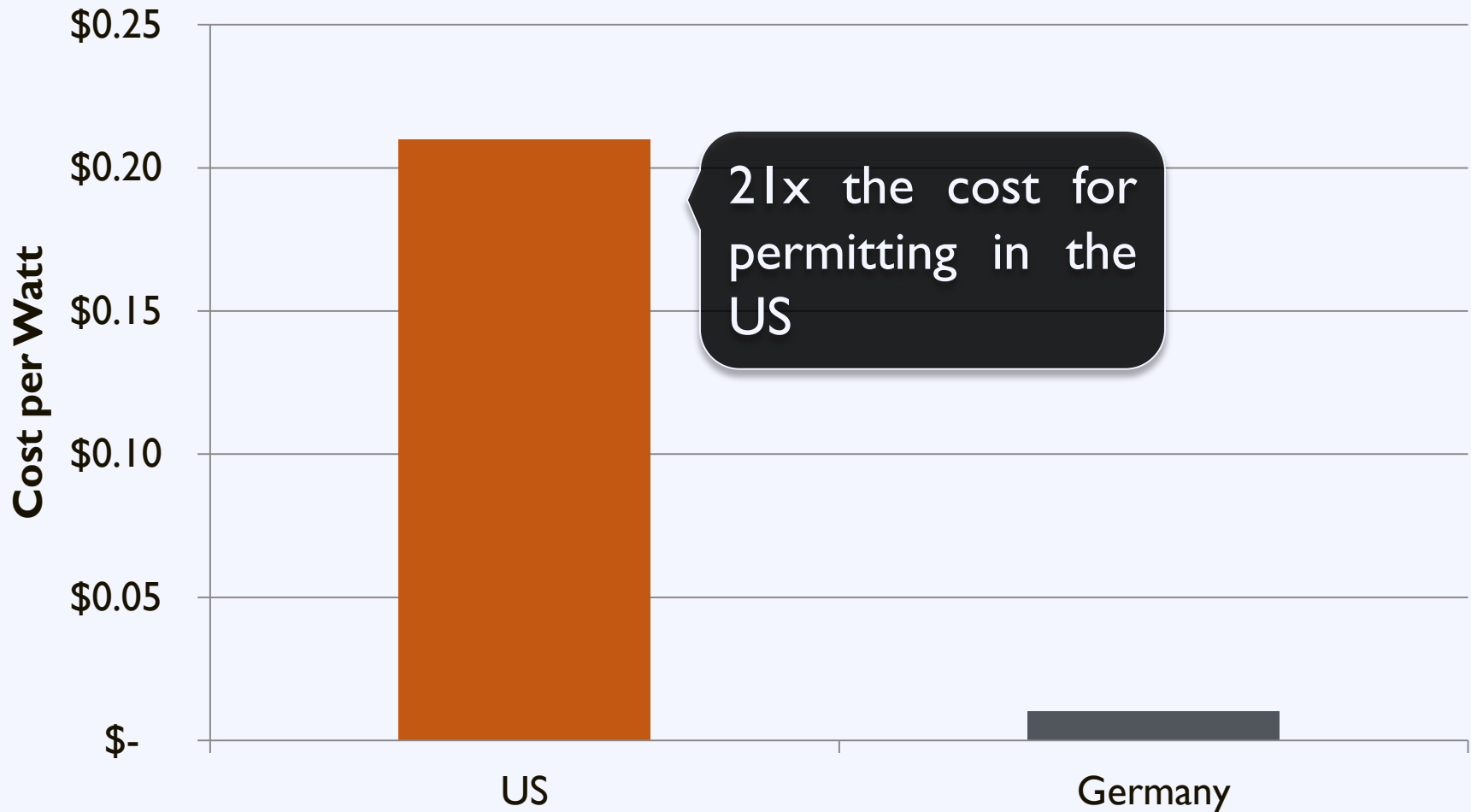
Time to Installation

Average Time to Permit a Solar Installation



Permitting Costs

Average Cost of Permitting in the US and Germany



Germany's Success

Consistency and Transparency

through

Standardized Processes

Planning for Solar

Remove barriers by:

- Make qualified solar projects a by-right accessory use
- Modify regulations to clarify what types of solar projects are allowed where
- Streamline the permitting process

Zoning Code: Solar Framework

Section	Topics to Address
Definitions	Define technologies
Applicability	Primary vs. accessory use
Dimensional Standards	<ul style="list-style-type: none">• Height• Size• Setbacks• Lot coverage
Design Standards	<ul style="list-style-type: none">• Signage• Disconnect• Screening• Fencing

Zoning Codes: Small Scale Solar

Typical Requirements:

- Permitted as accessory use
- Minimize visibility if feasible
- Requirements:
 - District height
 - Lot coverage
 - Setback



Zoning Codes: Large Scale Solar

Typical Requirements:

- Allowed for primary use in limited locations
- Requirements:
 - Height limits
 - Lot coverage
 - Setback
 - Fencing and Enclosure

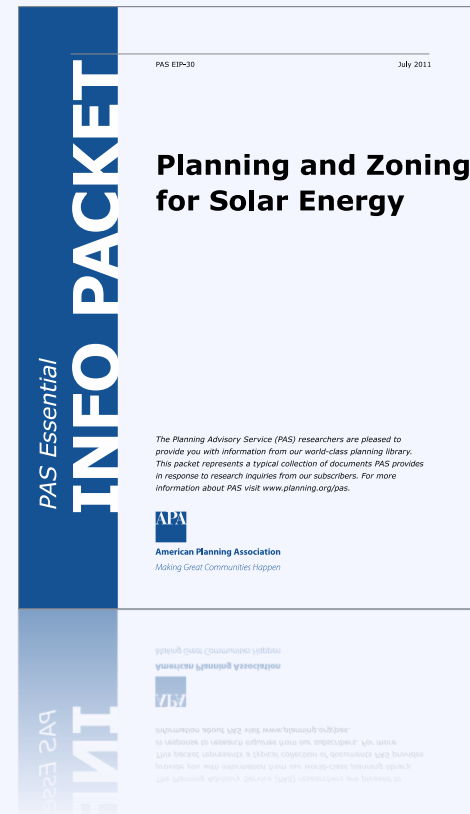


Zoning Code: Model Ordinances

Resource Planning and Zoning for Solar Energy

This Essential Info Packet provides a number of articles and guidebooks to help planners plan for solar in their communities.

planning.org/research/solar



The Permitting Process: Challenges

18,000+ local jurisdictions
with unique permitting requirements

The Permitting Process: Challenges

Local permitting processes add on average

\$2,516

to the installation cost of residential PV

The Permitting Process: Challenges



Expedited Permitting

Solar Permitting Best Practices:

- ✓ Post Requirements Online
- ✓ Implement an Expedited Permit Process
- ✓ Enable Online Permit Processing
- ✓ Ensure a Fast Turn Around Time

Expedited Permitting

Solar Permitting Best Practices:

- ✓ Collect Reasonable Permitting Fees
- ✓ Do Not Require Community-Specific Licenses
- ✓ Narrow Inspection Appointment Windows
- ✓ Eliminate Excessive Inspections
- ✓ Train Permitting Staff in Solar

Permitting: Best Practices

Resource Residential Solar Permitting Best Practices

Provides explanations of nine best practices designed to streamline local solar permitting processes, along with examples of implementation.

Simplifying the Solar Permitting Process Residential Solar Permitting Best Practices Explained

To aid communities in designing effective and efficient solar permitting processes, the Interstate Renewable Energy Council, Inc. (IREC) and The Vote Solar Initiative have identified nine [Residential Solar Permitting Best Practices](#). This document provides additional context for these Best Practices and relevant resources to help communities implement them. For more detail on the examples of where the Best Practices listed below have been implemented as well as additional resources see [Sharing Success: Emerging Approaches to Efficient Rooftop Solar Permitting](#).

1. Post Requirements Online

What does this mean? The municipality should have a website that offers a one-stop location for residents, businesses and installers to get all necessary information on obtaining a solar permit in that municipality or region. In particular, the website should include a clear description of the requirements and process for getting a solar permit, including any necessary forms, and information on fees and inspections. The website could also contain checklists for the application and inspection requirements for solar.

Who is already doing it?

Solar One Stop (Pima County and City of Tucson, Arizona), solaronestop.org

San Jose, CA, www.sanjoseca.gov/index.aspx?nid=1505

Berkeley, CA, www.cityofberkeley.info/solarpvpermitguide

Why do it? Making these resources easily accessible to solar installers can reduce the number of questions that municipal staff have to answer and can improve the efficiency of the permitting process for all involved. In addition, it can help to increase the quality of applications submitted, which in turn decreases the time required for review. It also decreases the frustrating back-and-forth that installers and municipal staff may otherwise experience. Providing these resources can be particularly helpful for new installers or those that are new to that specific municipality. If a municipality has unique or unusual requirements, or has recently modified their process or requirements, the website is a good way for the municipality to identify these differences clearly to installers and residents.

Additional Resources

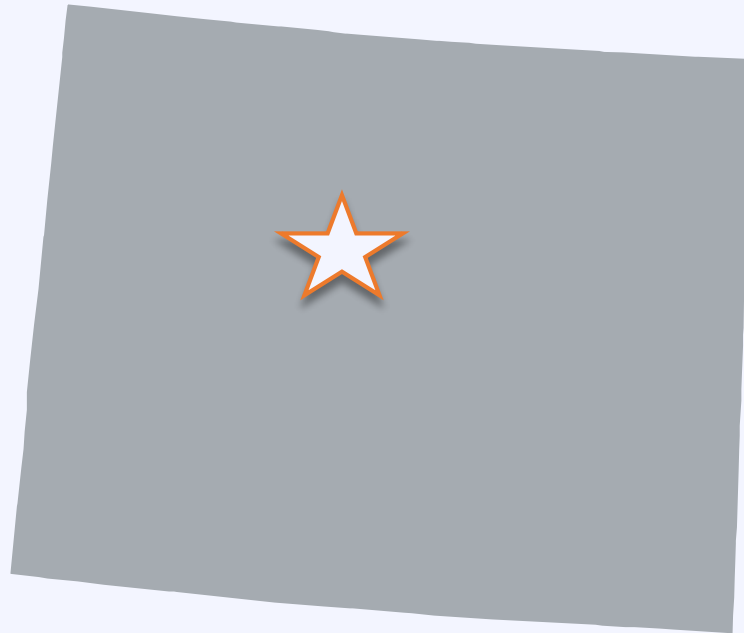
IREC Solar Permitting Checklists and Guidance Documents, www.irecusa.org/wp-content/uploads/permitting-hand-outv6-1.pdf

IREC Inspection Checklist (coming soon)



www.irecusa.org/wp-content/uploads/2013/09/expanded-best-practices.pdf

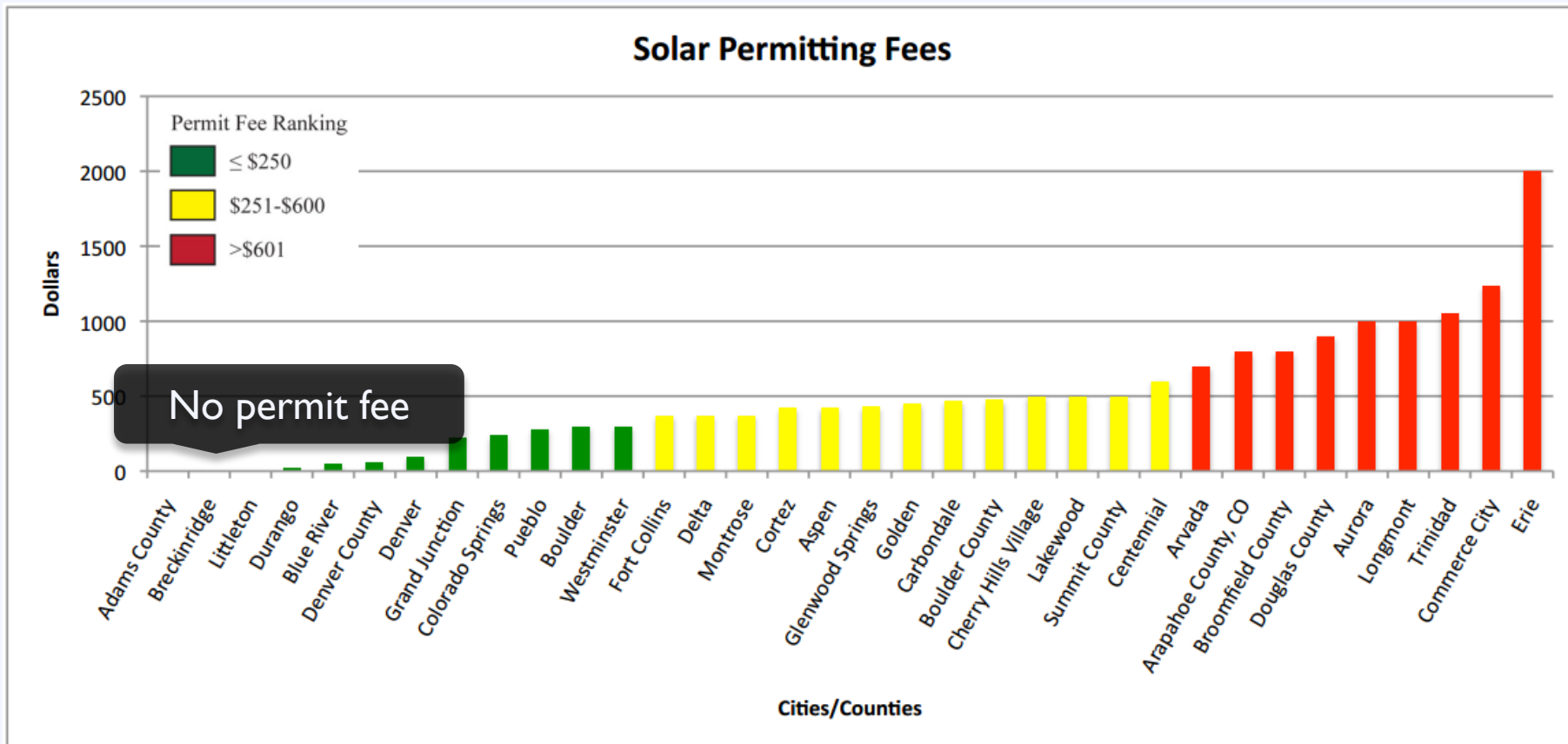
Expedited Permitting: Case Study



Breckenridge, Colorado
Population: 4,540

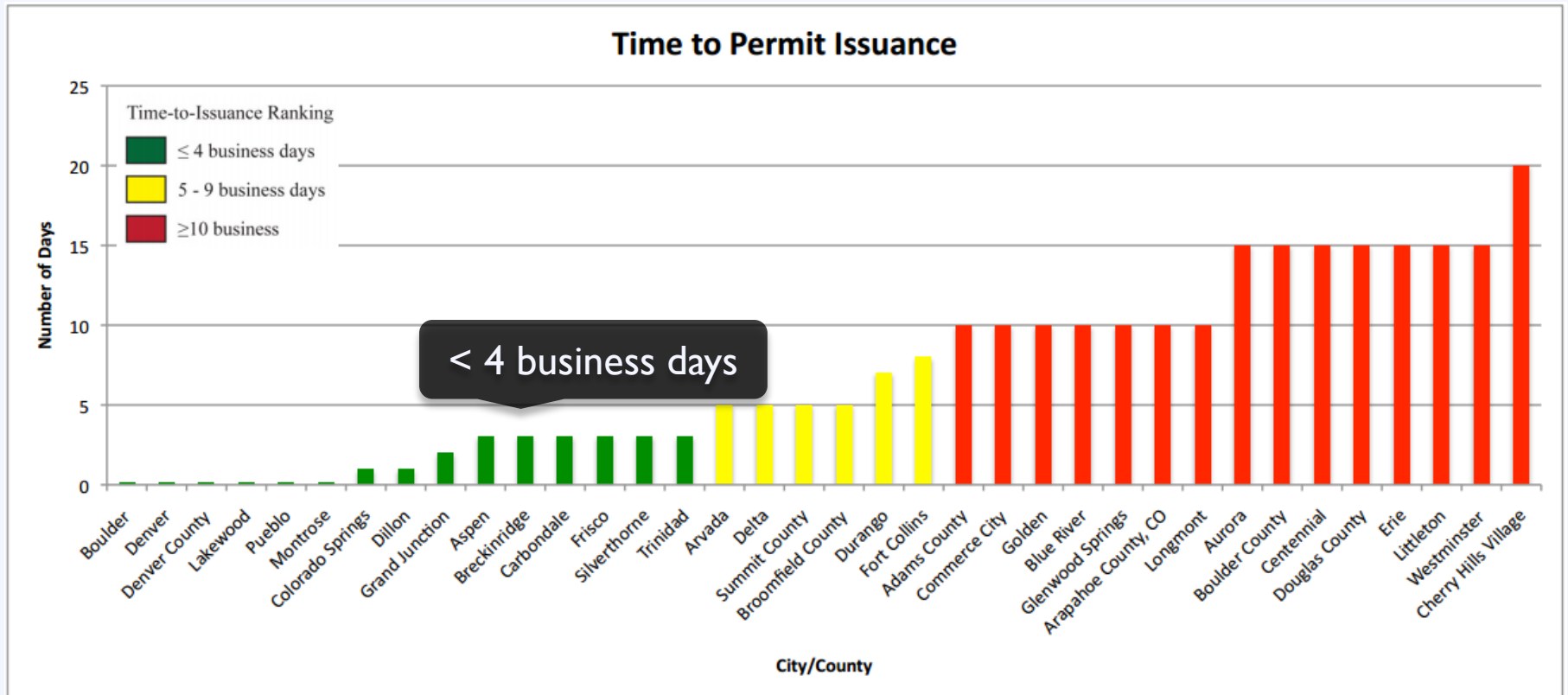
Expedited Permitting: Case Study

Breckenridge charges no fees to file for a solar permit



Expedited Permitting: Case Study

Breckenridge offers a short turn around time for solar permits



Expedited Permitting: Case Study

Jobs | FREE RIDE | Forms & Documents | Town Calendar | Contact Us | Water Bill Access | Text Size + -

TOWN OF BRECKENRIDGE
BRECKENRIDGE COLORADO

Quick Links
Search... GO

HOME ◊ ABOUT BRECKENRIDGE ◊ GOVERNMENT ◊ DEPARTMENTS & SERVICES ◊ ARTS ◊ RECREATION ◊ WHAT'S NEW ◊ I WANT TO...

Electronic materials

▼ Building Department

- Adopted Building Codes and Amendments
- Climactic and Geographical Design Criteria 2006 IRC Table R301.2(1)
- Permits and Applications
- Inspections
- Electrical, Mechanical & Plumbing Applications
- Hot Tub Permits
- **Solar Panel Permits**
- Frequently Asked Questions
- Contractor's Licensing
- How Much Will My Permit

Solar Panel Permits

E-mail Print

BUILDING & PLANNING DEPARTMENT REQUIREMENTS FOR PHOTOVOLTAIC (SOLAR PANEL) INSTALLATIONS

The solar panel installer is responsible for insuring that all of the code requirements are met and permits issued.

Required permits are: Development, Building and Electrical Permits.

Planning Department / Development Permit Requirements:

- Outside of the Conservation District, [Class D Permit](#)
- Within the Conservation District, [Class C Minor Permit](#)
- Letter of approval from the Homeowners Association (strongly suggested)

Refer to the [Breckenridge Development Code](#), reference [Section 9-1-19, Policy 5 \(Absolute\)](#) regarding solar panel policies

Building Department Permits / Building & Electrical Permit Requirements:

- Meet with a Town of Breckenridge Planner (see above requirements)
- [Building Permit](#) (Submit a completed building permit application, along with two photovoltaic system electrical diagram drawings, stamped by a Colorado licensed engineer)
- [Electrical Permit](#)

Contractor Requirements

- Must be certified by North American Certified Energy Practitioners (www.nabcep.org)
- Must have a current Town of Breckenridge [Business License](#), available through the Town

Standardized permit requirements

Expedited Permitting

Resource Solar ABCs

Expedited Permitting:

- Simplifies requirements for PV applications
- Facilitates efficient review of content
- Minimize need for detailed studies and unnecessary delays

Solar America Board for Codes and Standards
Collaborate • Contribute • Transform

ABOUT US | CODES & STANDARDS | CURRENT ISSUES

Codes & Standards

The Solar America Board for Codes and Standards (Solar ABCs) collaborates and enhances the practice of developing, implementing, and disseminating solar codes and standards. The Solar ABCs provides formal coordination in the planning and revision of separate, though interrelated, solar codes and standards. We also provide access for stakeholders to participate with members of standards making bodies through working groups and research activities to set national priorities on technical issues. The Solar ABCs is a centralized repository for collection and dissemination of documents, regulations, and technical materials related to solar codes and standards.

The Solar ABCs creates a centralized home to facilitate photovoltaic (PV) market transformation by:

- Creating a forum that fosters generating consensus 'best practices' materials.
- Disseminating such materials to utilities, state and other regulating agencies.
- Answering code-related questions (technical or statutory in nature).
- Providing feedback on important related issues to DOE and government agencies.

Learn more about solar codes and standards development:

The below organizations all publish codes and standards for PV products and each organization has its own process to develop and publish standards.

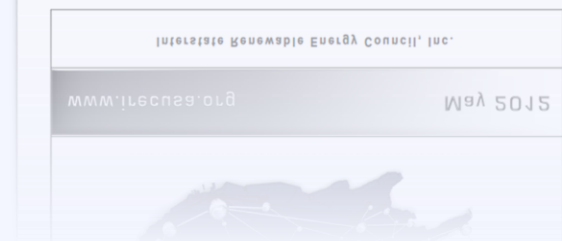
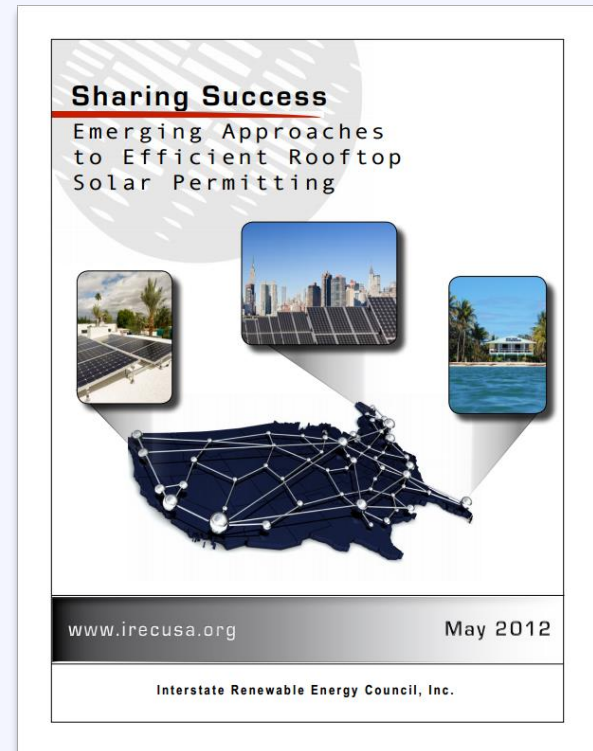
- [ASTM](#)
- [IAPMO Standards](#)
- [International Code Council](#)
- [International Electrotechnical Commission](#)
- [IEEE](#)
- [National Fire Protection Association](#)
- [SEMI](#)
- [Underwriters Laboratories](#)

Expedited Permitting

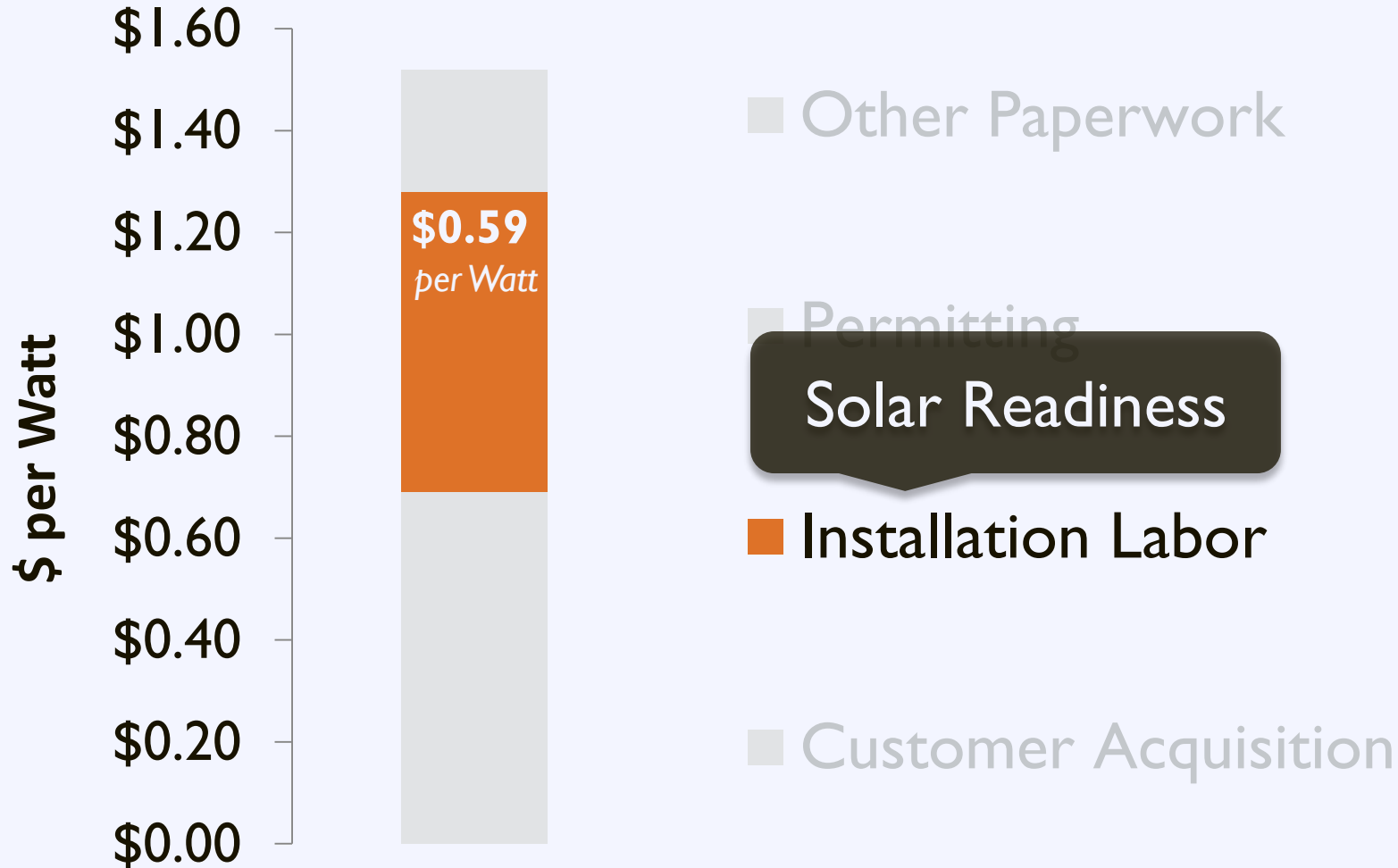
Resource Interstate Renewable Energy Council

Outlines emerging approaches to efficient rooftop solar permitting

www.irecusa.org



Mitigate Soft Costs



Solar Readiness

Creating solar-ready guidelines and promoting energy efficiency at the outset can help make future solar installations easier and more cost effective.

Local Example: Owensboro Metropolitan Planning Commission

iOMPC Comprehensive Plan (Section 7)

As our limited supplies of fossil fuels become further depleted, the potential for solar energy and orientation may demand more of our time and effort. An increase in our awareness of solar issues now will help us lay the ground rules for the solar access, orientation, and compatible building designs that will be appreciated for generations to follow.

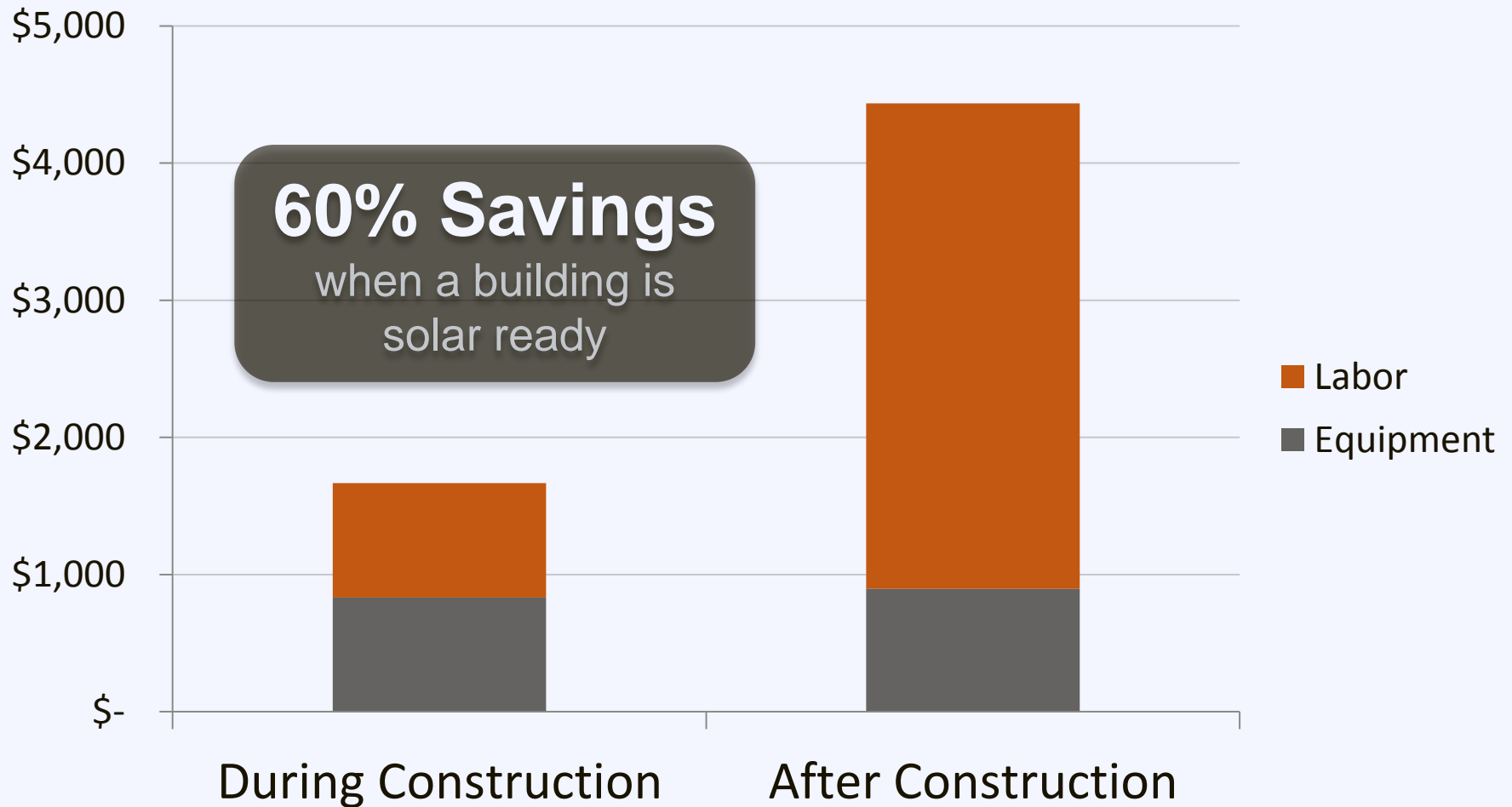
Planning for solar at the subdivision stage would greatly increase solar potential and cut the costs for its installation.

Solar Readiness

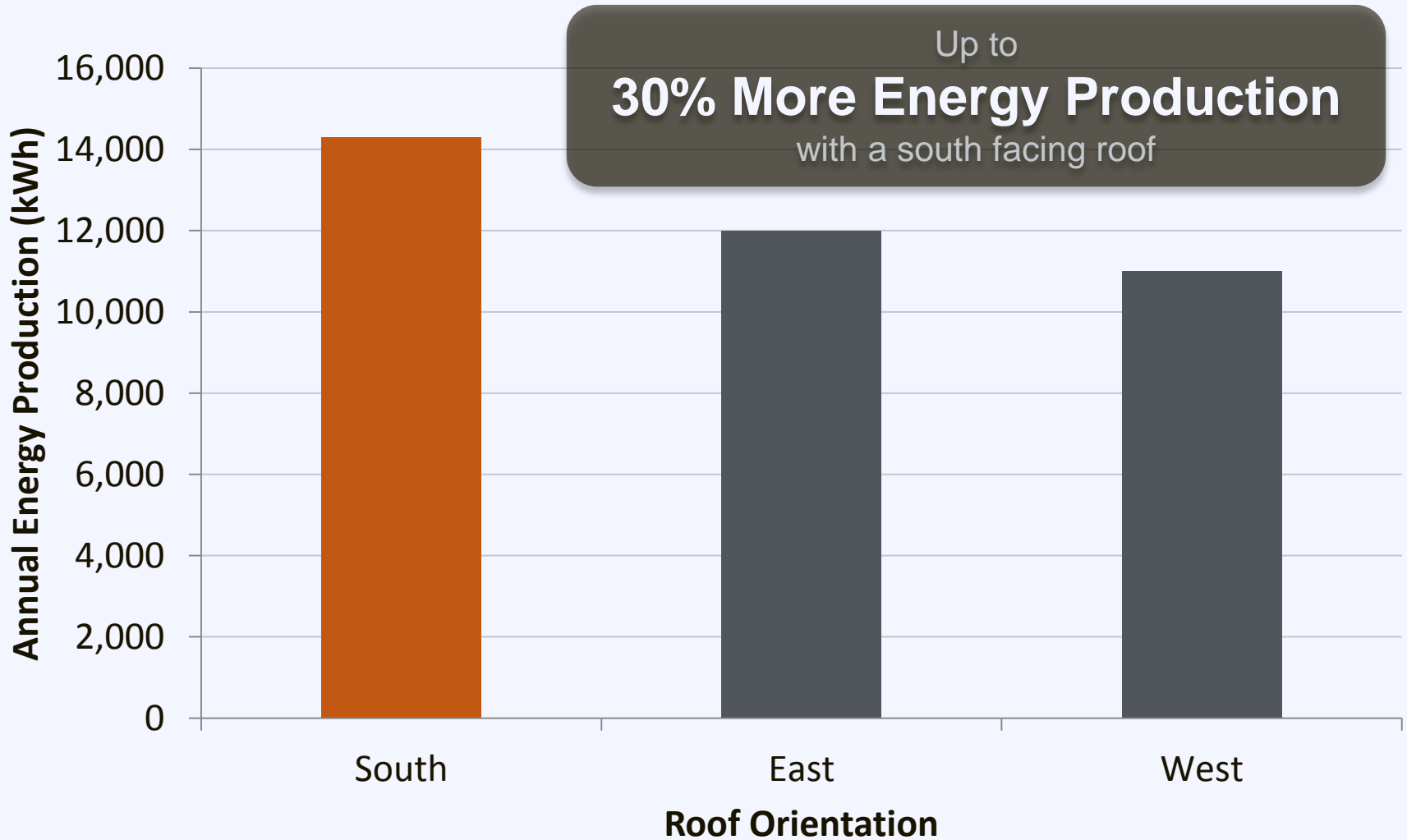
Require builders to:

- ✓ Minimize rooftop equipment
- ✓ Plan for structure orientation to avoid shading
- ✓ Install a roof that will support the load of a solar array
- ✓ Record roof specifications on drawings
- ✓ Plan for wiring and inverter placement

Solar Readiness



Solar Readiness



Solar Readiness

Resource NREL

Creating a solar ready guide for buildings:

- Legislation
- Certification programs
- Stakeholder Education

www.nrel.gov

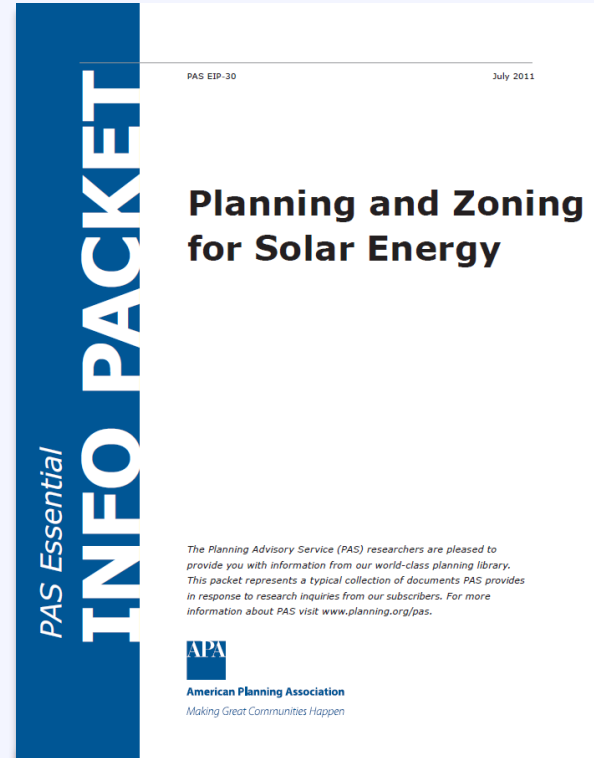


Solar Readiness Model Ordinance

Resource American Planning Association

Includes references to ordinances requiring solar-ready homes in select communities.

www.planning.org/research/solar



Agenda

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Activity: Identifying Benefits

What is the greatest benefit solar can bring to your community? **[Blue Card]**

Right Now



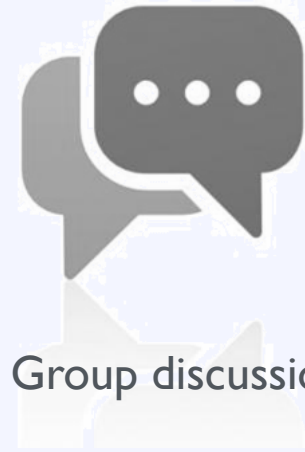
Write answer on card

During Session



Compile results

After Break



Group discussion

Benefits Poll

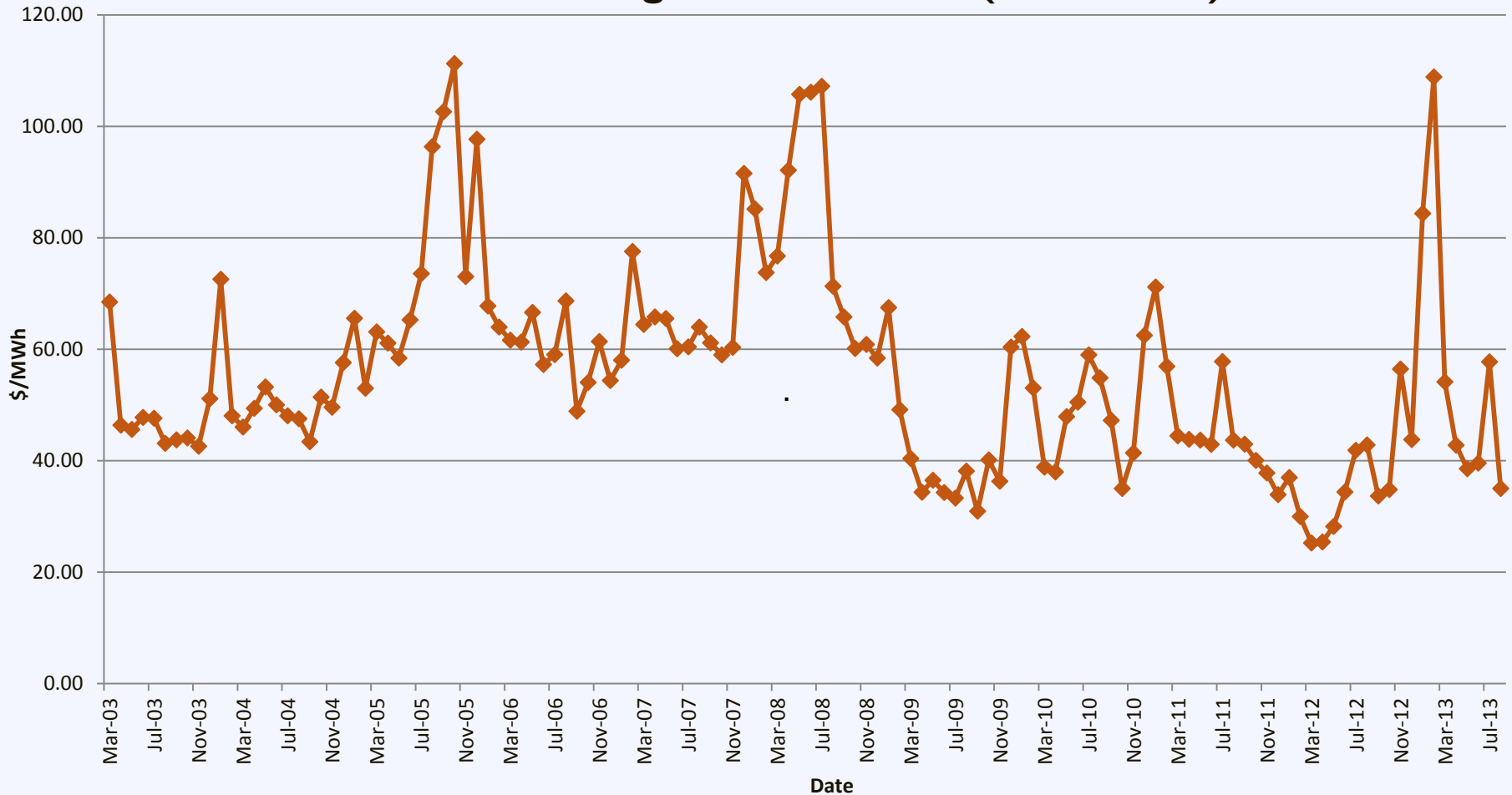
Benefits of Solar Energy

- Economic growth
- Local jobs
- Energy independence
- Stabilizes price volatility
- Valuable to utilities
- Smart investment

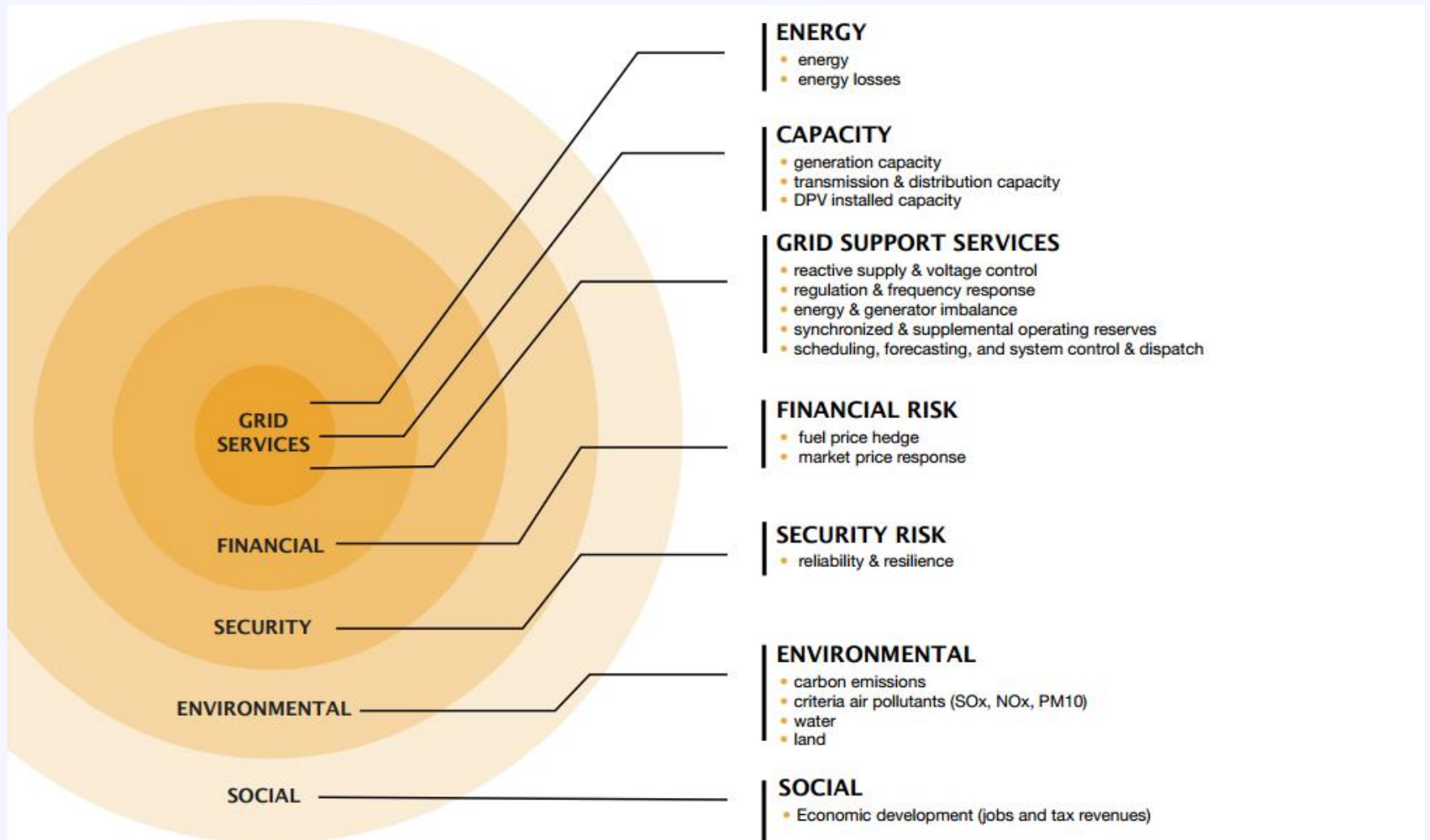


Benefit: Stabilize Energy Prices

Historical Avg Real-Time LMP (NEMABOS)

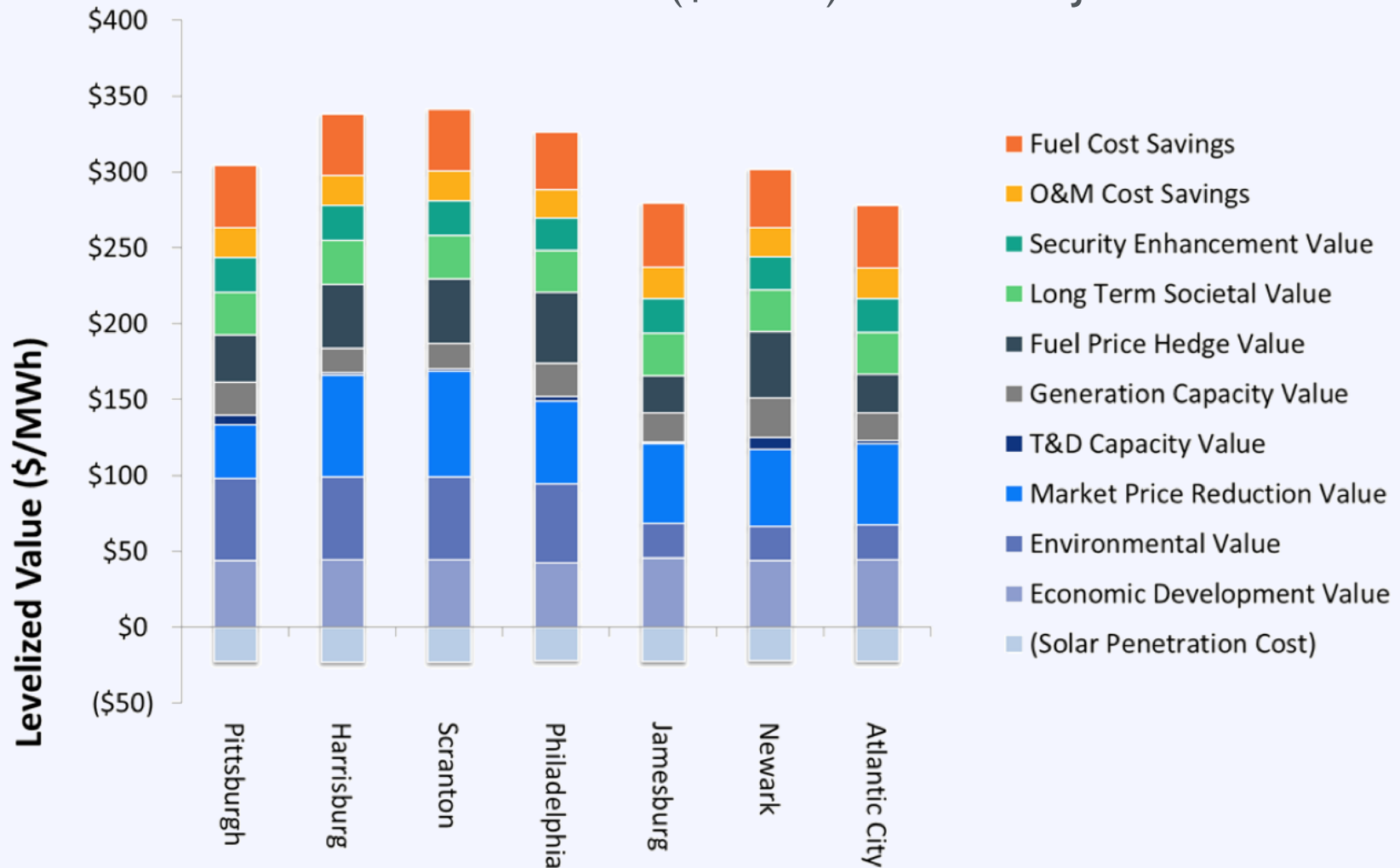


Benefits: Valuable to Utilities



Benefits: Valuable to Utilities

Levelized Value of Solar (\$/MWh) in PA and NJ



Benefit: Smart Investment for Homes

From NREL:

Solar homes sold

20% faster


and for

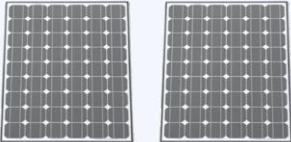
17% more

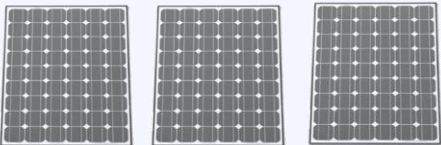
than the equivalent non-solar homes
in surveyed California subdivisions

Benefit: Smart Investment for Homes

From SunRun:

3 kW  = \$ 16,500 *added sale premium*

6 kW  = \$ 33,000 *added sale premium*

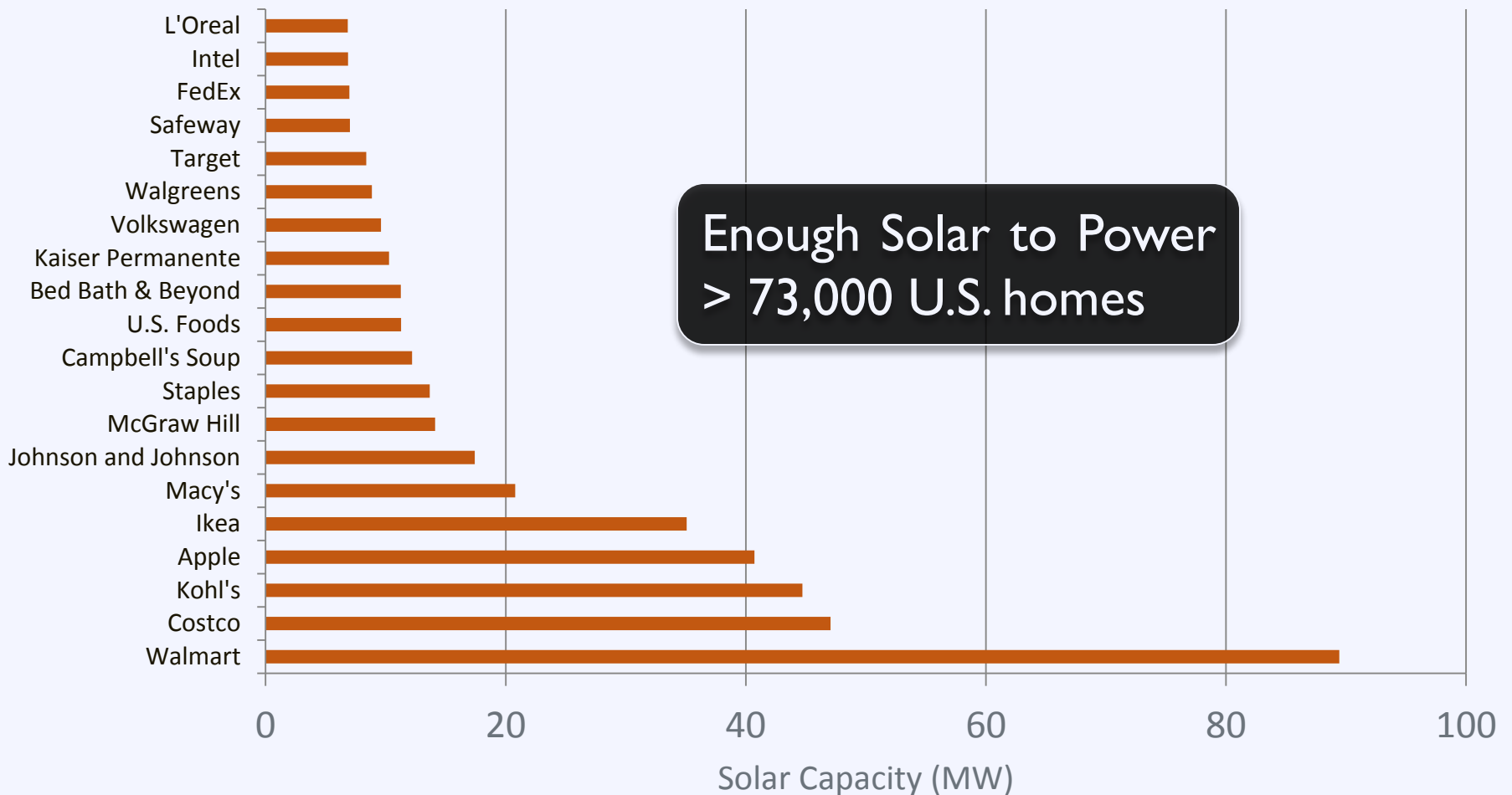
9 kW  = \$ 49,500 *added sale premium*

Benefit: Smart Investment for Business



Benefit: Smart Investment for Business

Top 20 Companies by Solar Capacity



Benefit: Smart Investment for Government



Activity: Addressing Barriers

What is the greatest barrier to solar adoption in your community? [Green Card]

Right Now



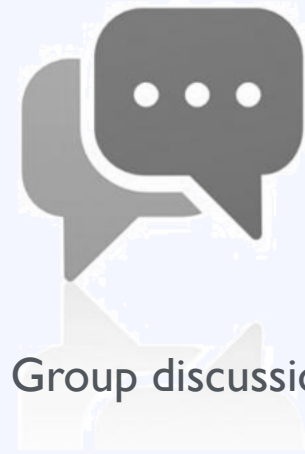
Write answer on card

During Session



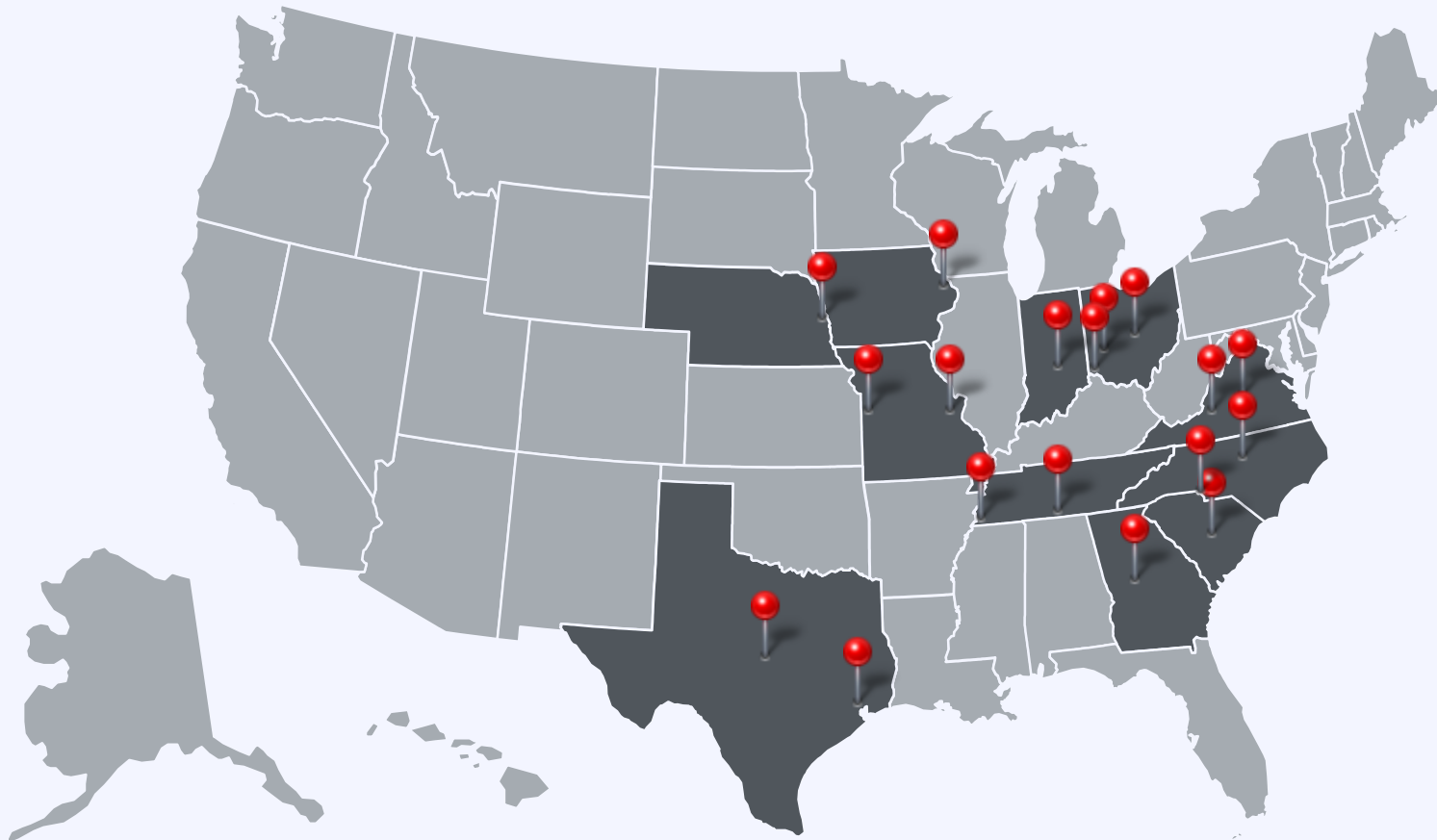
Compile results

After Break

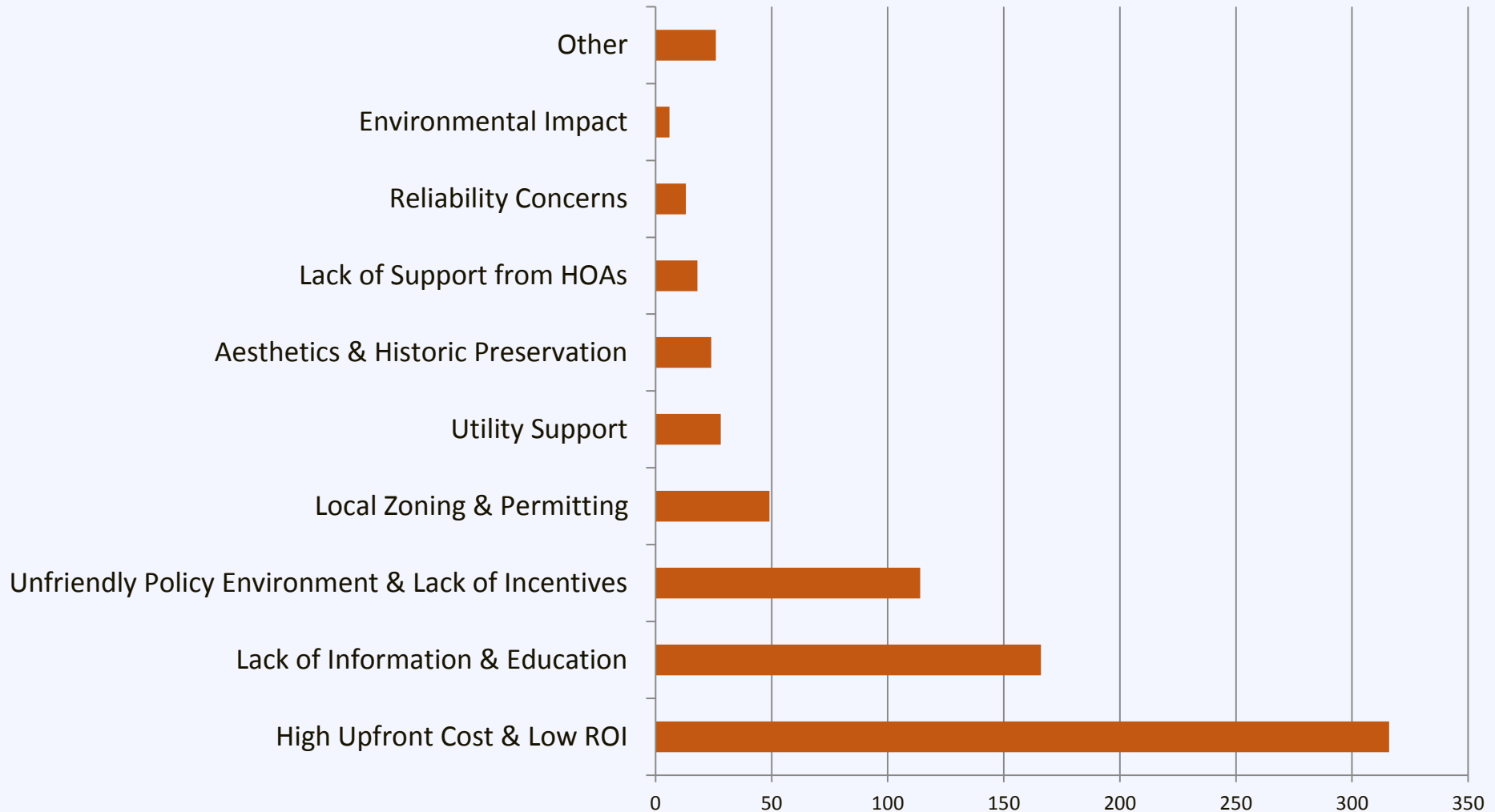


Group discussion

Activity: Addressing Barriers



Activity: Addressing Barriers



Barriers Poll

Some things you may hear...

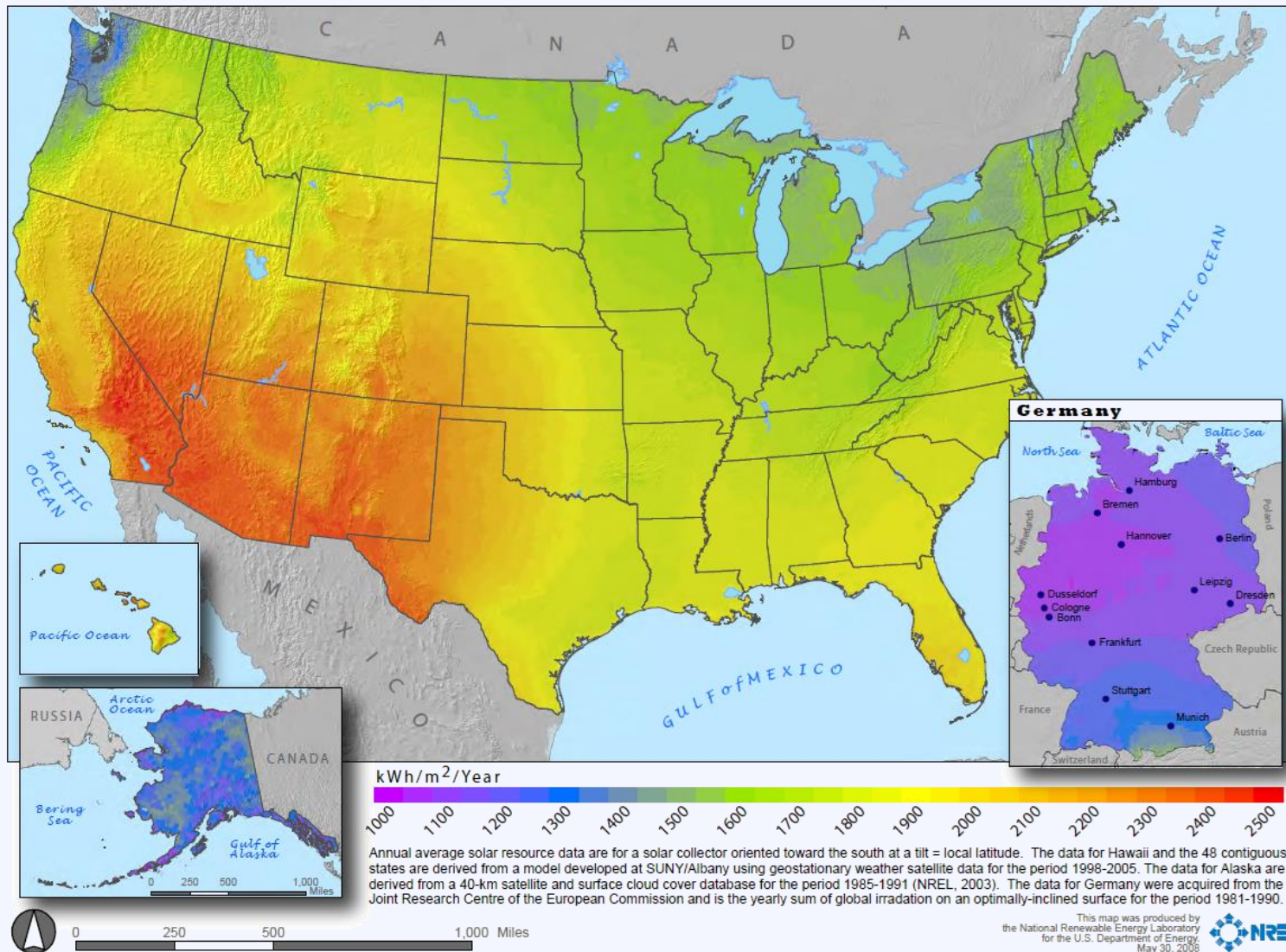
My area isn't sunny enough for solar

Going solar is too expensive

Solar is not ready to compete as a serious energy source

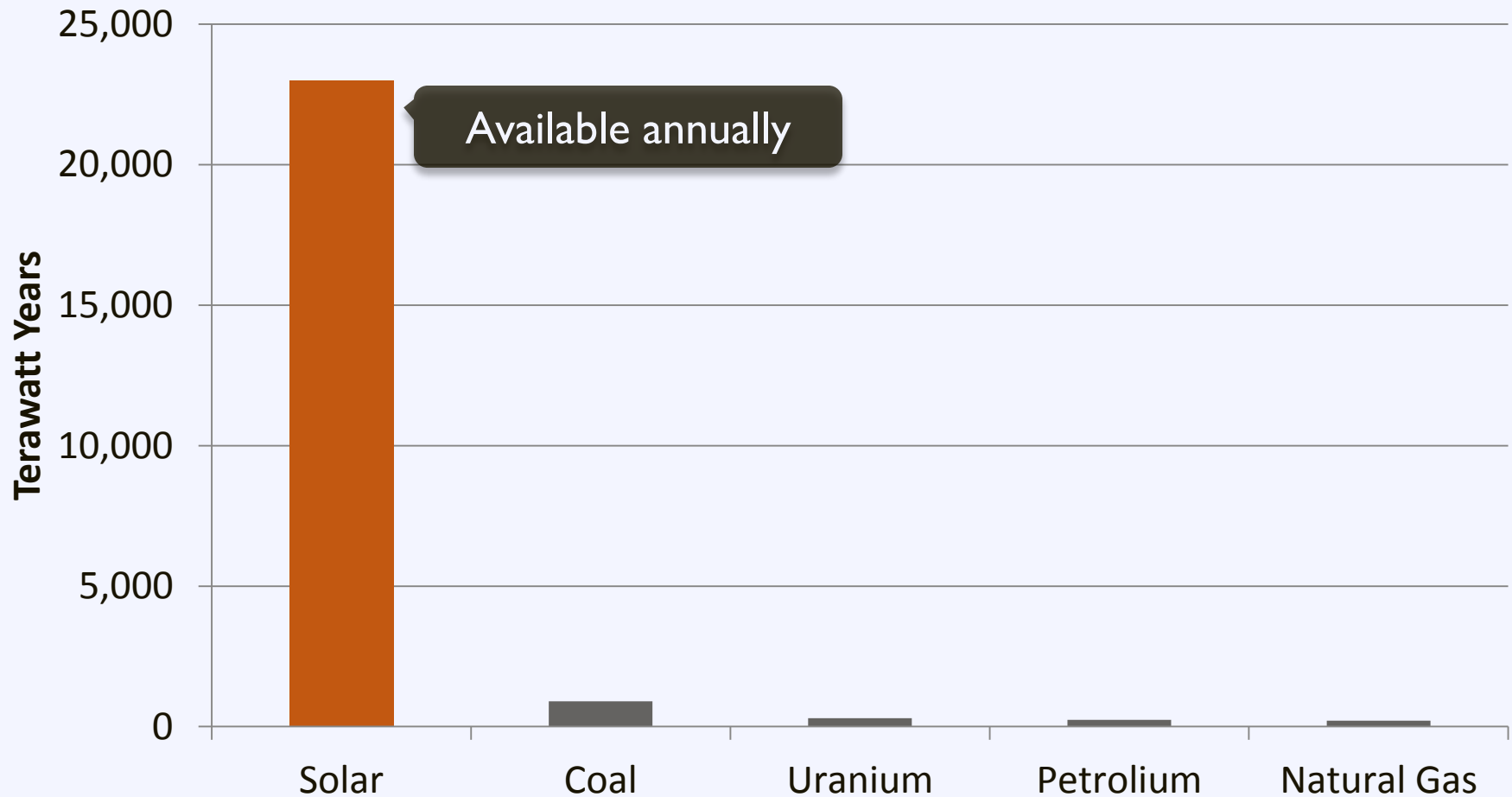
The government should not "pick winners and losers"

Fact: Solar works across the US

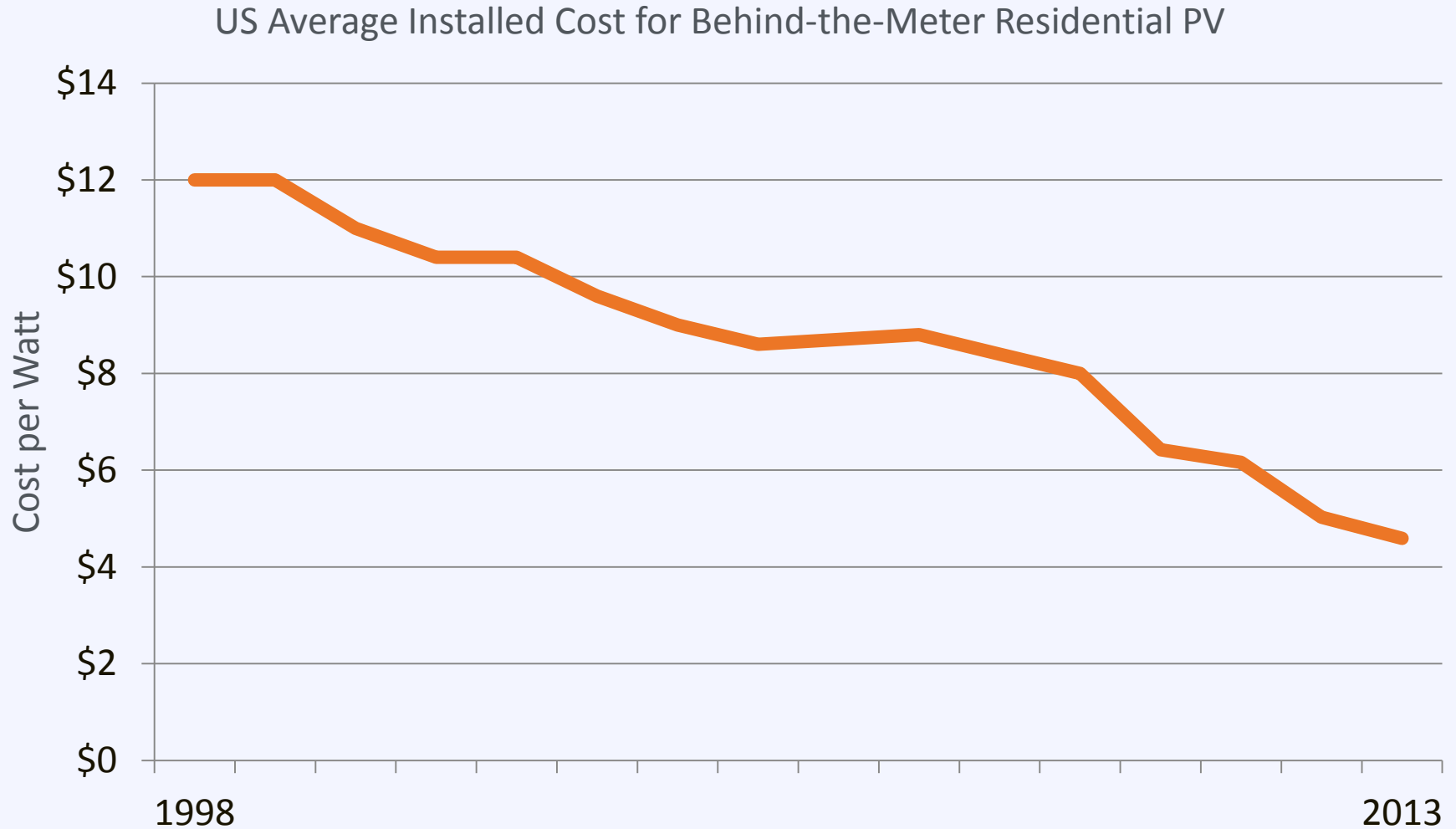


Fact: Solar is a ubiquitous resource

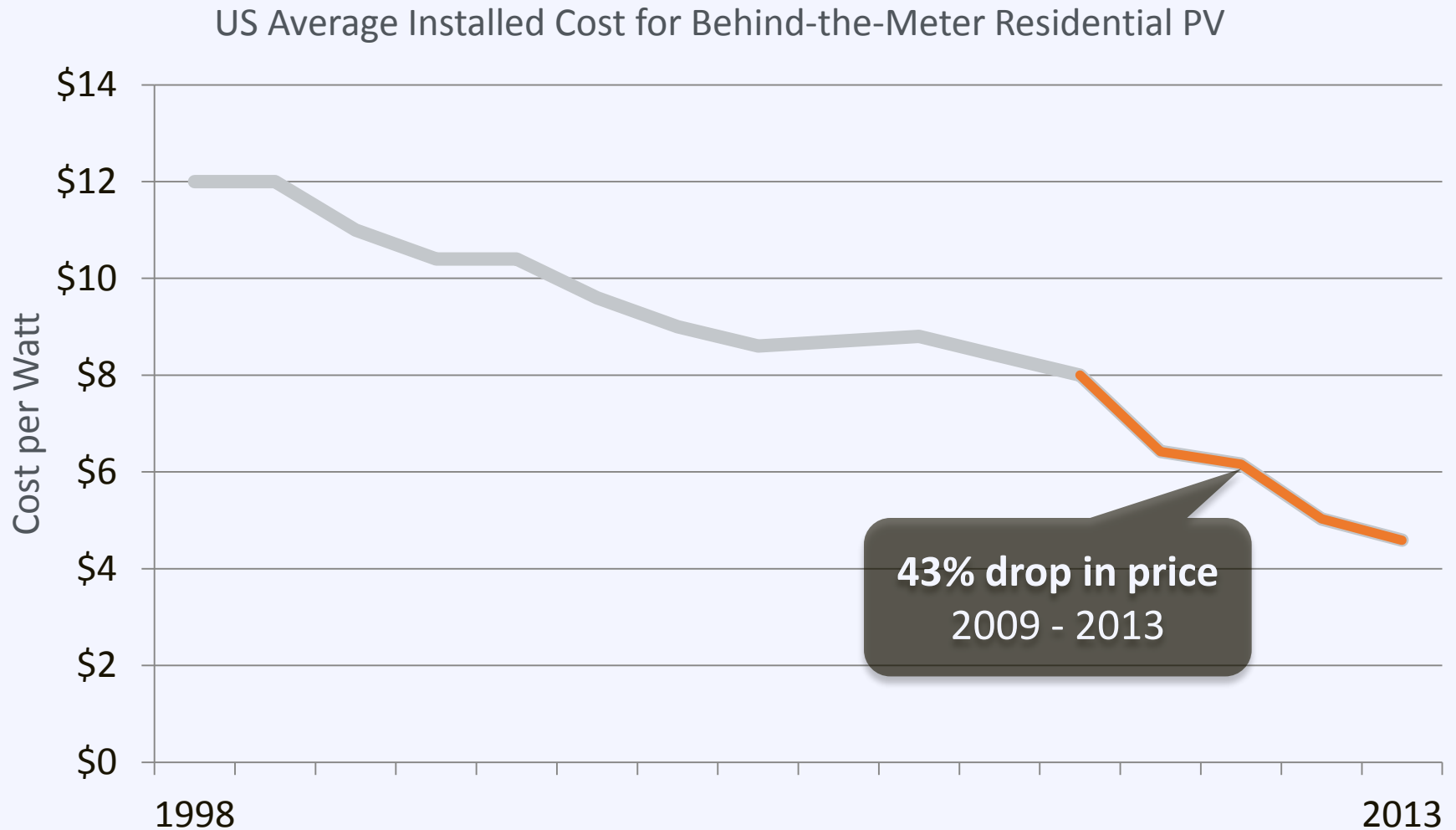
Resource Availability



Fact: Declining Solar Costs

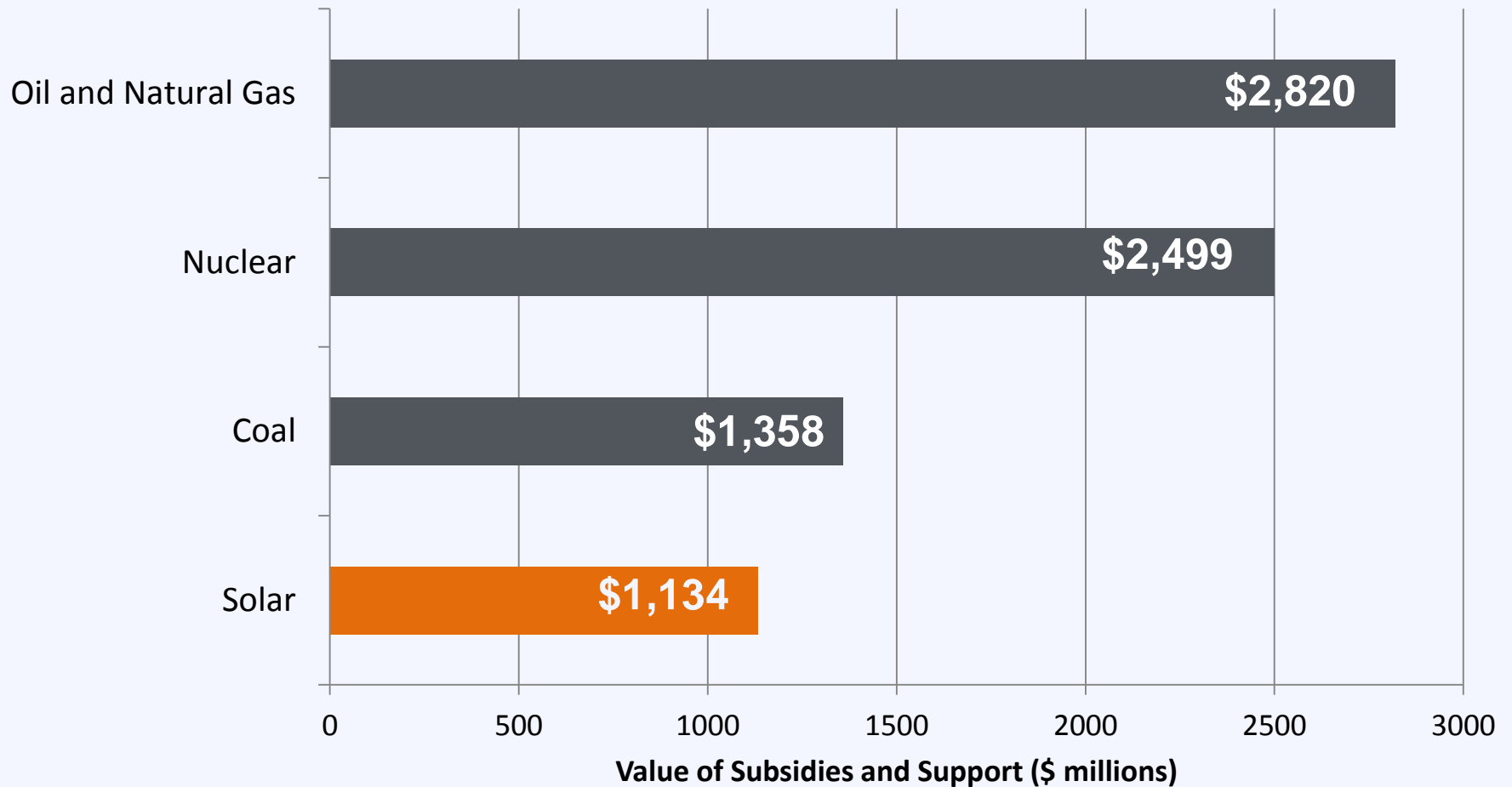


Fact: Declining Solar Costs

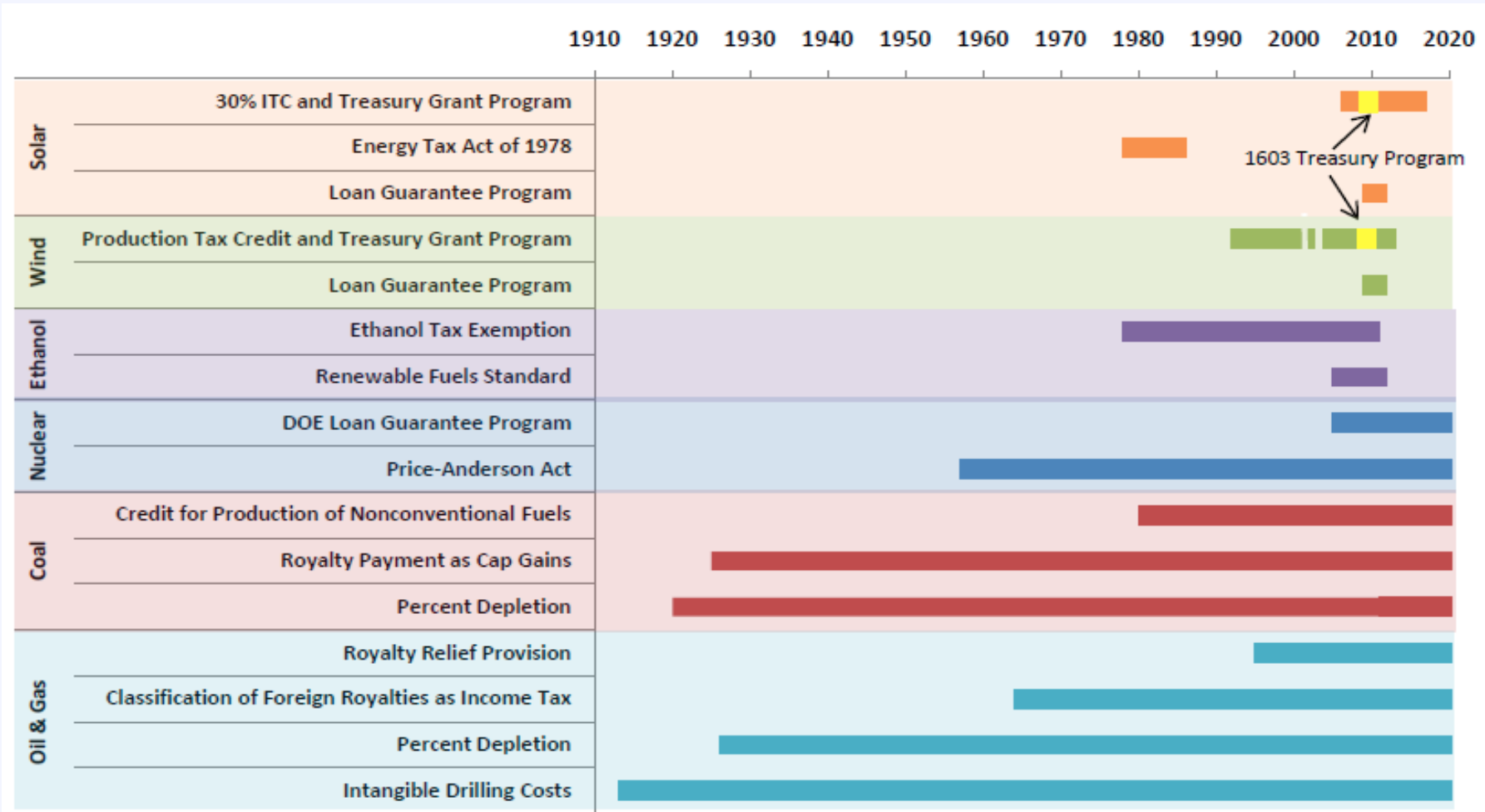


Subsidies and Support

Subsidies for Conventional and Solar Energy, 2010

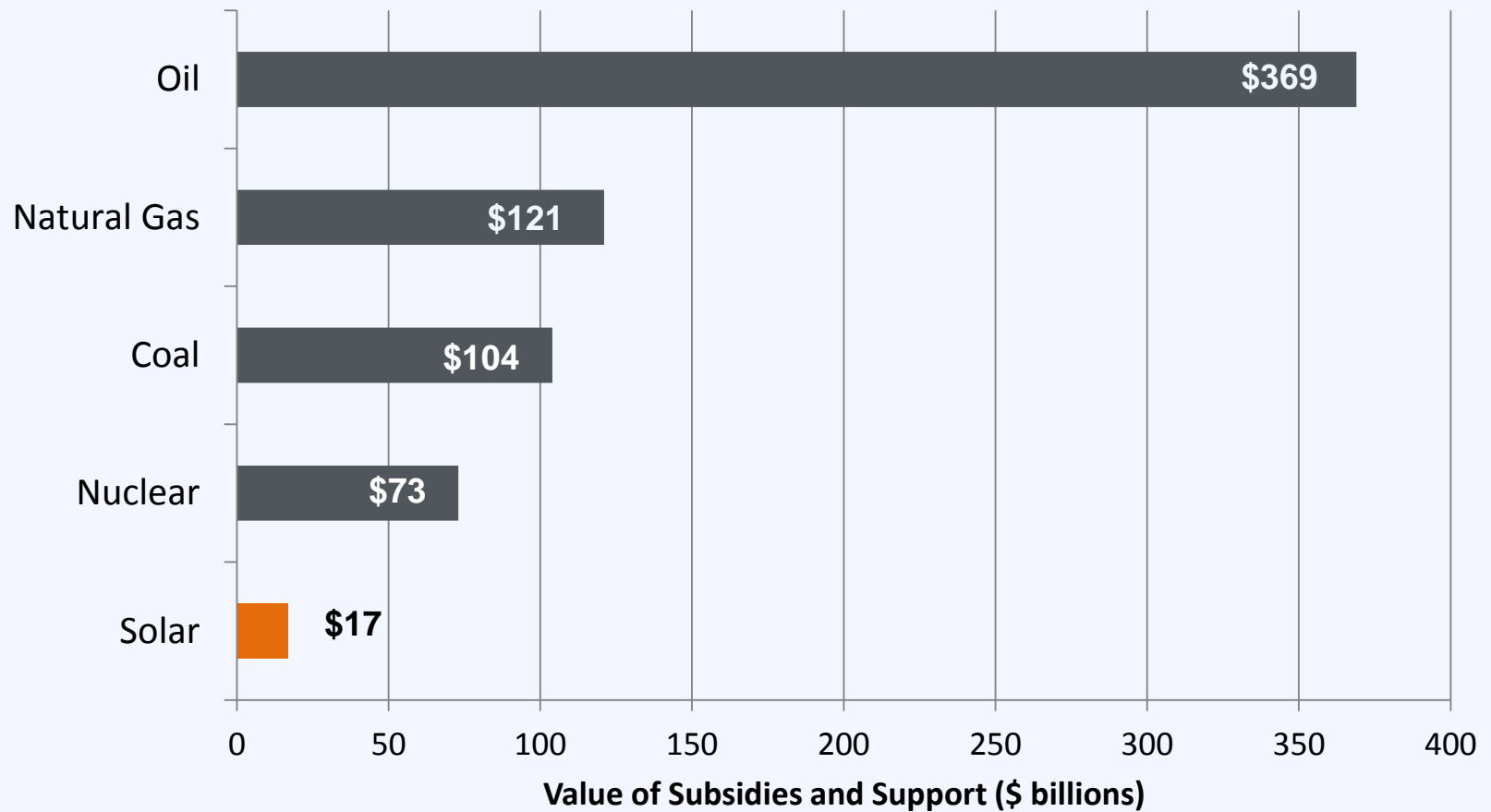


Subsidies and Support



Subsidies and Support

Subsidies for Conventional and Solar Energy, 1950-2010



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The Solar Equation

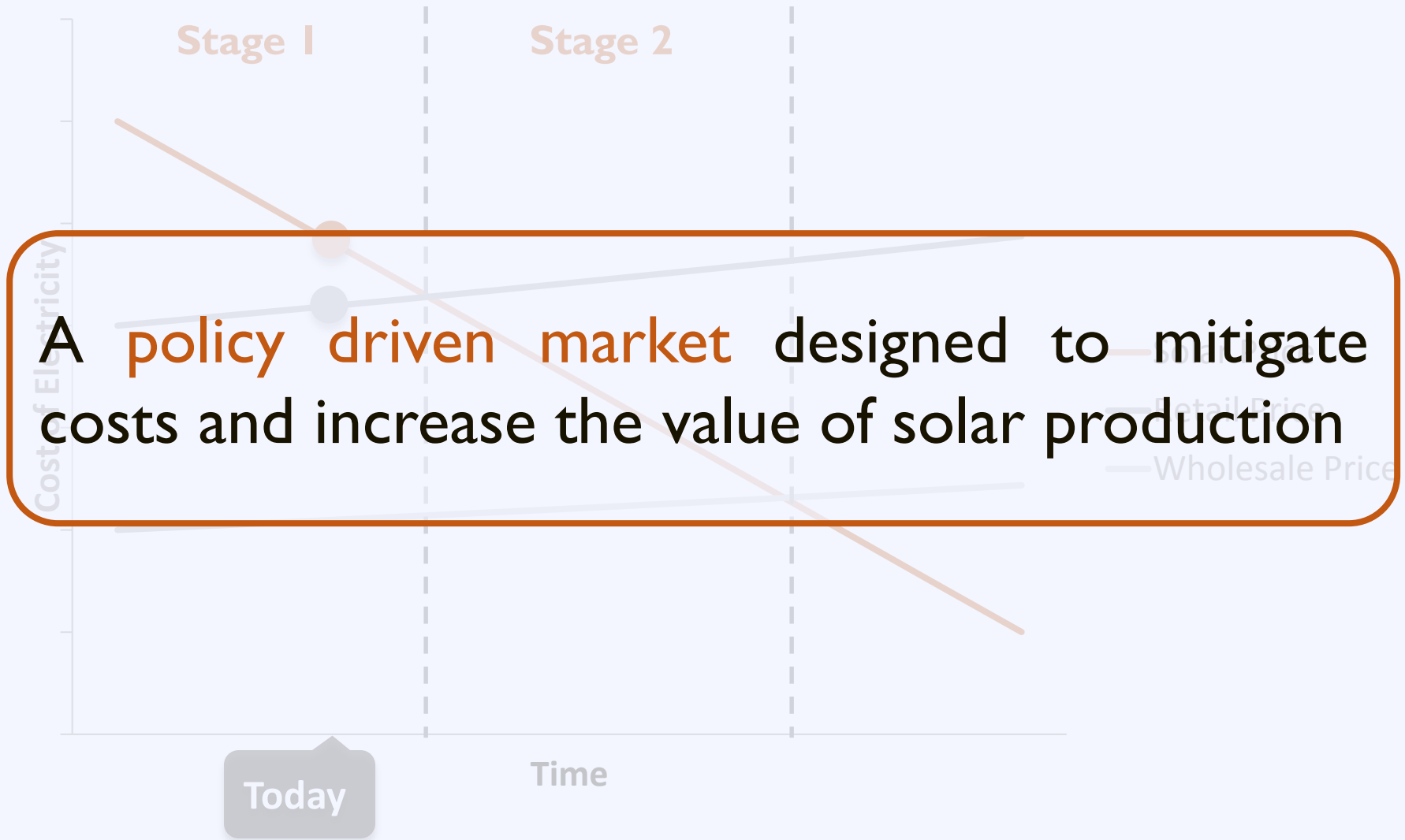
Cost

- + Installed Cost
- + Maintenance
- Direct Incentive

Benefit

- + Avoided Energy Cost
- + Excess Generation
- + Performance Incentive

Solar Market: Trends



The Solar Equation

Cost

- + Installed Cost
- + Maintenance
- Direct Incentive

Benefit

- + Avoided Energy Cost
- + Excess Generation
- + Performance Incentive

A Policy Driven Market

Federal	Investment Tax Credit	Accelerated Depreciation	Qualified Energy Conservation Bond
State & Utility	Renewable Portfolio Standard	Net Metering/ Interconnection	Solar Access
	Permitting & Interconnection	Tax Credits & Exemptions	Direct Cash & Performance Incentives
Local	Solarize	Property Assessed Clean Energy	

Investment Tax Credit

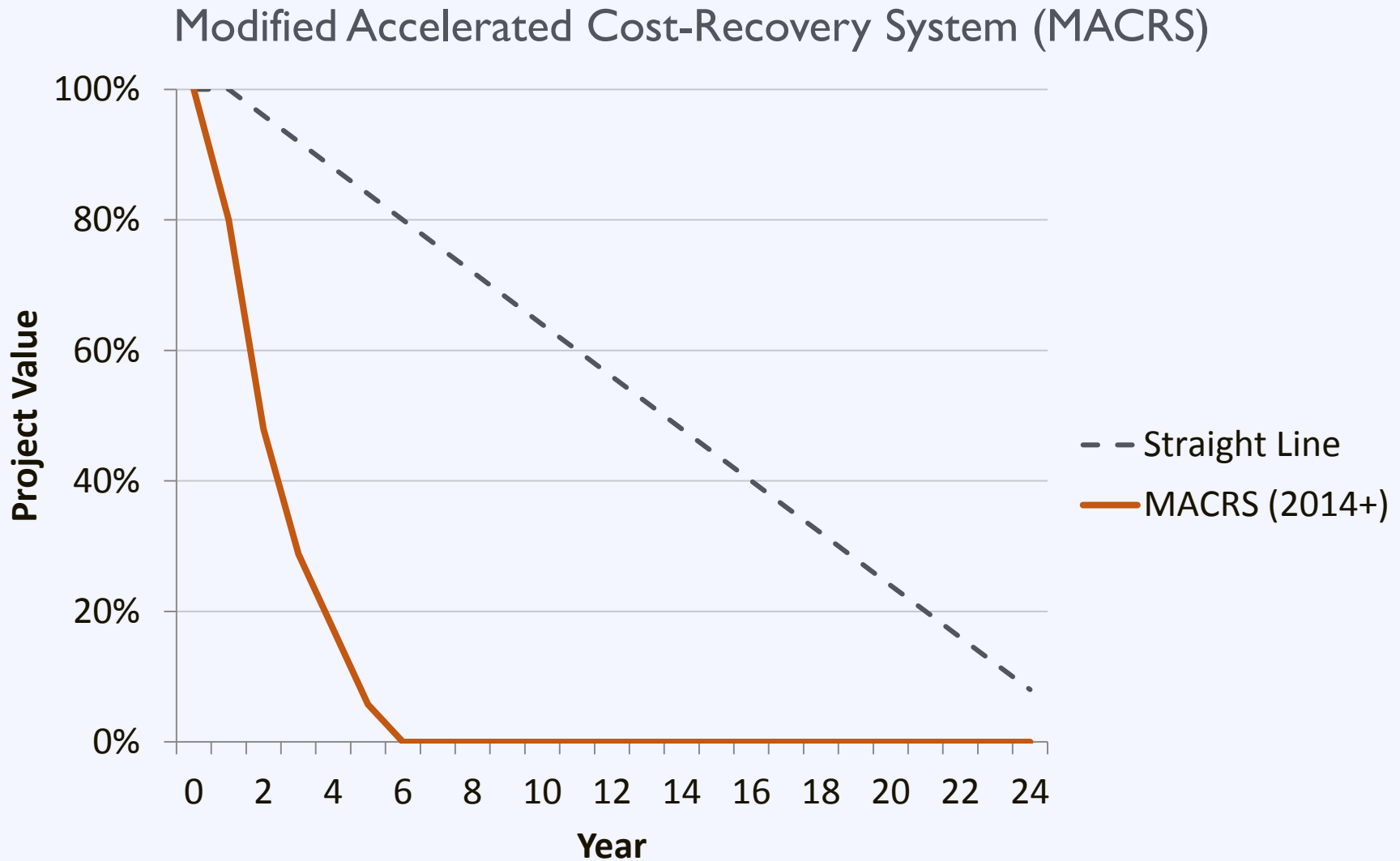
Type: Tax Credit

Eligibility: For-Profit Organization

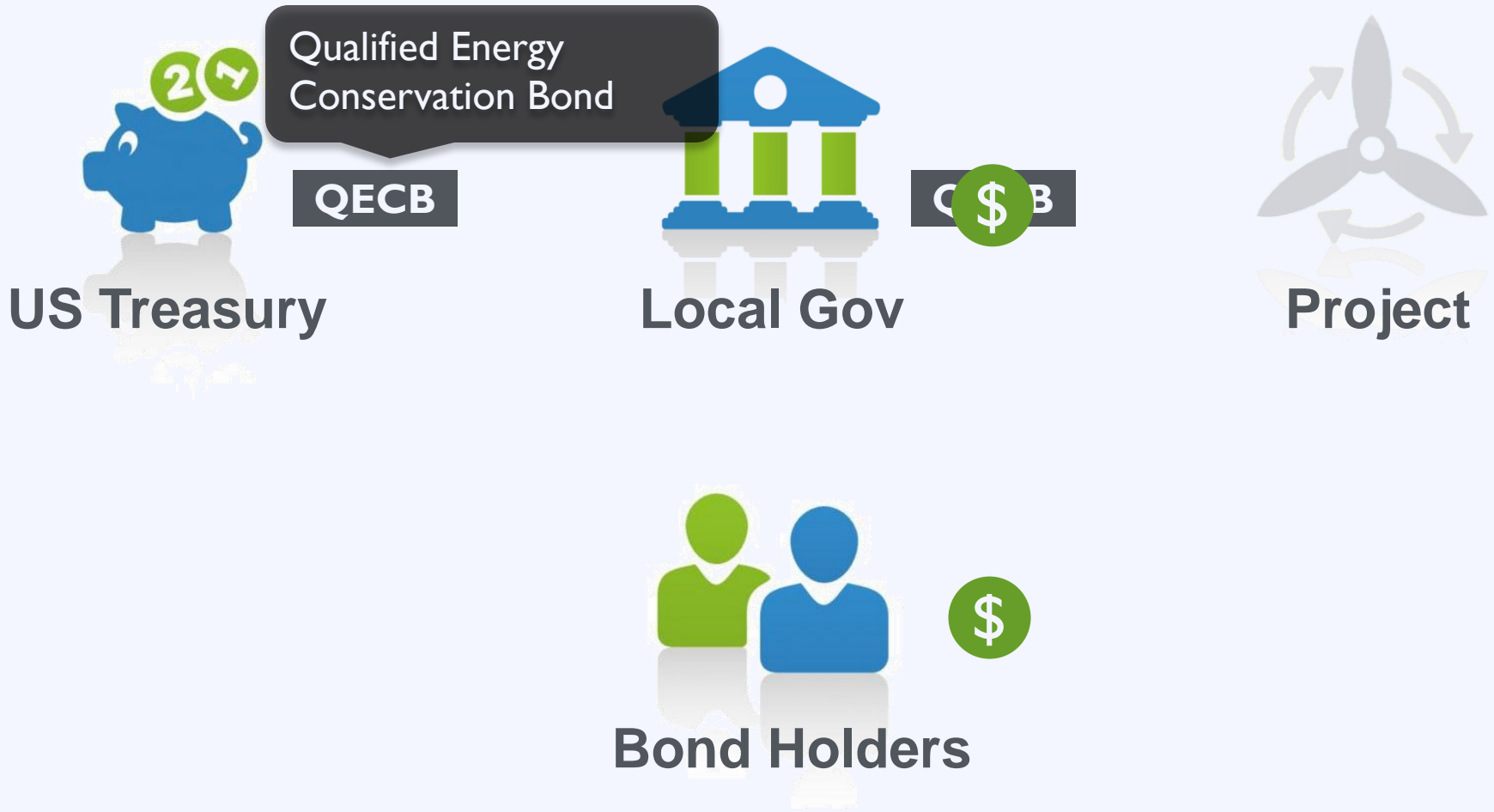
Value: 30% of the installation cost

Availability: Through 2016

Accelerated Depreciation



Qualified Energy Conservation Bond



Qualified Energy Conservation Bond



A Policy Driven Market

Federal	Investment Tax Credit	Accelerated Depreciation	Qualified Energy Conservation Bond
State & Utility	Renewable Portfolio Standard	Net Metering/ Interconnection	Solar Access
	Permitting & Interconnection	Tax Credits & Exemptions	Direct Cash & Performance Incentives
Local	Solarize	Property Assessed Clean Energy	

State Corporate Tax Credit – for Systems

Type: Passive Solar Space Heat, Solar Water Heat, Solar Space Heat, Solar PV, Wind, Geothermal Heat Pumps, Combination Active Solar Space-Heating and Water Heating System

Eligibility:

Value: \$3/W DC for PV, up to \$1,000 per taxpayer for installations on multi-family residential rental units or commercial property; \$500 for single family residential rental unit

Requirements: Must be installed by a North American Board of Certified Energy Practitioners (NABCEP)-certified installer. PV panels and inverters must meet National Electrical Code (NEC) and be certified by Underwriters Laboratories (UL).

State Corporate Tax Credit – for Facilities

Type: Solar Thermal Electric, Solar PV, Landfill Gas, Wind, Biomass, Hydroelectric, Renewable Fuels

Eligibility: \$500 for solar and wind installations; \$250 for geothermal installations.

Value: \$3/W DC

Requirements: All tax credits combined may not exceed 50% of the capital investment in the project. Negotiated incentive package may not exceed 25 years.

State Personal/Individual Tax Credit

Type: Passive Solar Space Heat, Solar Water Heat, Solar Space Heat, Solar PV, Wind, Geothermal Heat Pumps, Combination Active Solar Space-Heating and Water Heating System

Eligibility: Residential, Multi-Family Residential

Value: \$3/W DC, up to \$500 for solar and wind installations

Requirements: Must be installed by a North American Board of Certified Energy Practitioners (NABCEP)-certified installer. PV panels and inverters must meet National Electrical Code (NEC) and be certified by Underwriters Laboratories (UL).

Performance-Based Incentive: TVA Green Power Providers

Type: Solar PV, Wind, Biomass, Small Hydroelectric

Eligibility: Commercial, Residential, Nonprofit, Local Government, State Government, Fed. Government, all directly served TVA customers

Value: \$1,000 upon installation, with Years 1-10: retail electric rate + premium payment, and Years 11-20: retail electric rate. 2014 premium rate for PV: 4 cents/kWh.

Requirements: The system must comply with environmental regulations and national standards, be certified by a licensed electrician, and comply with all applicable codes. PV installations approved by TVA in Calendar Year 2013 must be installed by a renewable energy professional with entry-level NABCEP certification.

Performance-Based Incentive: TVA Solar Solutions Initiative

Type: Solar PV

Eligibility: 36 MW of systems sized to: 50 kW-1 MW.

Value: 10-year incentive of \$0.06/kWh.

Requirements: The system must comply with environmental regulations and national standards, be certified by a licensed electrician, and comply with all applicable codes. PV installations approved by TVA in Calendar Year 2013 must be installed by a renewable energy professional with entry-level NABCEP certification.

http://www.tva.com/renewablestandardoffer/ssi_faq.htm

Sales Tax Incentive

Type: Solar PV

Eligibility: 50 kW minimum, with minimum capital investment of \$1M, and capped at 50% of project cost.

Value: Up to 100% of sales and use tax.

Ownership Options

Direct
Ownership

Third-Party
Ownership

Community
Ownership

Direct Ownership

Benefits

- Low – cost electricity
- REC revenue
- Utilize cheap debt
 - Bonds
 - Low interest loans

Drawbacks

- Large upfront cost
- Long term management
- Can't take tax benefits
- Development risk
- Performance risk

A Variation on Direct Ownership: Energy Service Performance Contracting

- How it works
 - Energy services company (ESCO) sells an interested customer a package of energy efficiency measures (lighting, HVAC, etc.)
 - Package can include measures with both rapid and slower payback periods
 - The ESCO guarantees a certain level of electric bill savings for the customer backed up by the efficiency measures.
- What Role Can Solar Play in a Performance Contract?
 - Solar PV can act as an energy efficiency measure.
 - PV, as a longer-payback energy efficiency measure, can be offered as part of a package of longer- and shorter-payback ESCO-offered incentives that saves larger customers money.
- Could also be offered as a bundled 3rd party PPA

A Variation on Direct Ownership: Energy Service Performance Contracting

Benefits

- Low – cost electricity
- REC revenue
- Utilize cheap debt
 - Bonds
 - Low interest loans

Drawbacks

- Large upfront cost
- Long term management
- Can't take tax benefits
- Development risk
- Performance risk

Third Party Ownership

Benefits

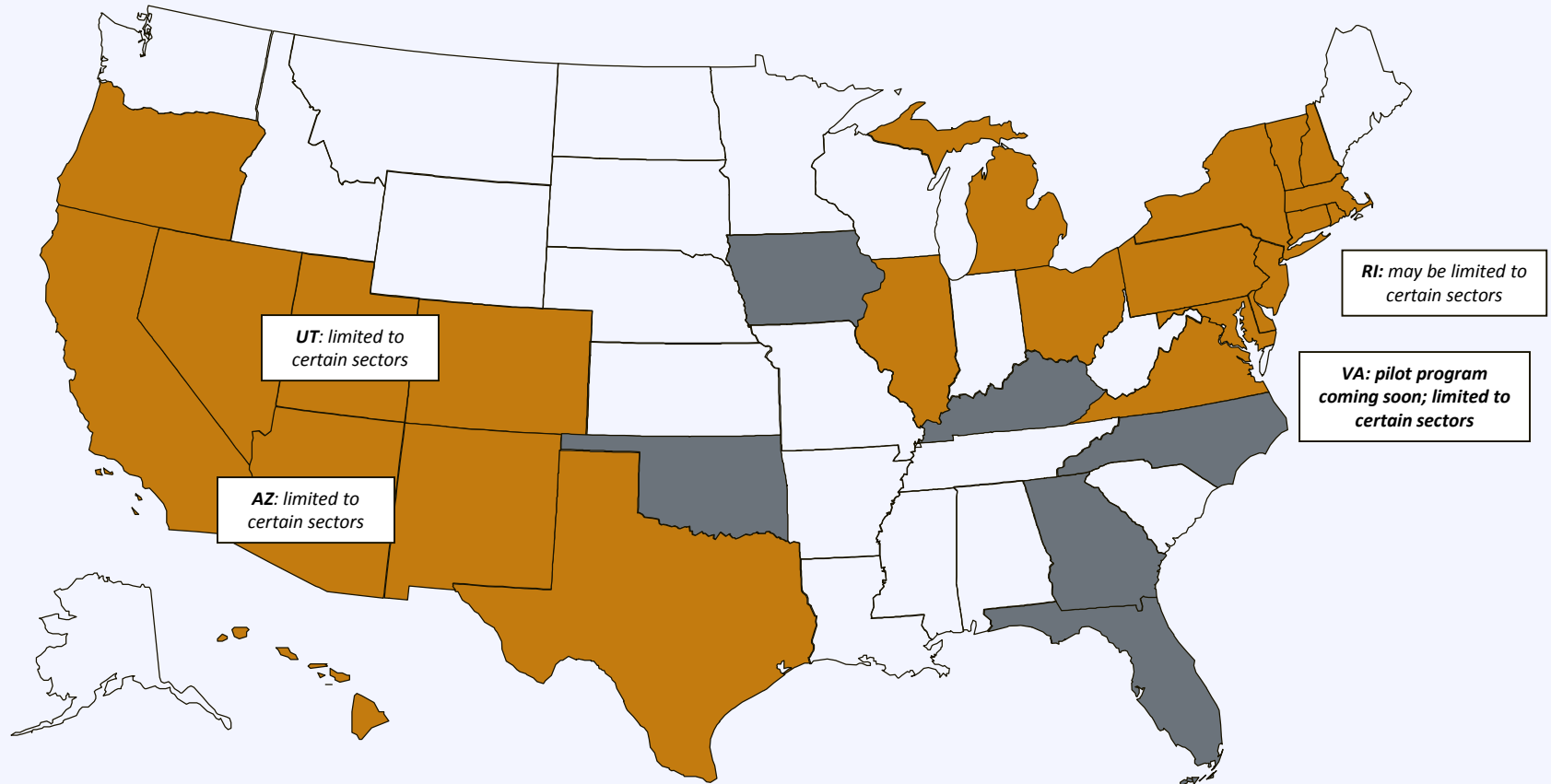
- No upfront cost
- No O&M costs
- Low risk
- Predictable payments
- Tax benefits





Drawbacks

- Don't keep RECs
- Higher ROI for investor
- Can't use bonds
- Not available in all states

Third Party Ownership: State Policy

www.dsireusa.org / February 2013

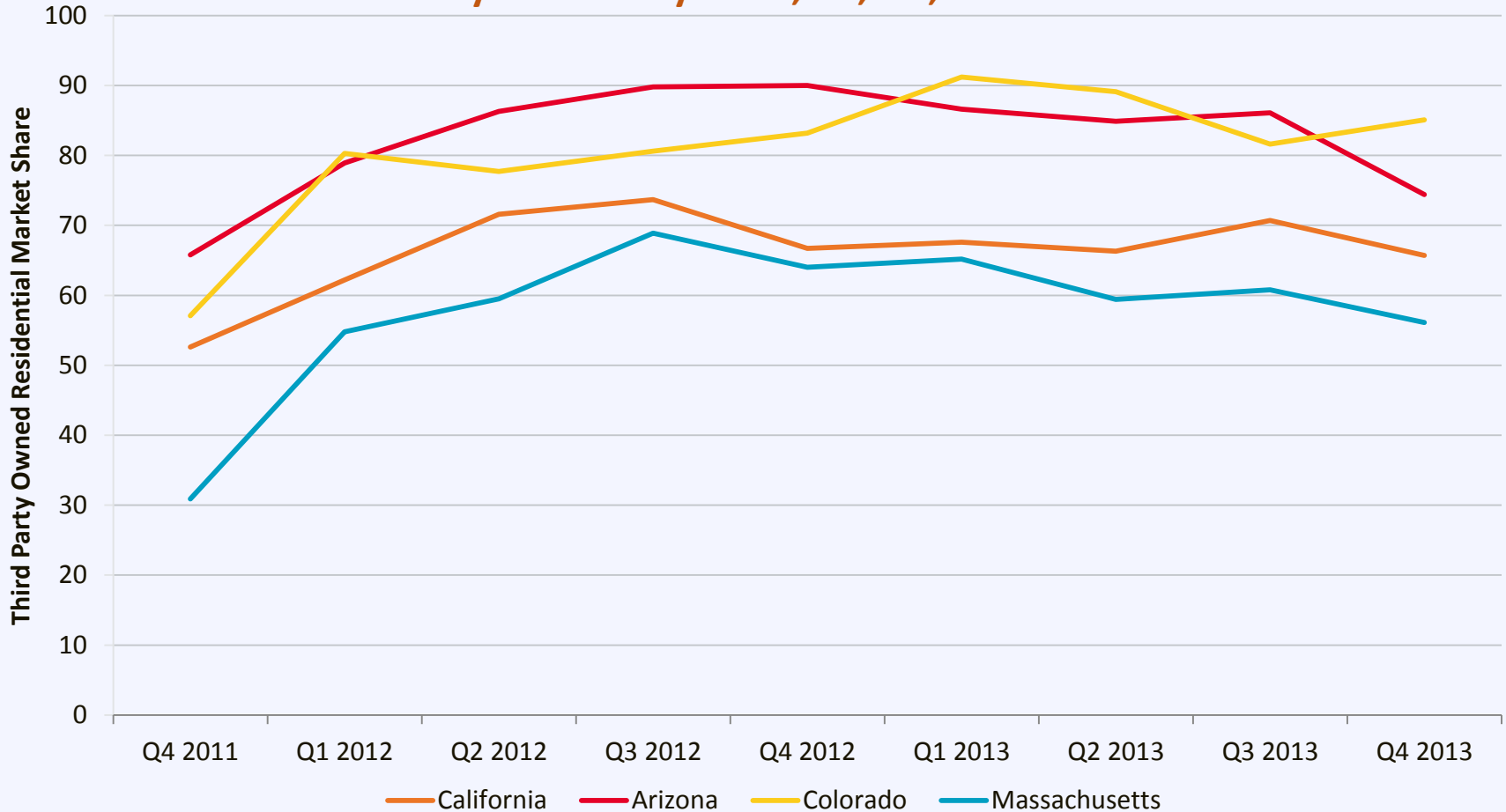


-  Authorized by state or otherwise currently in use, at least in certain jurisdictions within in the state
 -  Apparently disallowed by state or otherwise restricted by legal barriers
 -  Status unclear or unknown
-  Puerto Rico

Note: This map is intended to serve as an unofficial guide; it does not constitute legal advice. Seek qualified legal expertise before making binding financial decisions related to a 3rd-party PPA. See following slides for additional important information and authority references.

Benefits of PPAs

Percentage of New Residential Installations Owned by Third Party in CA, AZ, CO, and MA



Agenda

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Activity: Next Steps

What do you pledge to do when you leave today's workshop? [Orange Card]

Next Steps

What do you do next?

Sign up for a 20 minute consultation to learn more about how we can help you.

Speak with one of our trainers after the workshop, or email solar-usa@iclei.org



Powered by

SunShot

U.S. Department of Energy

Jim Kennerly

North Carolina Solar Center

jdkenne2@ncsu.edu

(919) 513-0792

Philip Haddix

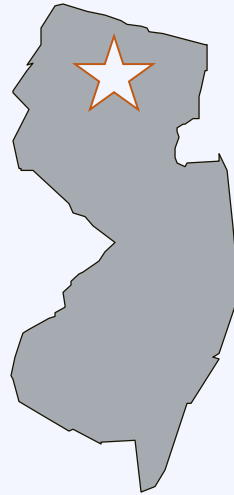
The Solar Foundation

phaddix@solarfound.org

(202) 469-3743

Appendix

Bond-PPA Hybrid



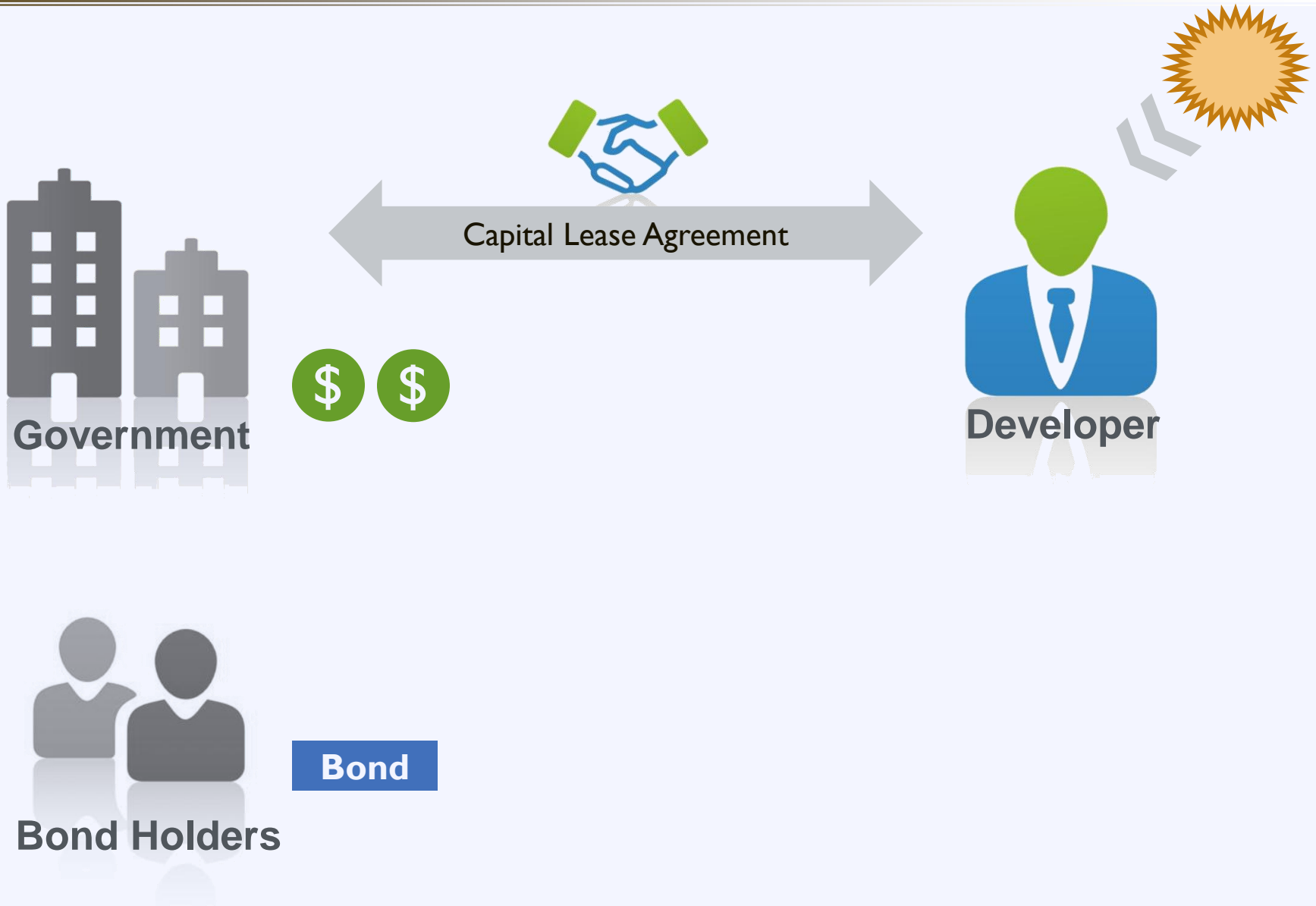
Morris County, New Jersey

Population: 492,276

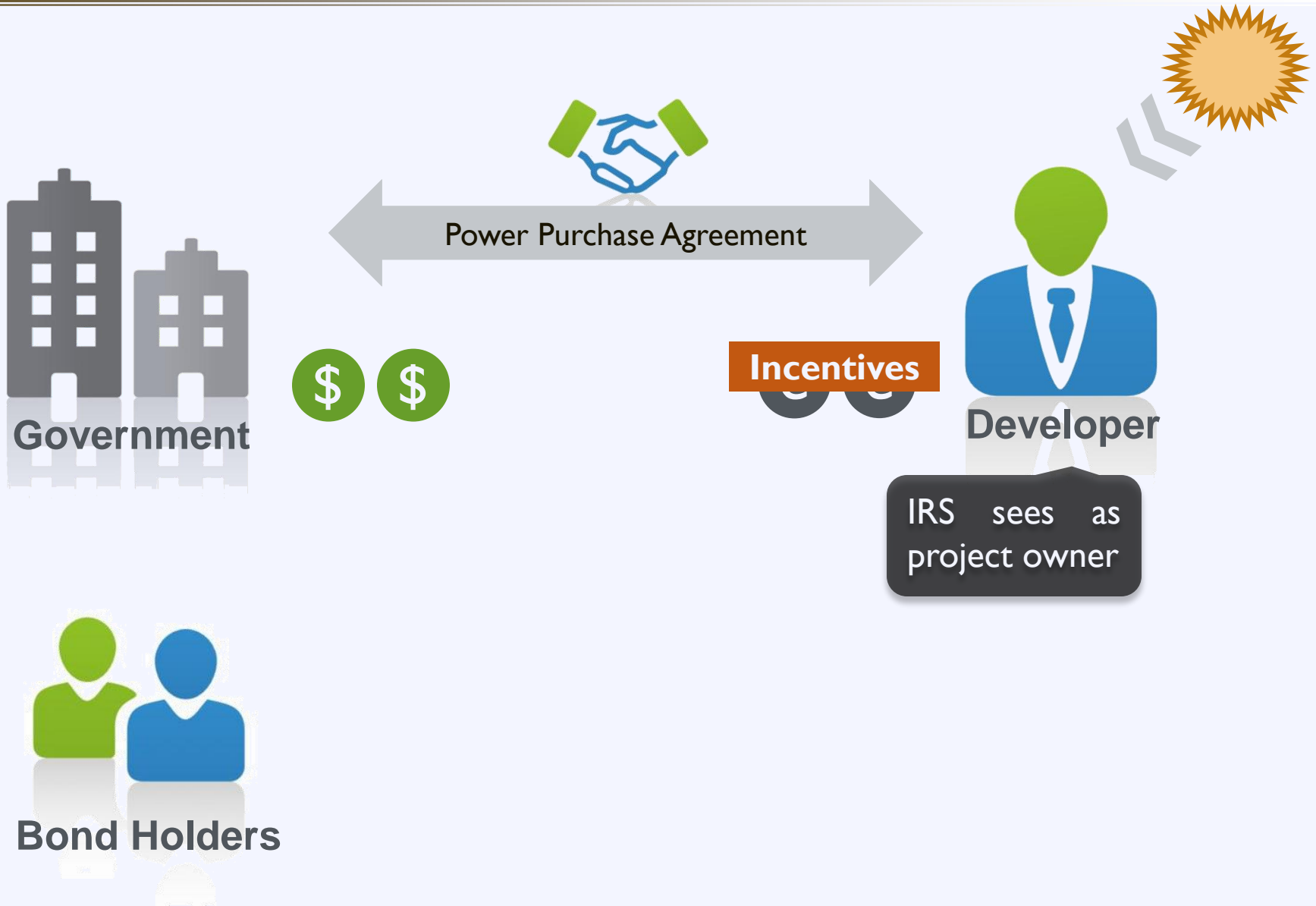
Bond-PPA Hybrid



Bond-PPA Hybrid



Bond-PPA Hybrid



Bond-PPA Hybrid

Pros

- No upfront cost
- No O&M costs
- Low risk
- Predictable payments
- Tax benefits
- Utilize low cost bonds

Cons

- Don't keep RECs

Replication of “Morris Model”

- Legality of PPA Model
- Laws Governing Public Contracts
- Laws Governing Bonding
- Laws Governing Procurement

Solarize

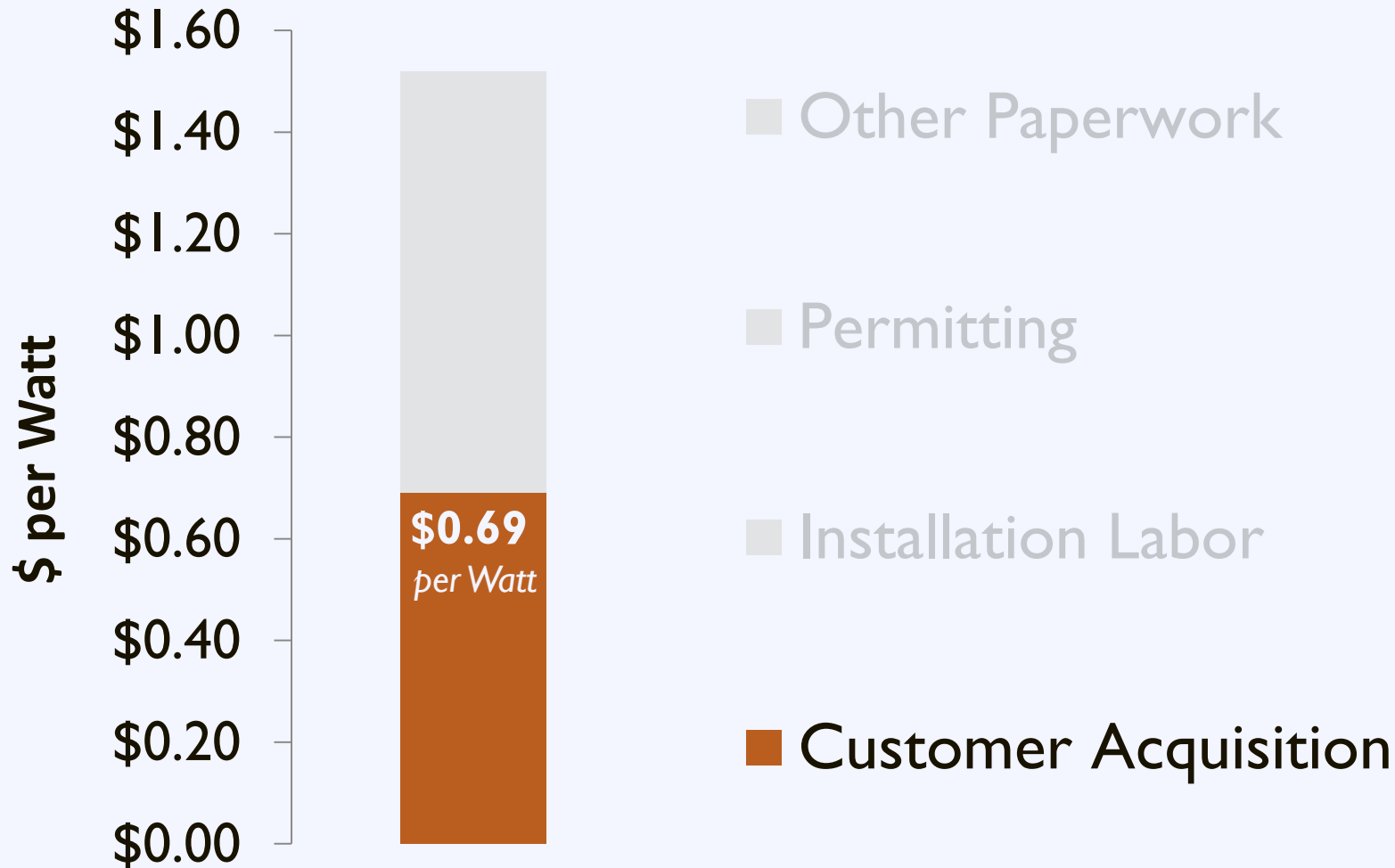
Solarize Group Purchasing



solarize portland



Solarize: Mitigate Soft Costs



Solarize: Advantages

Barriers

High upfront cost



Solutions

Group purchase

Complexity



Community outreach

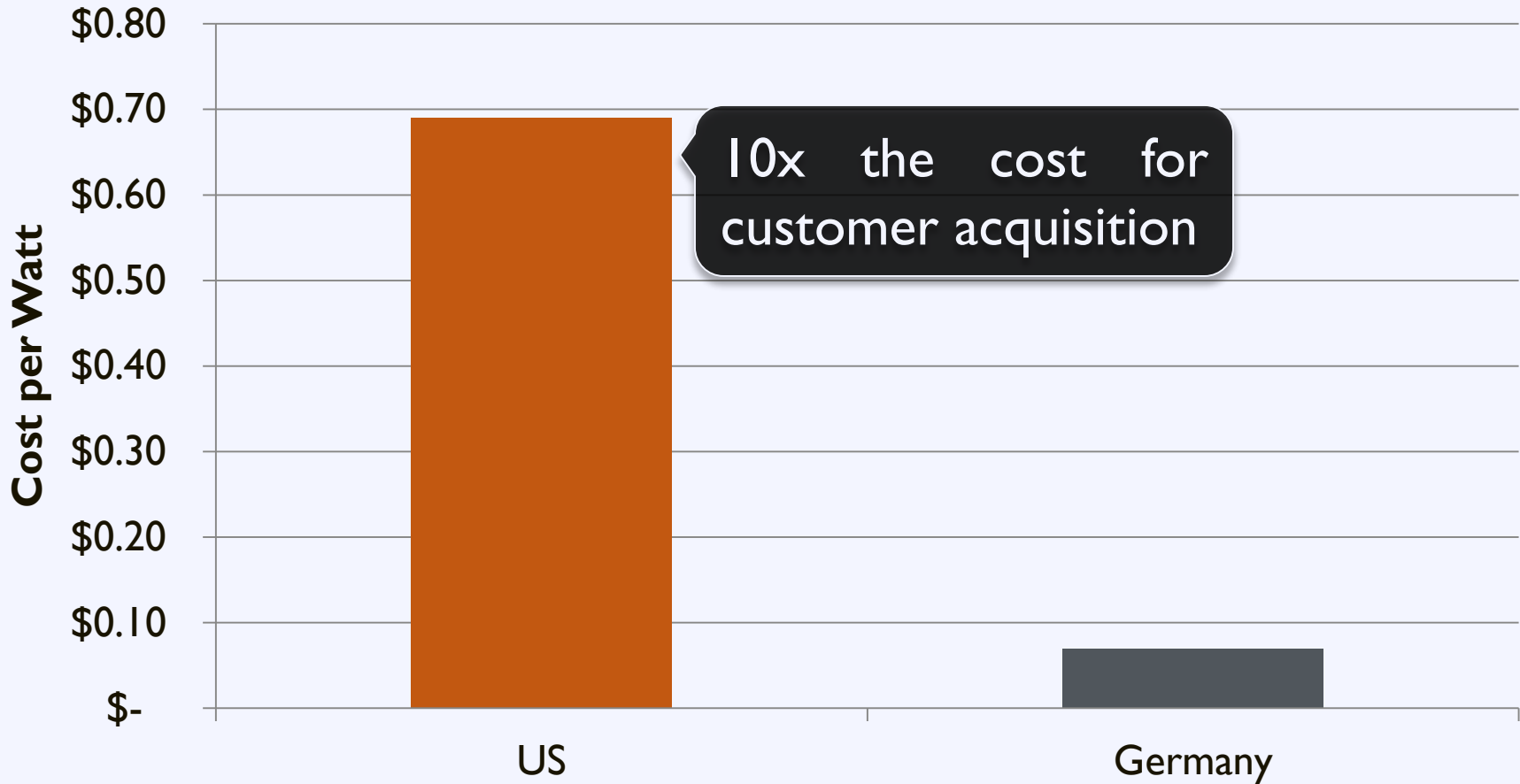
Customer inertia



Limited-time offer

Solarize: Advantages

Customer Acquisition



Solarize: Advantages

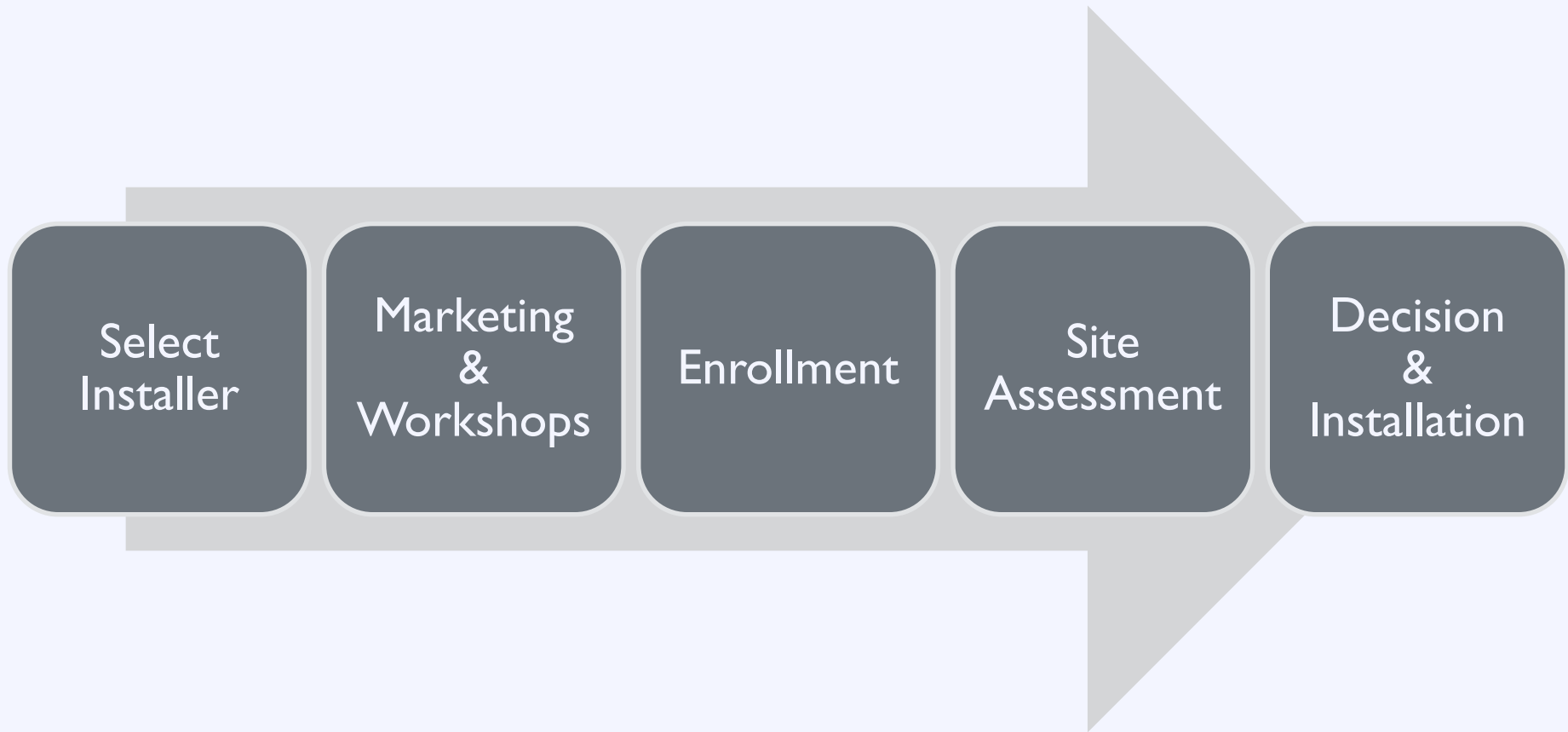
Benefits to Local Government:

Low implementation cost: \$5,000 - \$10,000

Quick turn-around: 9 Months

Long-term impact: Sustainable ecosystem

Solarize: Process



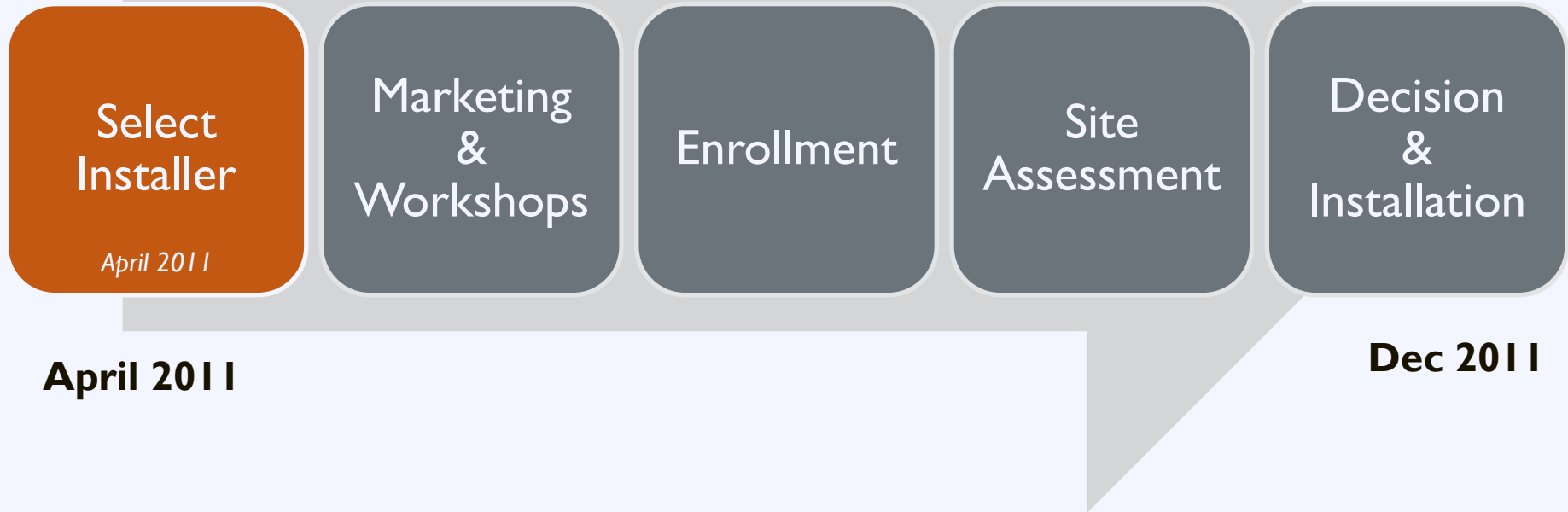
Solarize: Case Study



Harvard, Massachusetts
Population: 6,520

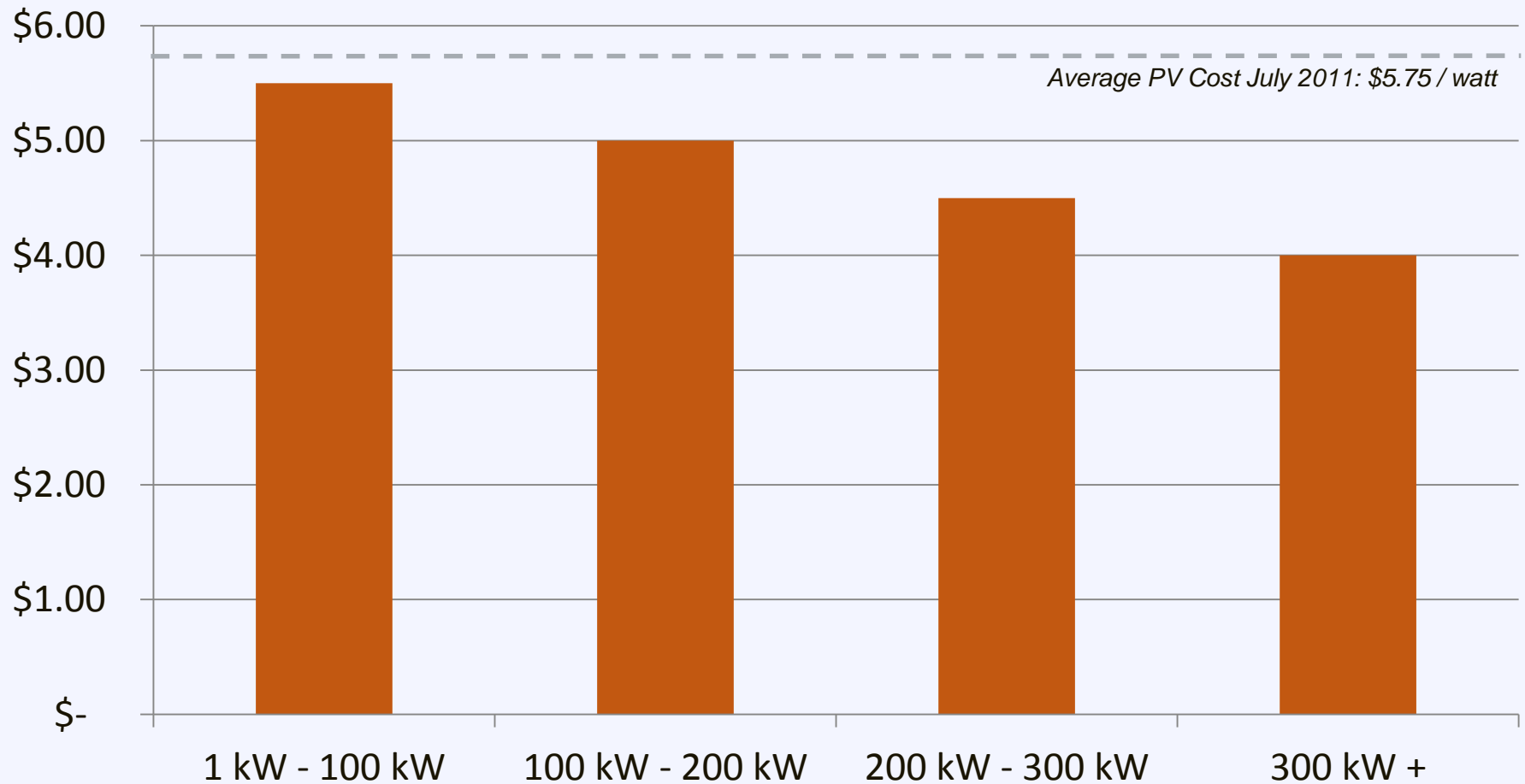
Solarize: Case Study

Solarize Mass Harvard

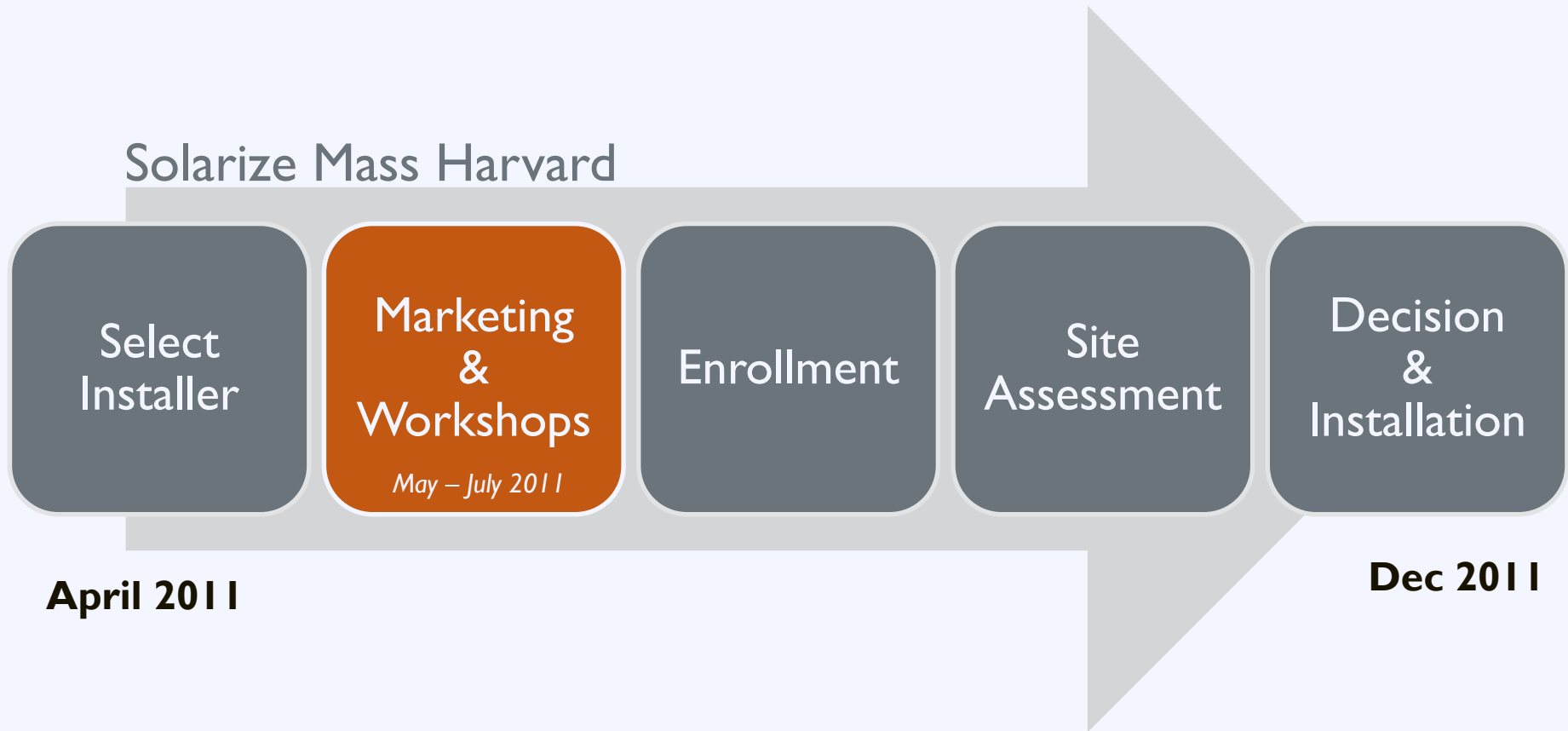


Group Purchasing

Harvard Mass Group Purchasing Tiers



Solarize: Case Study

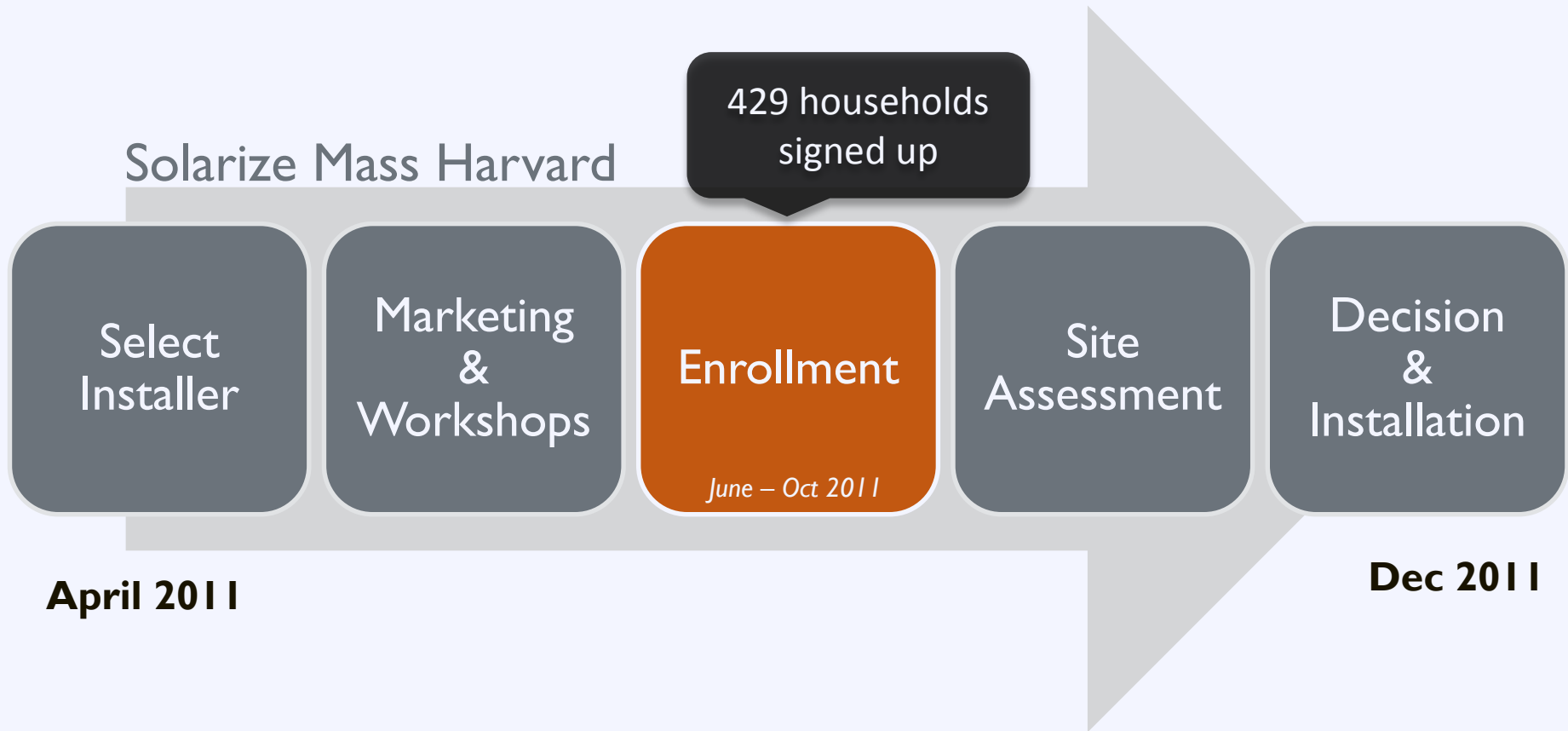


Solarize: Case Study

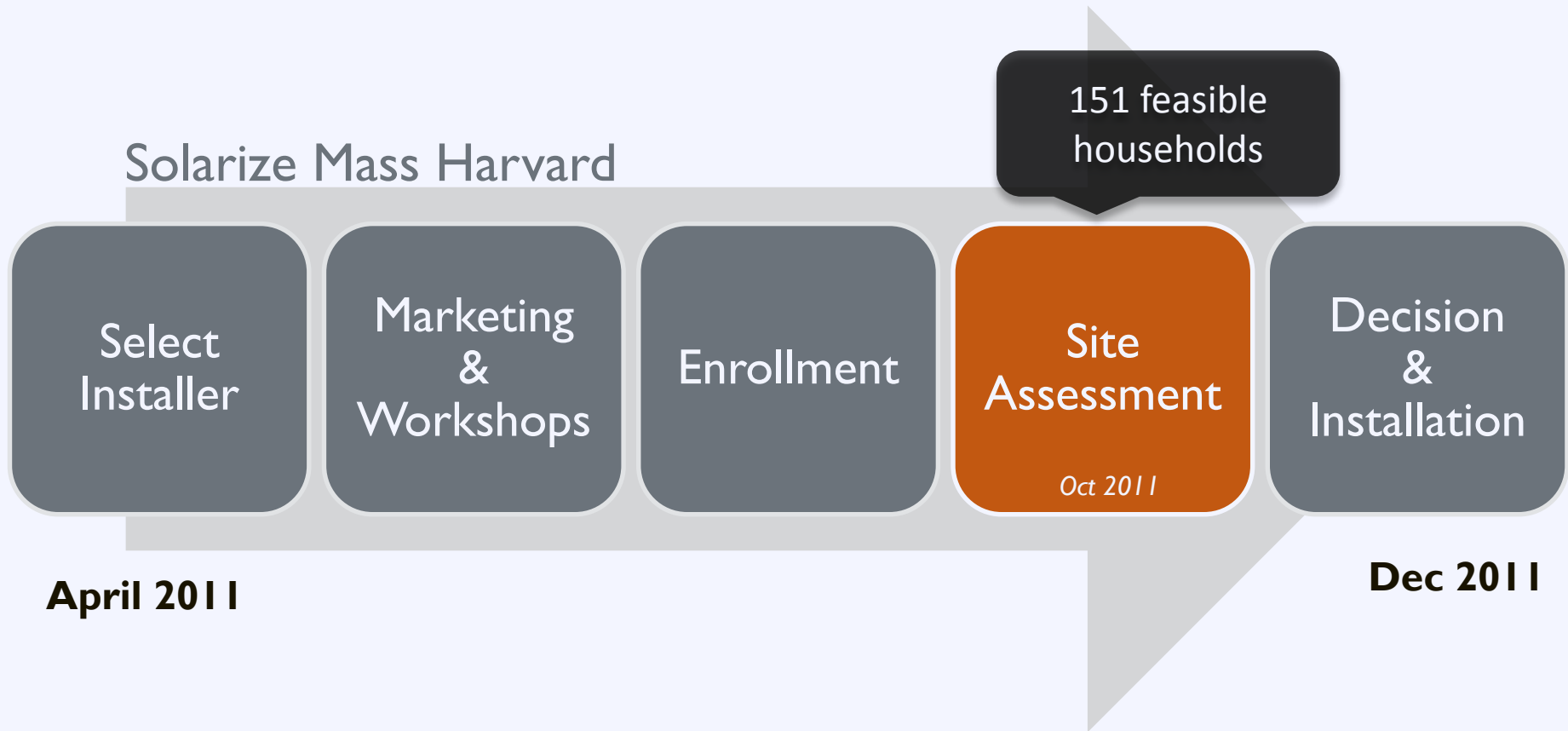
Marketing Strategy:

- Electronic survey of 1,100 households
- Email newsletters and direct mailings
- Float in July 4 parade
- Articles and advertisements in local newspaper
- Facebook page and online discussion board

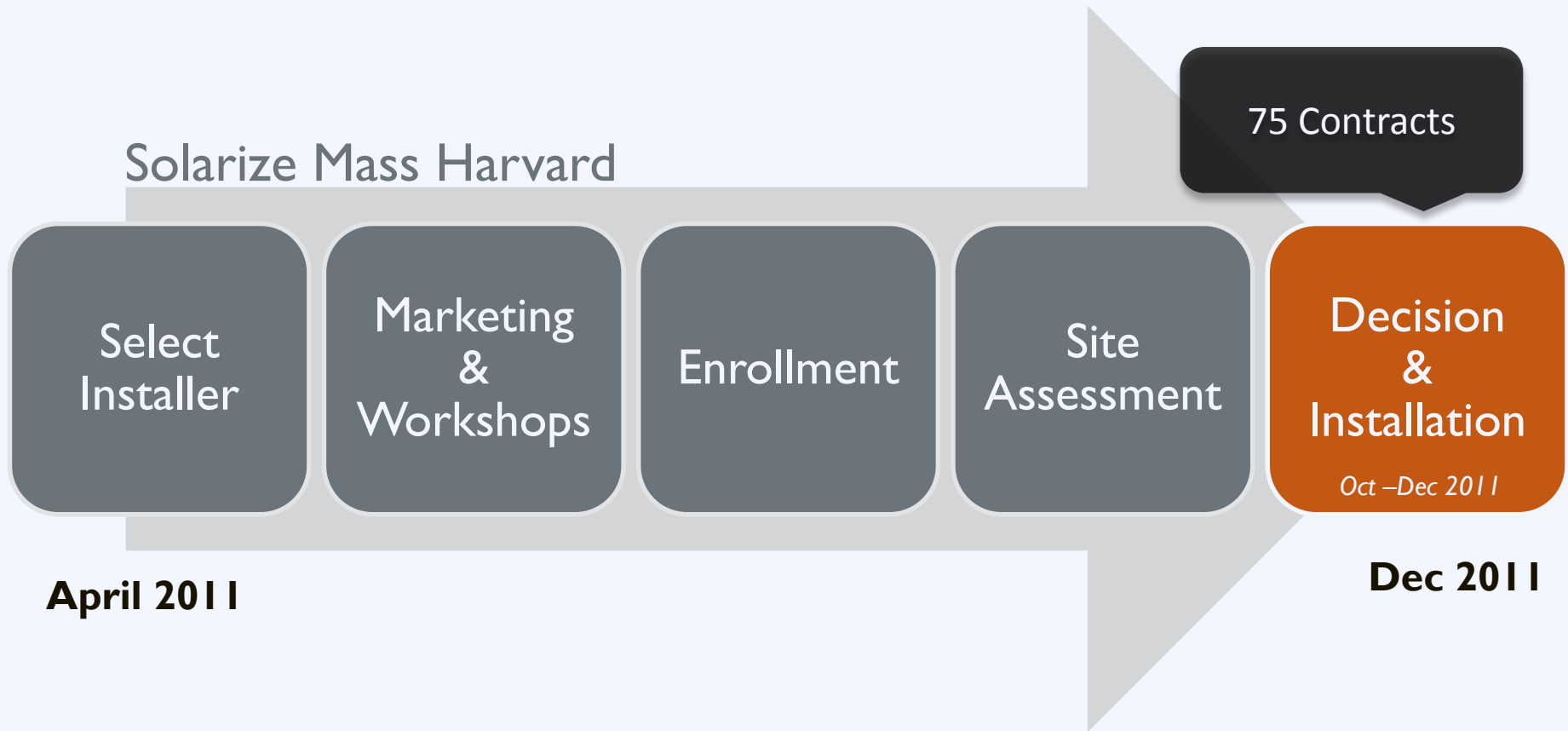
Solarize: Case Study



Solarize: Case Study

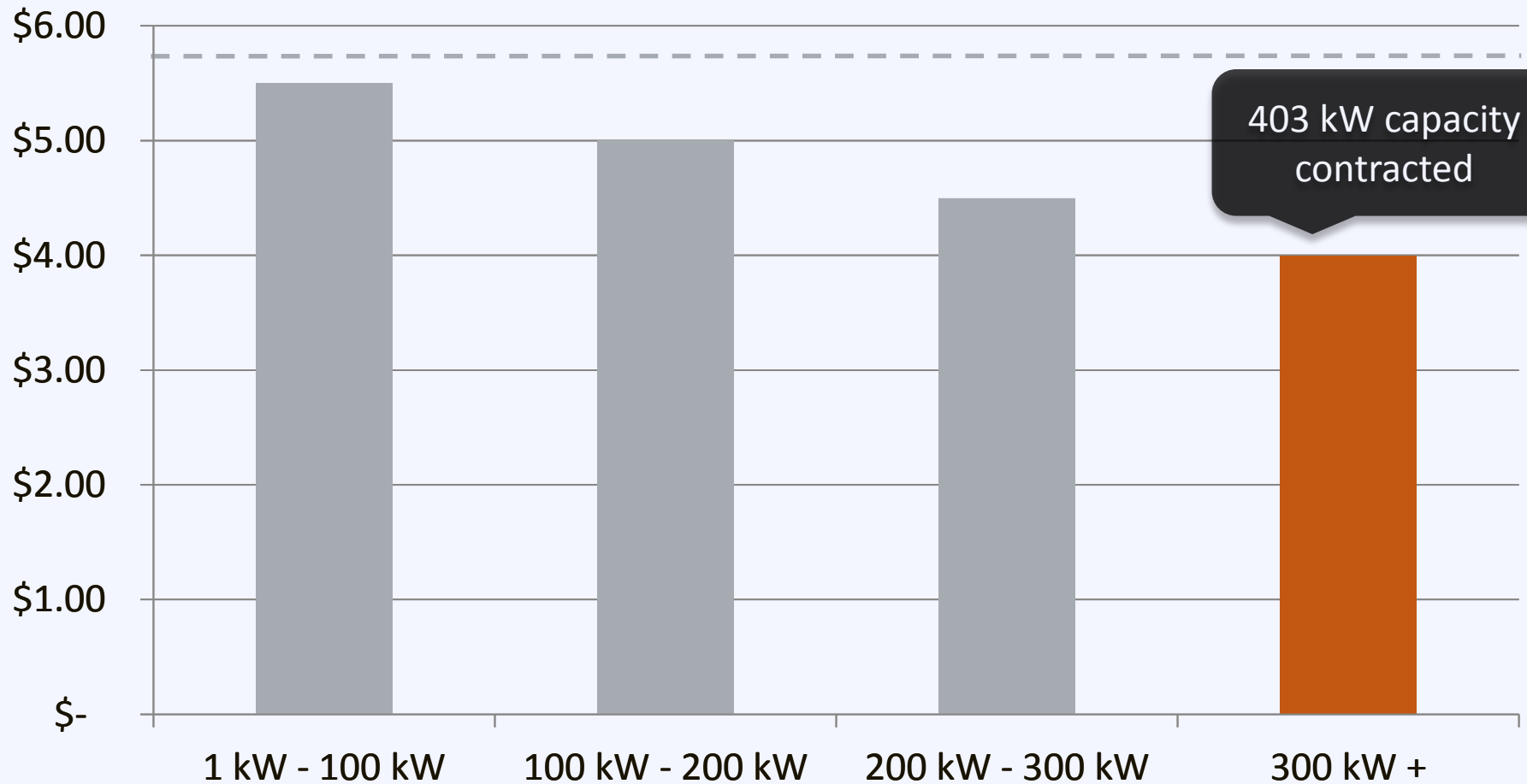


Solarize: Case Study



Group Purchasing

Harvard Mass Group Purchasing Tiers



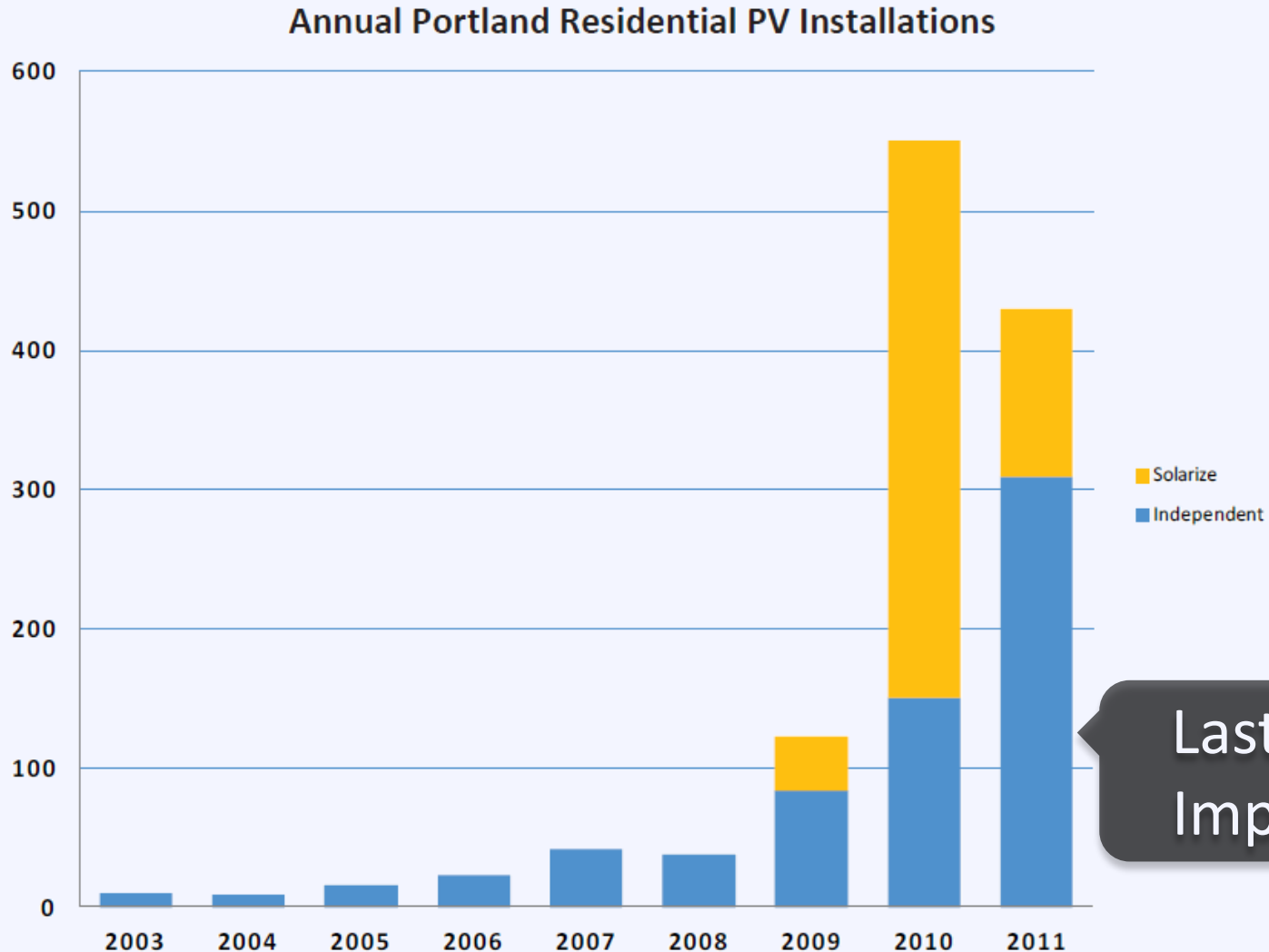
Solarize: Case Study

75 new installations totaling 403 kW

30% reduction in installation costs

575% increase in residential installations

Solarize: Lasting Impact



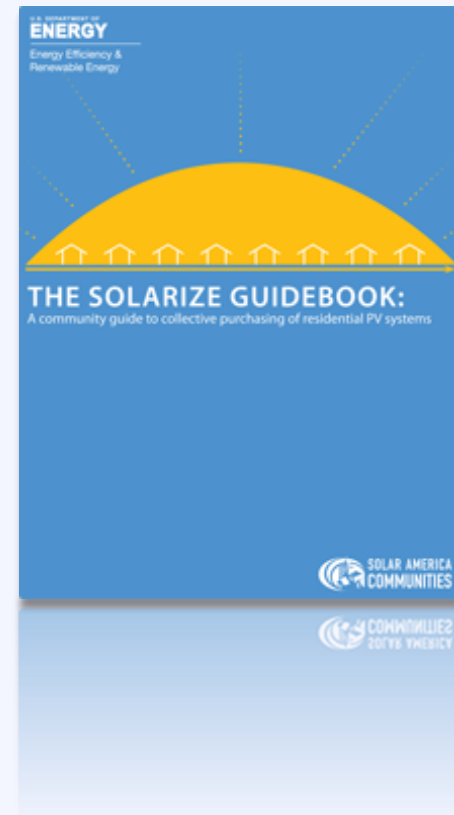
Lasting Impact

Solarize: Resources

Resource **The Solarize Guidebook**

A roadmap for project planners and solar advocates who want to create their own successful Solarize campaigns.

www.nrel.gov





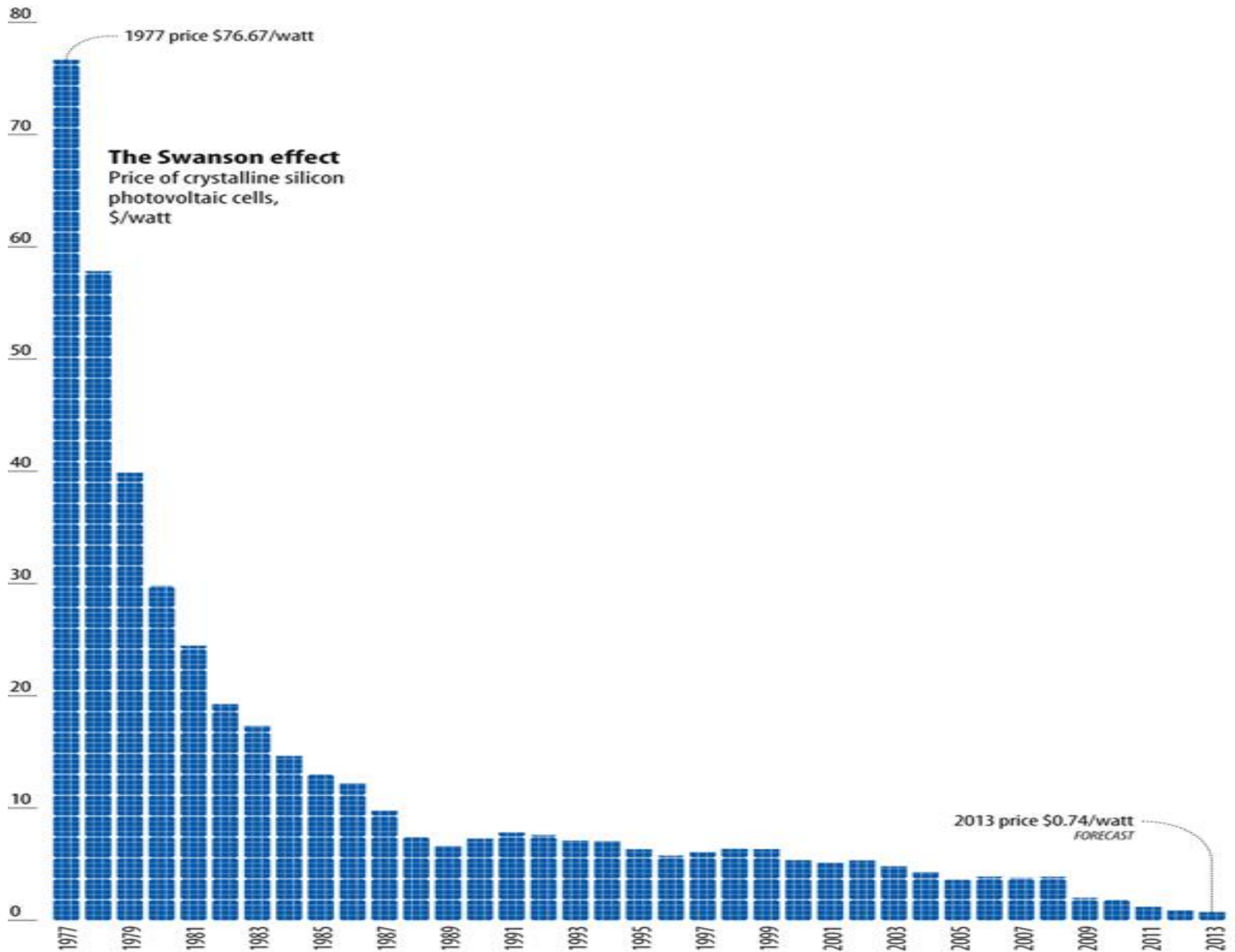
**MIDWEST CLEAN
ENERGY ENTERPRISE, LLC**

Benefits and Barriers of Solar Adoption

A presentation for:
Solar Powering Your Community Workshop
Owensboro, Kentucky

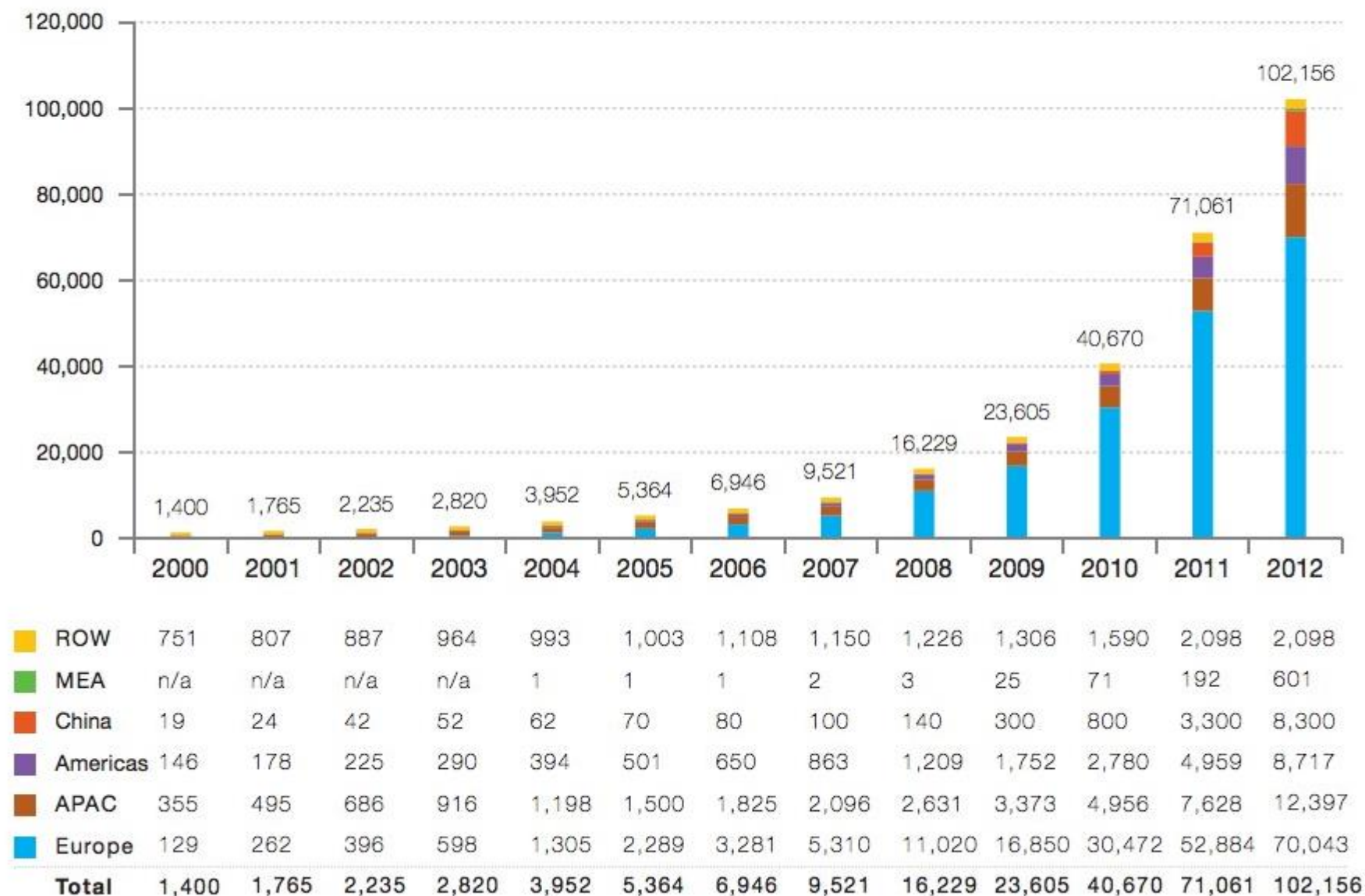
By: Jason Delambre, CEM

March 27, 2014



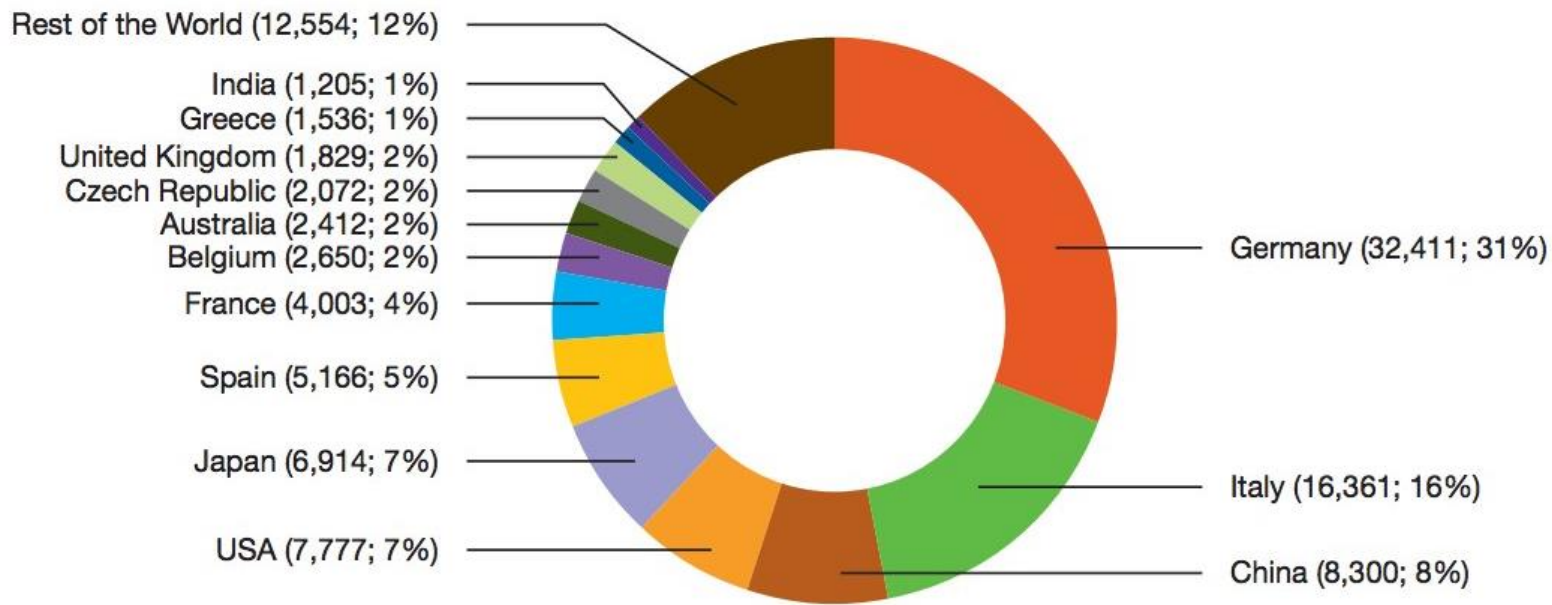
Source: Bloomberg, New Energy Finance

Figure 1 - Evolution of global PV cumulative installed capacity 2000-2012 (MW)



ROW: Rest of the World. MEA: Middle East and Africa. APAC: Asia Pacific.

Figure 19 - Global PV cumulative installed capacity share in 2012 (MW; %)



100% Potential
BTU per Unit of Coal

98%

96%

94%

Loading



Mining



Transportation



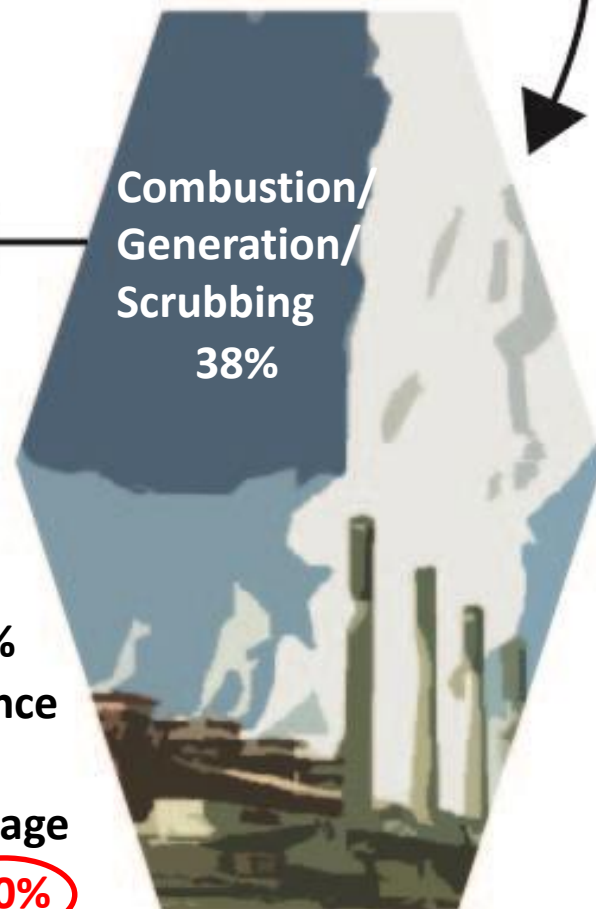
Storage



Transformation
31%



Transmission
36%



Combustion/
Generation/
Scrubbing
38%



Reduction
28%



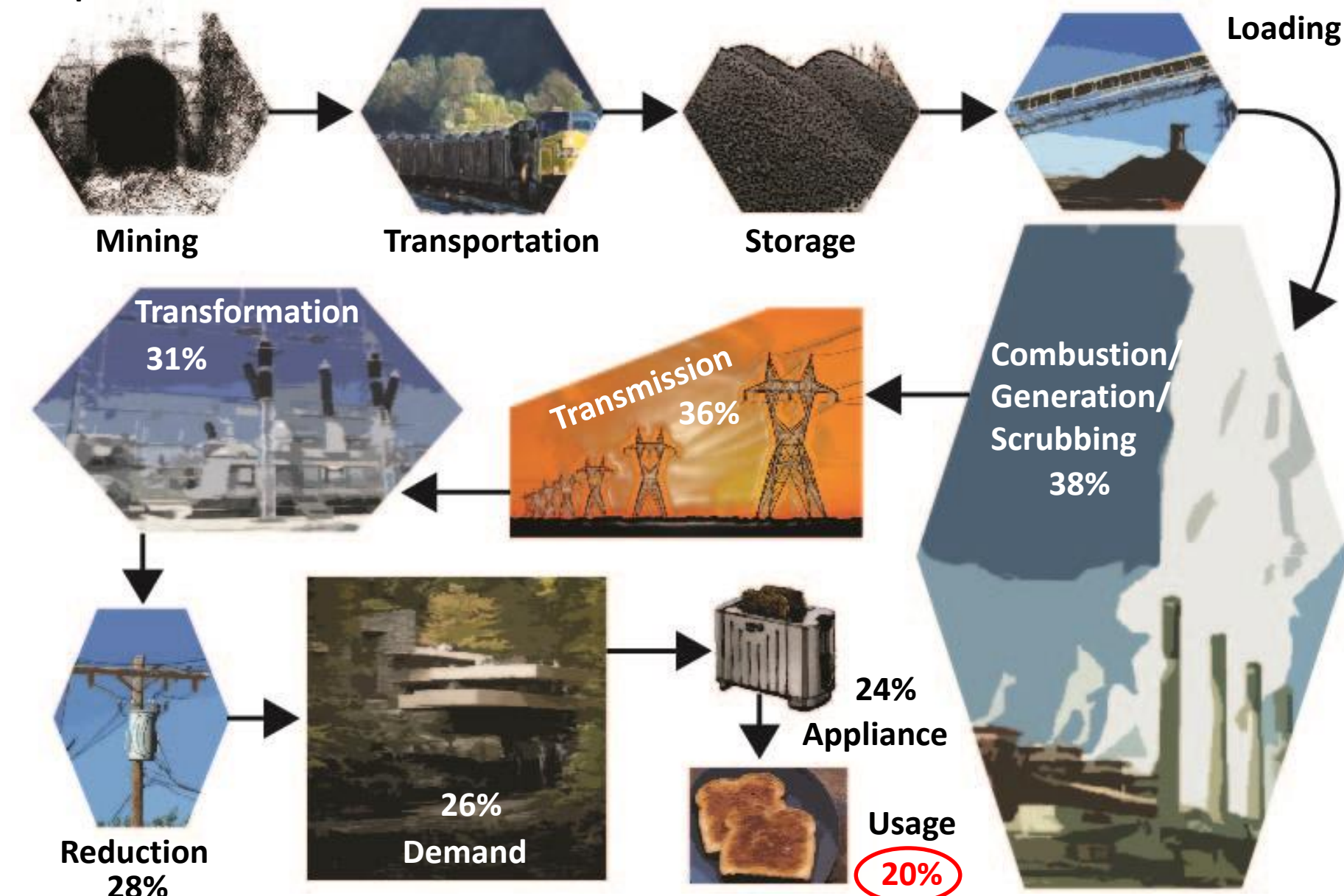
26%
Demand

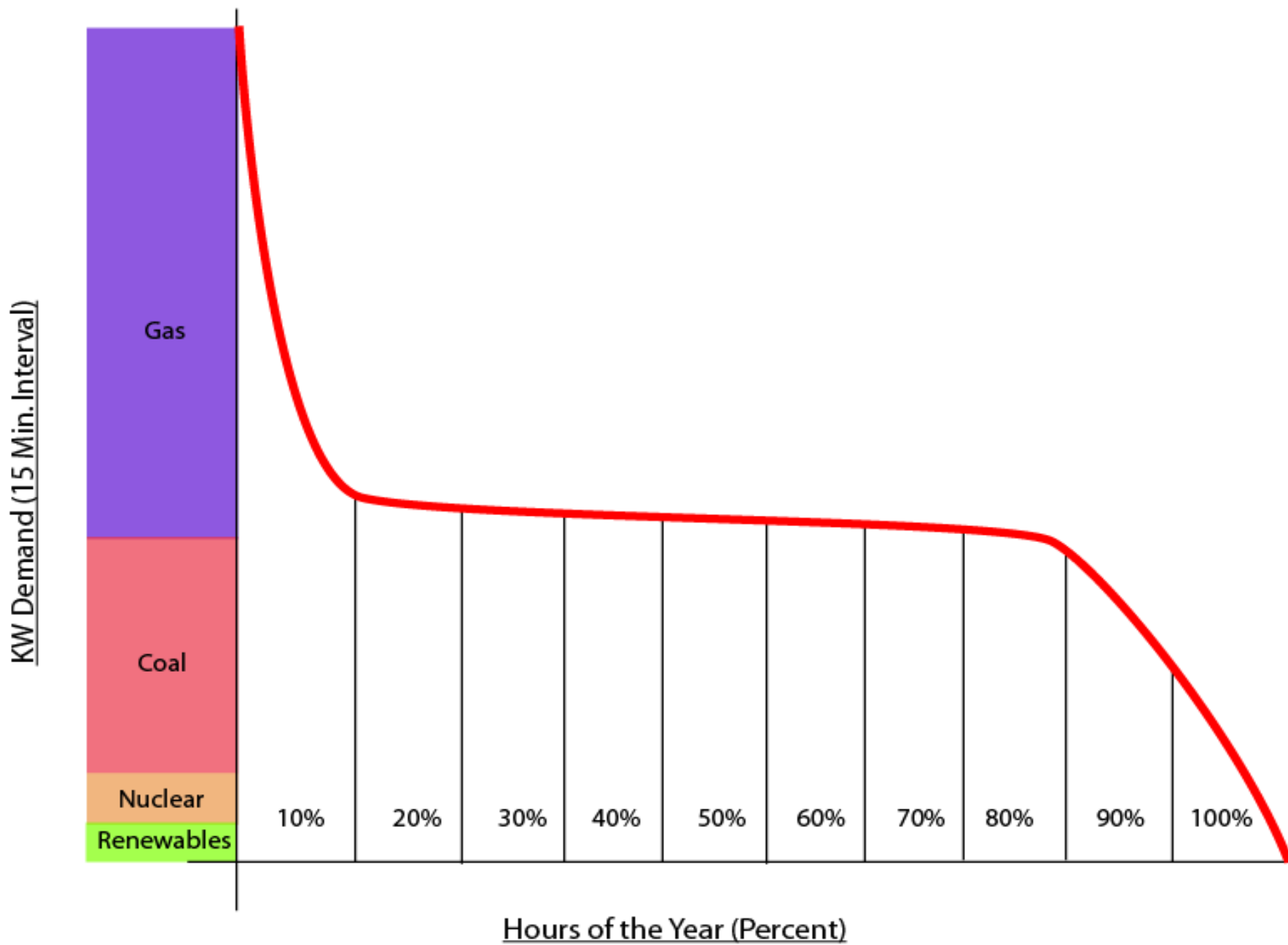


24%
Appliance



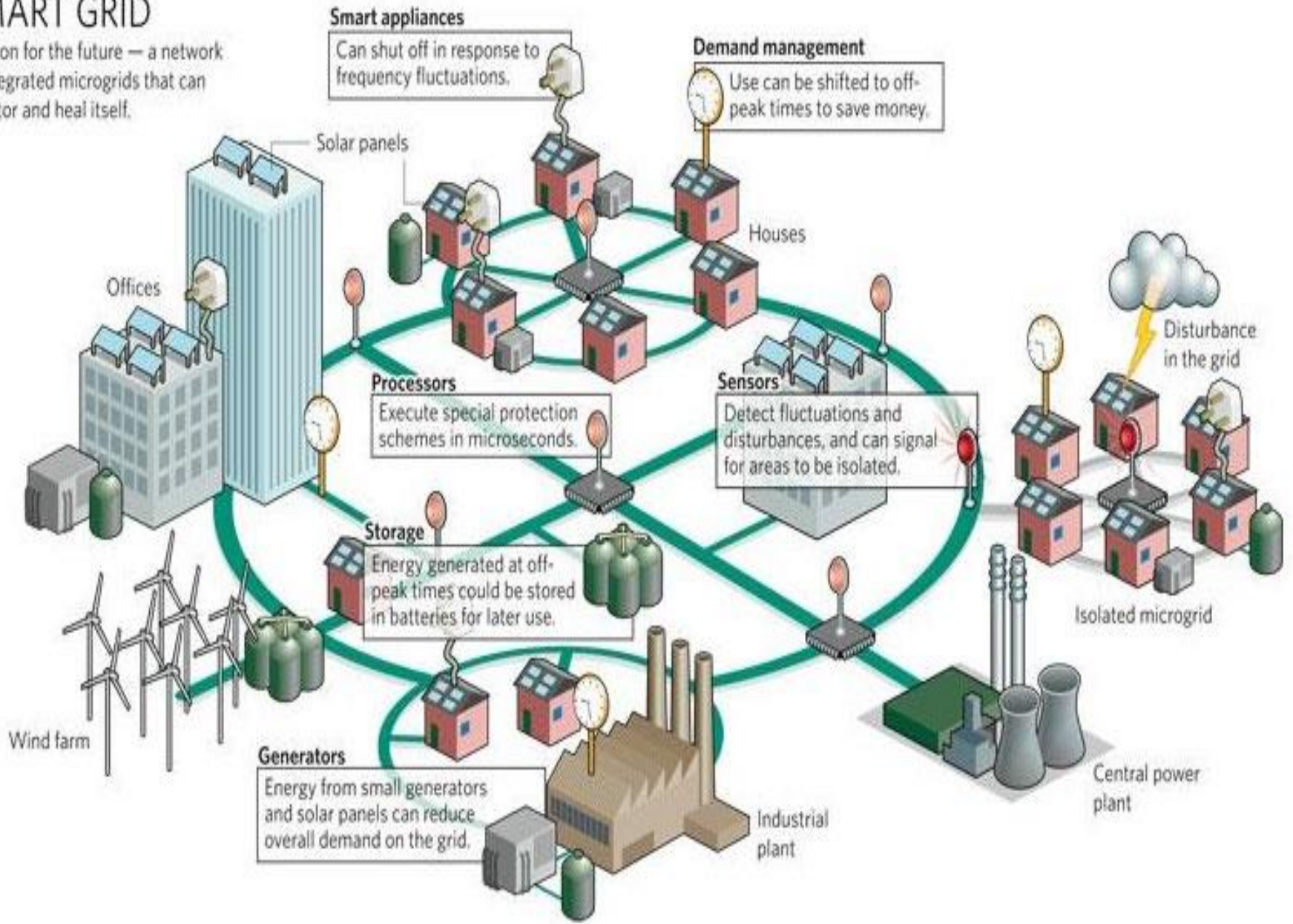
Usage
20%





SMART GRID

A vision for the future — a network of integrated microgrids that can monitor and heal itself.





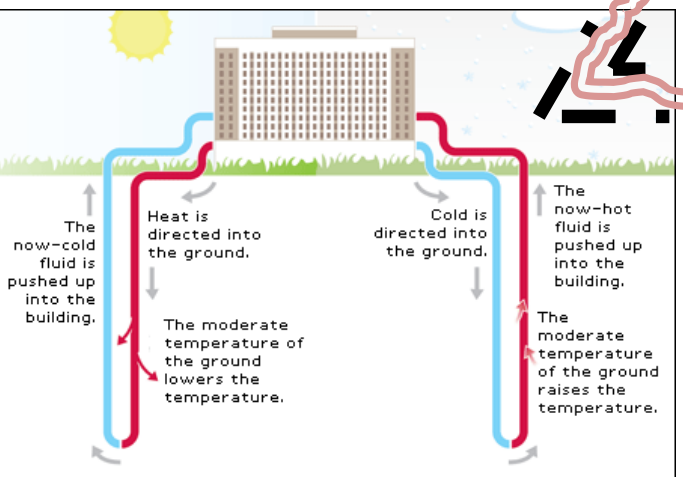
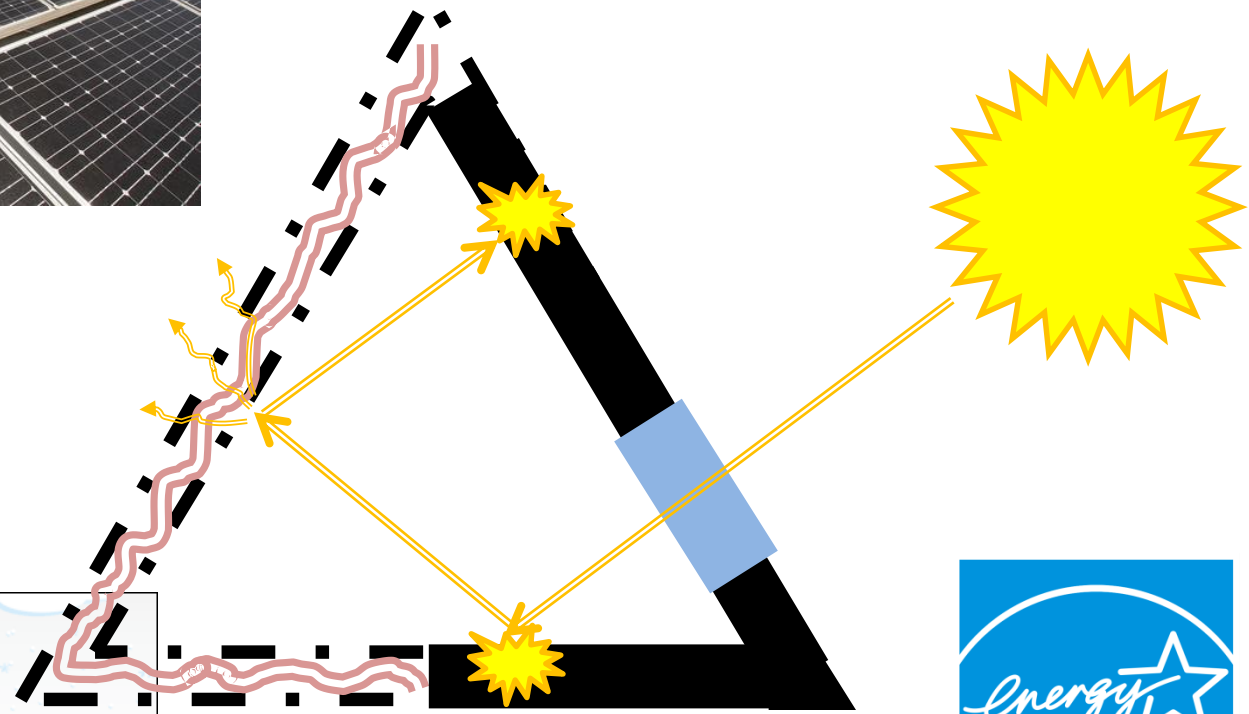
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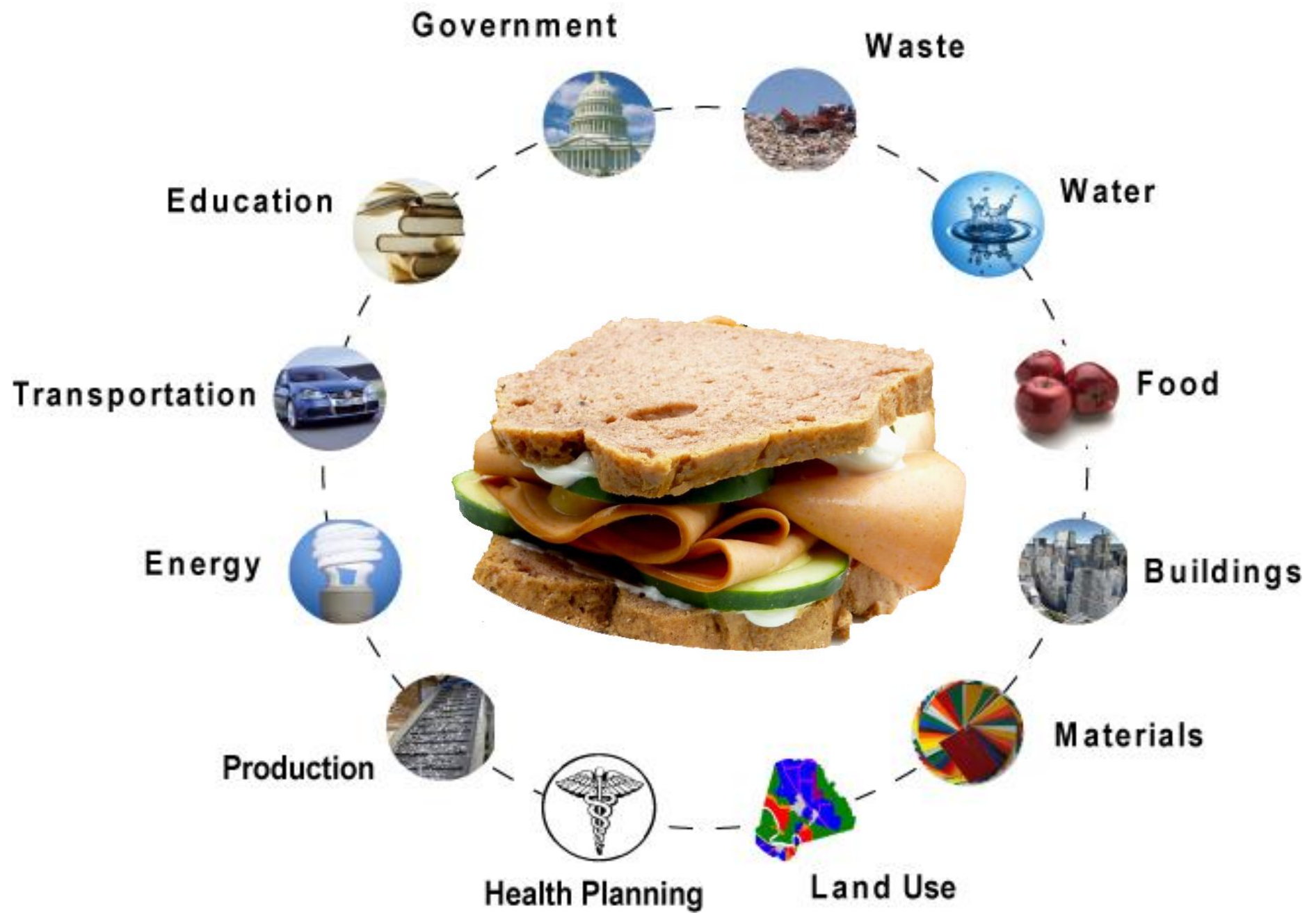
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#3











**MIDWEST CLEAN
ENERGY ENTERPRISE, LLC**

Solar Financing

A presentation for:

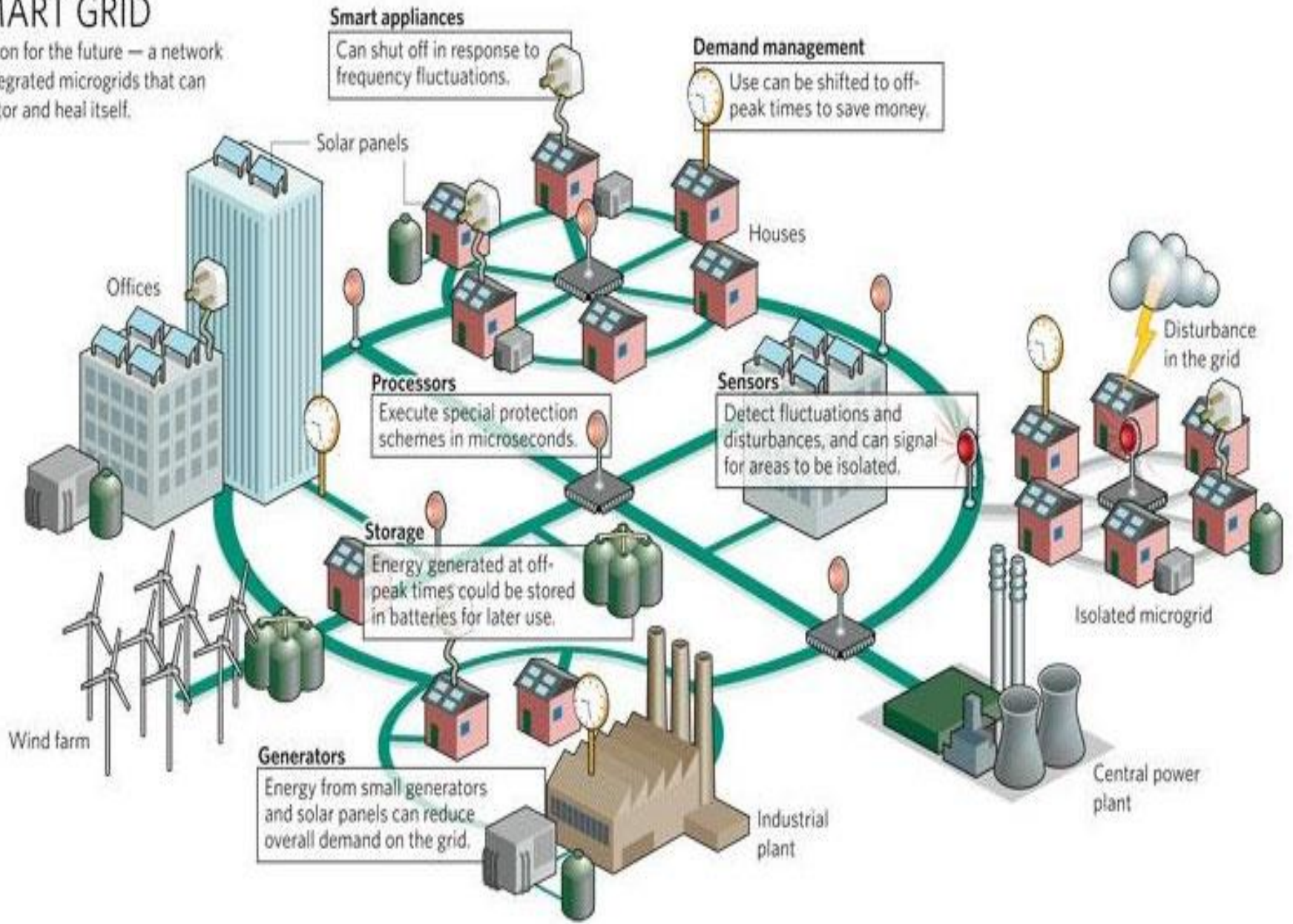
**Solar Powering Your Community Workshop
Owensboro, Kentucky**

By: Jason Delambre, CEM &
Robert Clark

March 27, 2014

SMART GRID

A vision for the future — a network of integrated microgrids that can monitor and heal itself.





USDA



Rural Development

Committed to the future of rural communities.







FORT KNOX ENERGY BRIEF



Fort Knox Energy Program *One of the Nation's Best*

**Mr. R.J. Dyrdek, Energy Manager,
DPW**



FORT KNOX ENERGY BRIEF



Our Second Largest bill on Post behind the labor bill !!

130811100007020

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

Summary Account Number	Payment Due Date	Amount Due By Due Date	Previous Balance	Amount Due 3 Days After Due Date	Amount Enclosed
3000-0000-1580	08/24/11	\$1,421,040.00	\$0.00	\$1,435,270.53	\$

Contact Phone # (502) 624-8358

Check here if plans(s) requested on back of stub



a PPL company

PO BOX 538612
ATLANTA, GA 30353-8612

#722300058 4#
US GOVT. - FORT KNOX
FORT KNOX - MEREDITH
ATTN: GARY MEREDITH
BLDG 1110 125 SIXTH AVE / ENERGY
FORT KNOX KY 40121-5719



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FORT KNOX ENERGY BRIEF



<http://www.youtube.com/watch?v=e4FaGDpX3xA&vq=medium>



FORT KNOX ENERGY BRIEF



[FOX 41 Fort Knox Energy Video](#)



FORT KNOX ENERGY BRIEF





2.1 MegaWatt Solar Array

- Nolin RECC, our Electrical Privatization Contractor, is constructing a 2.1 MW Solar Array on post.
- Nolin is financing the project over 25 years. Fort Knox will pay for KWH produced at a rate comparable to our blended electric rate.
- This green renewable power will supplant electricity generated by LG&E coal-fired power plants. The rate we pay for this solar power is extremely cheap for green power.
- This will support EPACT 2005 mandate of >7.5% renewable energy by 2013
- The Solar Array will be located in a 10 acre field west of Bldg #6034.
- Fort Knox has an additional 1.56 MW of solar power installed at various locations on post.





FORT KNOX ENERGY BRIEF



Performance of the 2,100 kW solar field.

	Budgeted Output		Actual Energy Output		Estimated Demand	Unit Cost	LG&E Bill	Net Savings
	Energy (kWh)	Financial	Energy (kWh)	Demand (kW)	Reduction Savings		Savings	
Jun-13		N/A						
Jul-13	Partial Month	N/A	23,800			\$1,356.60		
Aug-13	250,919	\$13,623.64	373,120	1,284	\$18,842.38	\$21,267.84	\$34,403.46	\$13,135.62
Sep-13	231,636	\$12,576.66	238,720	1,148	\$16,844.45	\$13,607.04	\$25,836.18	\$12,229.14
Oct-13	231,104	\$12,547.78	157,440	1,229	\$15,182.00	\$8,974.08	\$20,842.99	\$11,868.91
Nov-13	157,873	\$8,571.72	176,640	332	\$4,095.85	\$10,068.48	\$10,961.95	\$893.47
Dec-13	150,291	\$8,160.04	85,120	0	\$0.00	\$4,851.84	\$3,262.52	-\$1,589.32
Jan-14	165,795	\$9,001.82	134,400	0	\$0.00	\$7,660.80	\$5,331.95	-\$2,328.85
Feb-14	185,807	\$10,088.40	146,560	0	\$0.00	\$8,353.92	\$6,019.18	-\$2,334.74
Mar-14	240,076	\$13,034.92						
Apr-14	245,929	\$13,352.71						
May-14	255,595	\$13,877.52						

Notes: Unit cost is the current yearly average cost of energy per kWh. This is presently 5.7¢/kWh



FORT KNOX ENERGY BRIEF

Fort Knox Energy Cost Trends and Statistics

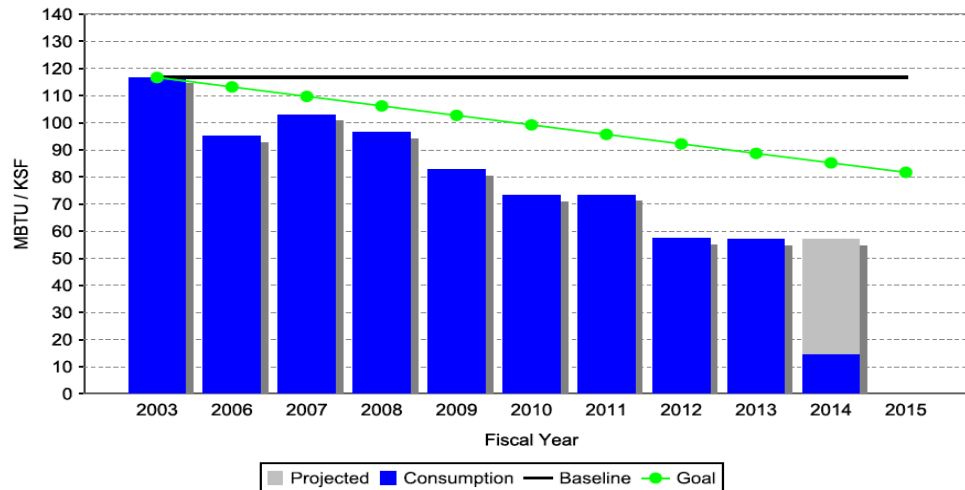
Fiscal Year	KSF	Total Utility Costs	Total Energy (MMBtu)	Total HDD	Total CDD	\$/MMBtu	MMBtu/KSF (AEWRS)
FY2012	17,941	\$13,913,551.00	1,079,927	3,408	1,854	\$12.88	58
FY2011	17,590	\$15,613,089.00	1,345,229	4,187	1,725	\$11.61	72
FY2010	17,988	\$15,833,449.00	1,512,596	4,409	2,026	\$10.47	72
FY2009	16,329	\$15,340,898.00	1,473,176	4,165	1,294	\$10.41	82
FY2008	15,779	\$16,208,852.00	1,464,183	4,702	1,265	\$11.07	97
FY2005	15,514			4,406	1,496		118

PROGRESS GRAPH
For FORT KNOX

22 January 2014

Page 1 of 1

21405 FORT KNOX



- More than 6M SF use Geothermal HVAC
- 1.57 MW of Solar on roofs
- 2.1 MW ground mntd solar
- All buildings over 7.5K Sq Ft. metered and controlled
- Bldg Energy Monitoring System using “Mock Billing” monthly.
- Energy Security Project underway to sustain Post energy requirements without outside utilities



FORT KNOX ENERGY BRIEF



Maude Complex Geothermal Pond





FORT KNOX ENERGY BRIEF



NO #1 in CONUS as reported by IMCOM – EOY 2013

Energy per Unit Area Comparison

Installation	FY03 (MBTU/KSF)	FY13 (MBTU/KSF)	% Change
USAG SCHINNEN	85.48	26.69	-68.78
USAG HEIDELBERG	62.77	30.33	-51.68
FORT KNOX	116.73	57.15	-51.04
PICATINNY ARSENAL	269.47	153.64	-42.98
USAG LIVORNO	71.99	41.73	-42.04

- We had 50 buildings score in the top 75 percentile in 2013
- In 2013 our 2012- 49 Energy Star buildings put just short of the top 25 cities
- Building 6434-1/2/3/5 all got 2013 awards and 6434- 6 got a 2014 Award





FORT KNOX ENERGY BRIEF



Program Results

- **Improved comfort measured by decreased comfort complaints (90% red.)**
- **Decreased energy consumption (51% from 2003 baseline)**
- **Annually saves Fort Knox over \$10 million due to energy initiatives**
- **Funding invested in energy conservation far exceeds funding spent on utility bills.**
- **Decreased pollutants: Geothermal systems have greatly reduced # of boilers. Over 63 gas & fuel oil boilers & hw heaters rated 1-10 MMBTU eliminated since 2006.**
- **Reduced maintenance expenditures & extended useful life of HVAC systems. Over 20 MY reduction in Boiler operation and maintenance personnel.**
- **Currently 52 buildings on Fort Knox are certified “Energy Star”. Anticipate another 110 will be rated Energy Star when the application process is completed.**
- **Decreased Water Consumption by 8% over the past year.**
- **Fort Knox has been recognized as a leader within the Army and local community for their energy conservation practices**



FORT KNOX ENERGY BRIEF



INSTALLATION MANAGEMENT COMMAND



“Sustain, Support and Defend”

**Mr. R.J. Dyrdek, Energy Manager,
DPW**

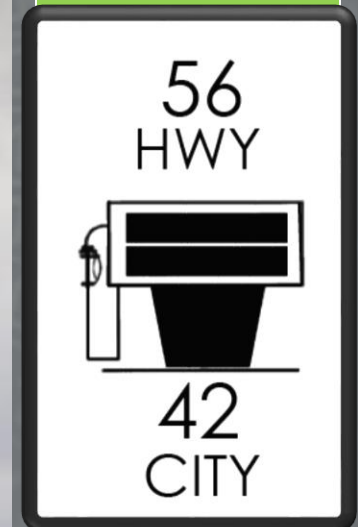
When 'Zero' Means Everything!

Affordable & Obtainable
Net Zero Energy Design Strategies

Kenny Stanfield, AIA, LEED® AP

Sherman·Carter·Barnhart
WWW.SCBARCHITECTS.COM

An automobile's energy performance is measured in miles per gallon (MPG) – the **HIGHER** the **BETTER**, or more **EFFICIENT**.



CITY
42

A building's energy performance is measured in 1,000 British Thermal Units (kBtu)- the **LOWER** the **BETTER**, or more **EFFICIENT**.



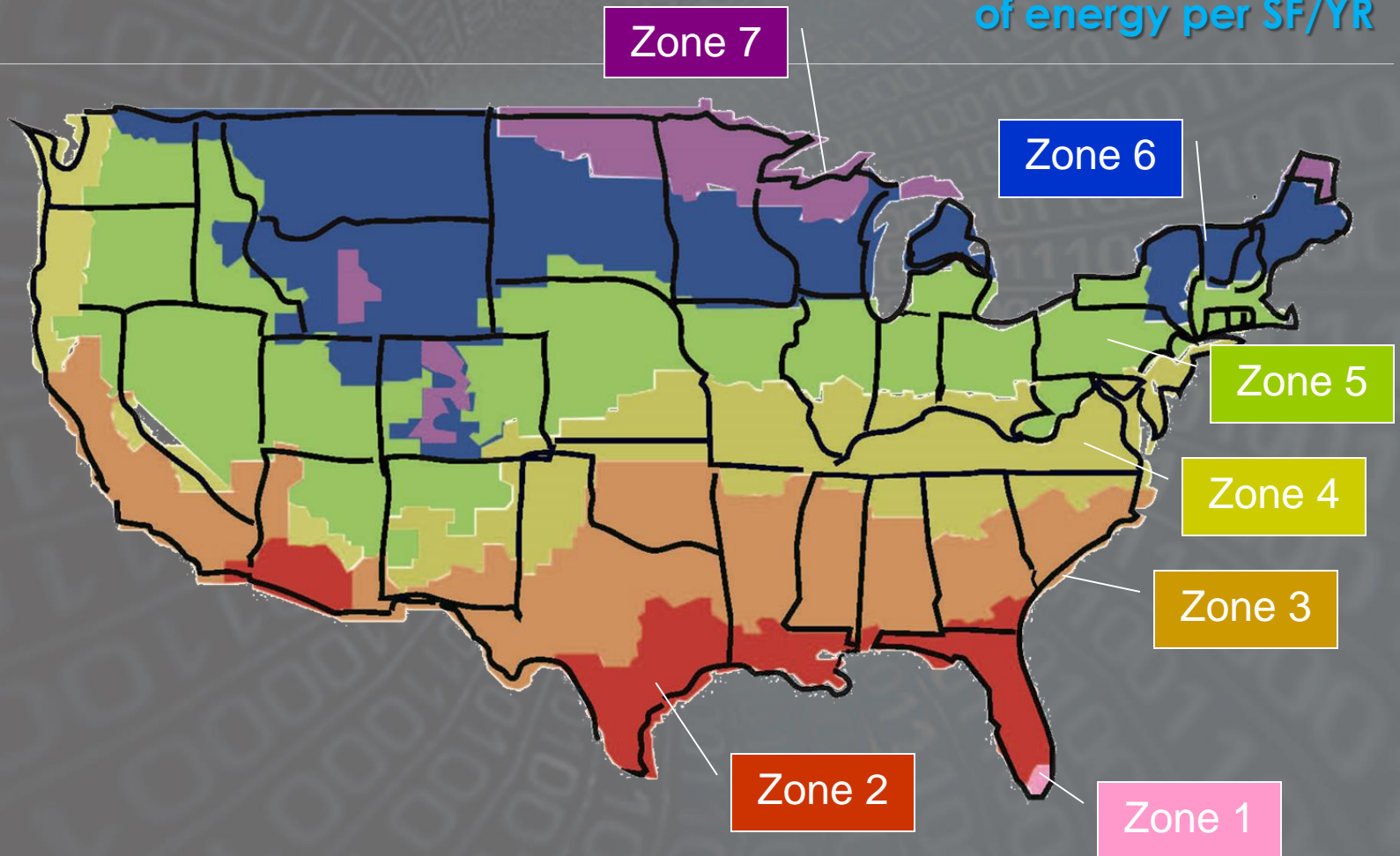
Energy Costs

In Kentucky,
the average cost of
1 kBtu of energy = \$2,500.00



Energy Use – Climate Zone 4

The average school consumes **73 kBtus**
of energy per SF/YR



The Average Annual Cost Of Energy For A Typical 72,000SF Elementary School In Kentucky ...

\$182,500.00



How “Green” is Green?

Climate Zone 4

73 kBtus annually

73



Energy Star - 25% improvement

54 kBtus annually

54



LEED® Certified Buildings

51 kBtus annually

51

How “Green” is Green?



AEDG 50% Reduction
(From ASHRAE 90.1)
36.5 kBtus annually



25 kBtus annually

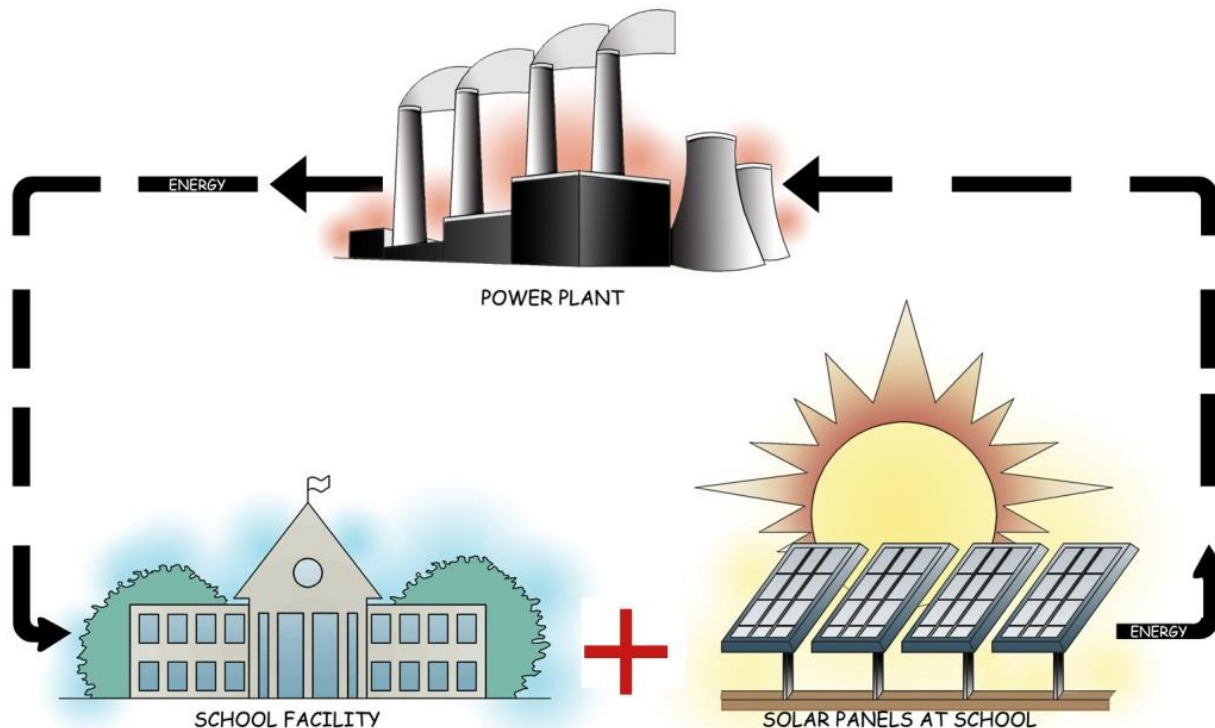


Richardsville
Elementary

What Is A Net Zero Building?

A **Net Zero Energy Building** Has A Net Site Energy Consumption Of Zero Over A Typical Year Of Operation - (25 kBtu Max)

WHAT IS NET ZERO ENERGY?



Richardsville Elementary

Warren County Schools

The Nation's First Net Zero Public School



72,285 SF
500 Students
\$168.00 SF w/out Solar
\$206.50 SF w/ Solar



Richardsville Elementary Warren County Schools The Nation's First Net Zero Public School

In 2012,

NO Energy
Costs

+

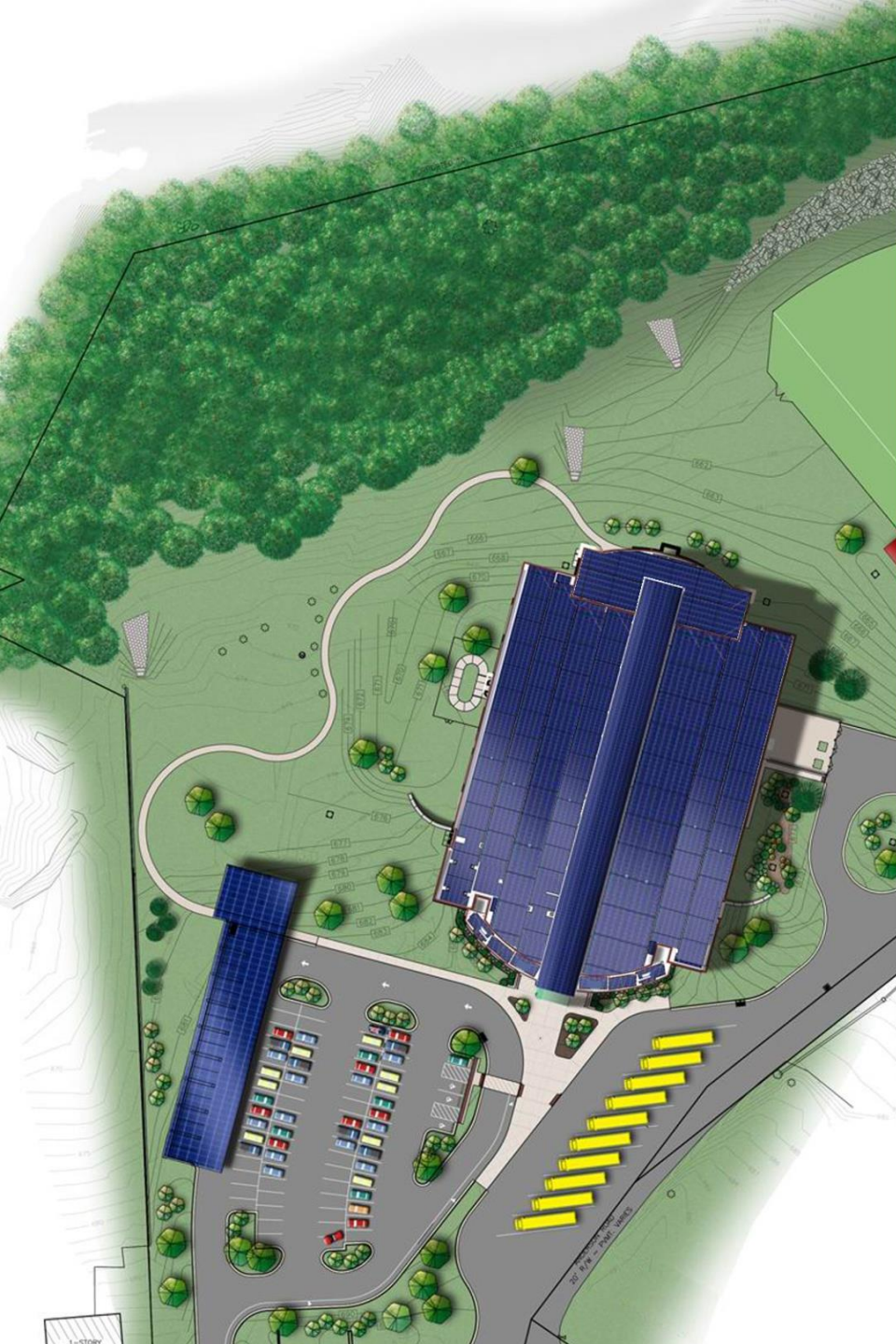
TVA paid WCPS

\$37,277.31





the
solutions



Site Design & Building Orientation

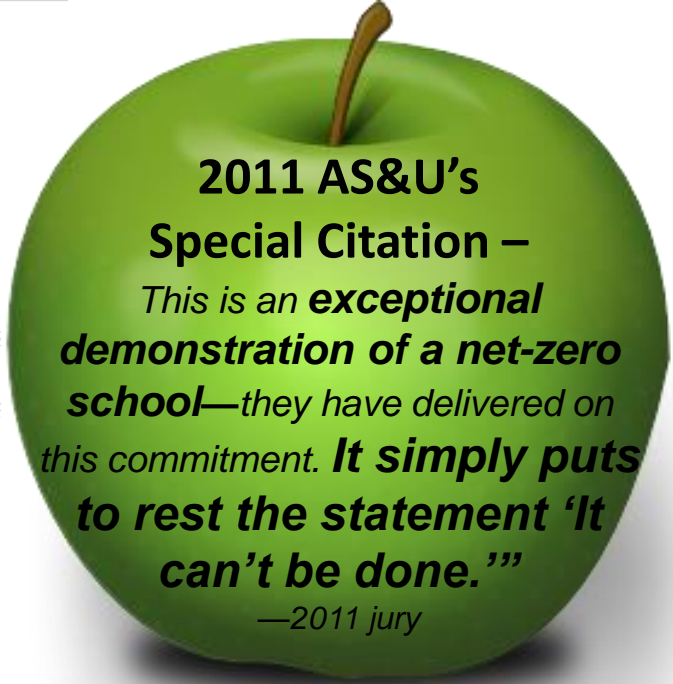
- north/south building orientation provides active daylighting in academic spaces
- filter storm water run-off
- native, drought-resistant landscaping reduces irrigation
- permeable paving reduces storm water run-off
- reduce or eliminate detention basins
- outdoor educational opportunities for students and faculty





Energy Efficient Systems

- compact building volume reduces area of exposed exterior surfaces
- super-insulated exterior wall and roof systems
- eliminate external air infiltration
- reduce or eliminate large, uninsulated mechanical platforms
- occupancy sensors
- energy efficient HVAC systems
- dual compressor heat pumps and distributive pumping system reduces energy demand
- reduce make-up air in unoccupied or partially occupied spaces
- distributive utility metering

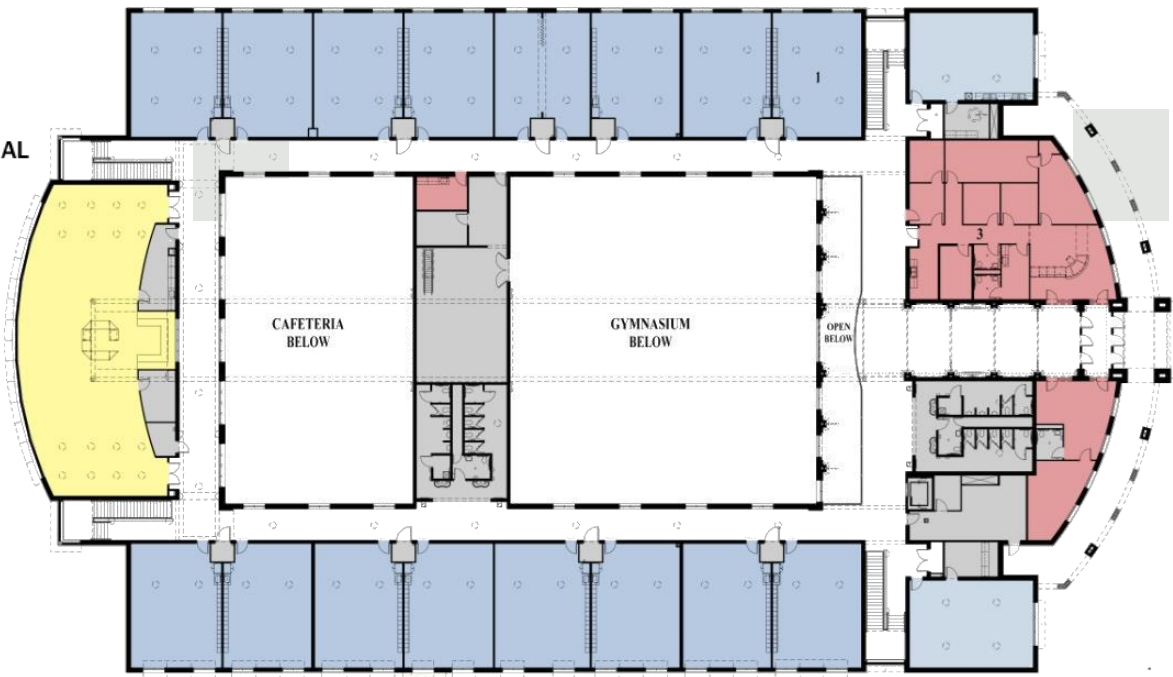
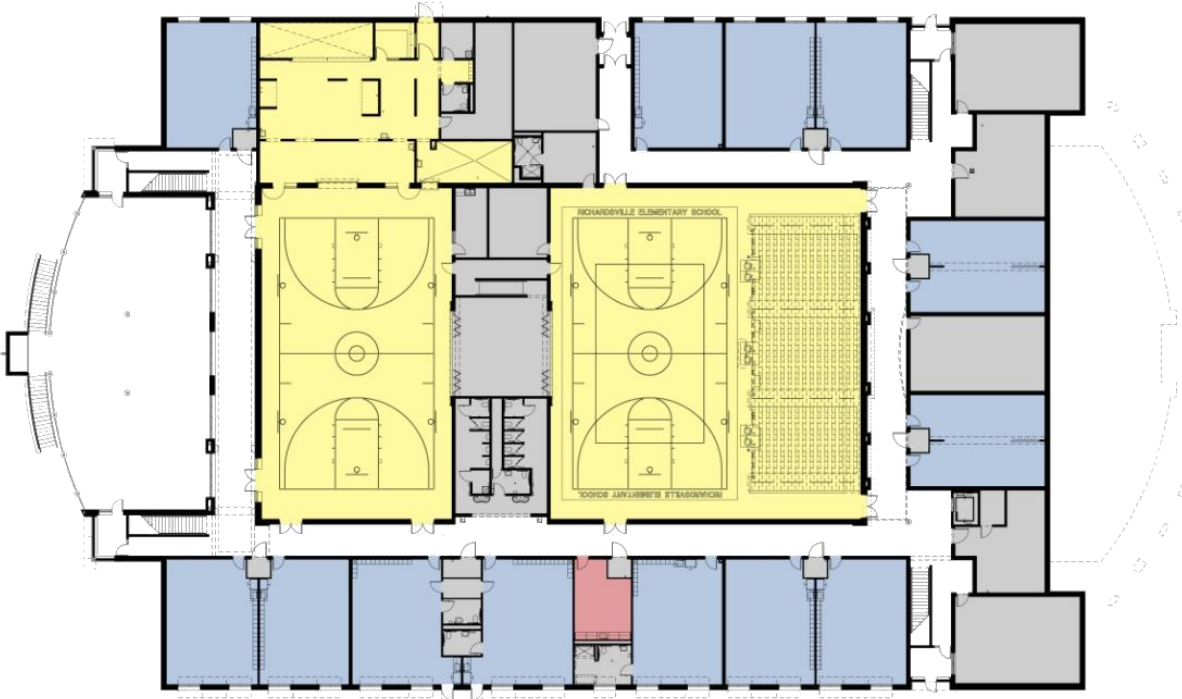


2011 AS&U's


Special Citation –


*This is an **exceptional demonstration of a net-zero school**—they have delivered on this commitment. **It simply puts to rest the statement ‘It can’t be done.’***

—2011 jury



AWARD WINNING & ENERGY EFFICIENT DESIGN
2008 Outstanding Design Concept for an Elementary School
COUNCIL FOR EDUCATIONAL FACILITIES PLANNERS INTERNATIONAL
2011 & 2008 Special Citation Award
AMERICAN SCHOOL & UNIVERSITY
2011 Outstanding Energy Efficiency
KENTUCKY SUSTAINABLE ENERGY ALLIANCE

 **ENERGY STAR School**
Recipient of the U.S. Environmental Protection Agency's prestigious ENERGY STAR for superior energy efficiency

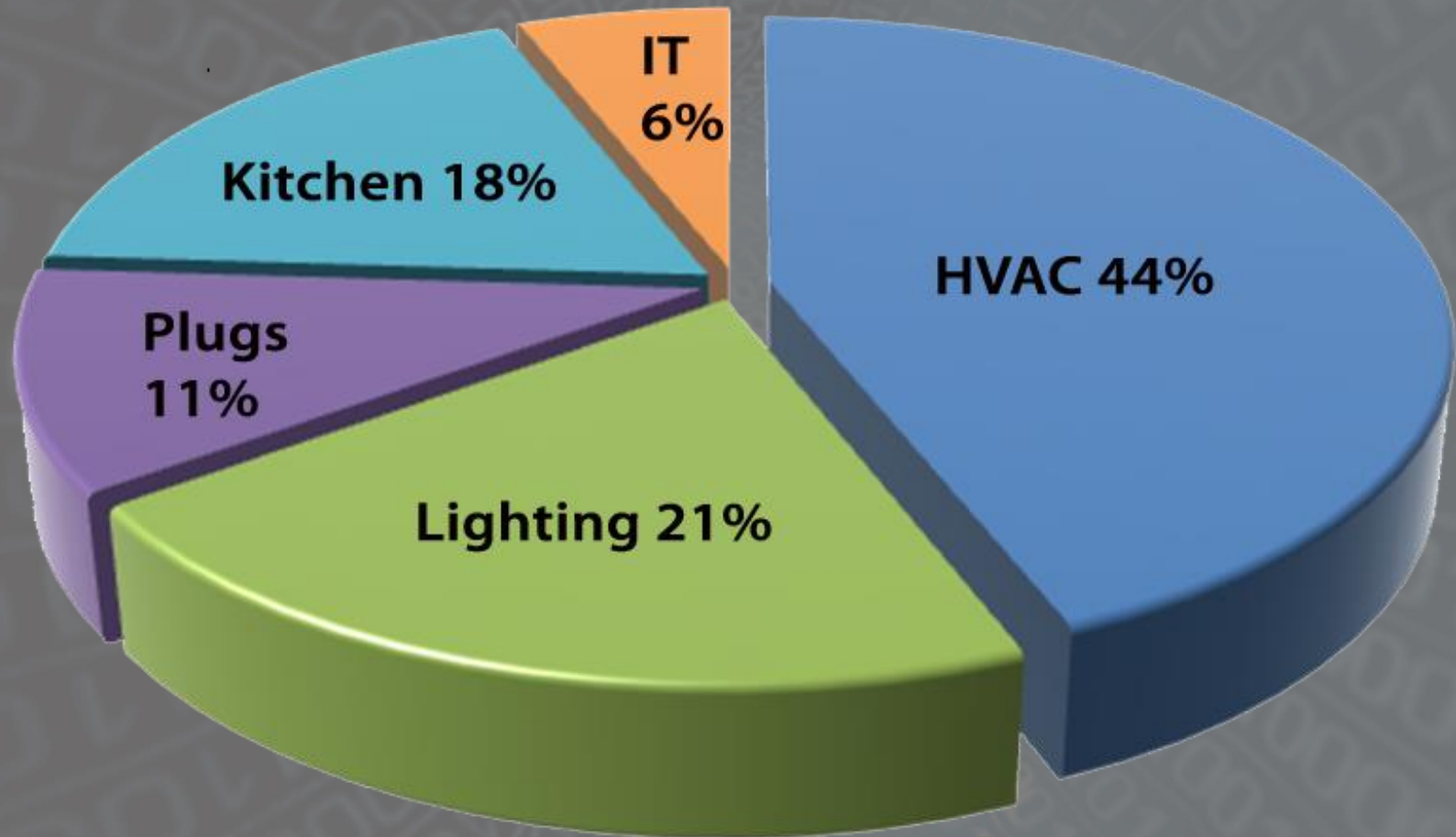
 **LEED Gold Registered**
Pursuing U.S. Green Building Council Gold Certification

High Performance Thermal Envelope

- Compact Building Volume Reduces Areas Of Exposed Exterior Surfaces
- Super Insulated Exterior Wall & Roof Systems
- Reduce External Air Infiltration
- Reduce Or Eliminate Large Mechanical Platforms



Richardsville: Energy Usage



18.2 kBtu/sf yr

Geothermal HVAC System

- Dual Compressor Or Two-Speed Heat Pump Units
- Part Load Efficiency
- Distributive Pumping
- One Heat Pump Per Two Classrooms



Outside Air Ventilation

- **Dedicated Outside Air Systems (DOAS)**
- **Heat Recovery Wheel**
- **Demand Control Ventilation Based On CO₂ And Occupancy**
- **Occupant Diversity**





Daylight Harvesting

- reflect natural light into classrooms
- reduce glare at work surfaces
- automated dimming reduces artificial lighting requirements
- interior solar tubes supplement daylighting
- sloped ceilings project natural light into the classroom
- aerogel insulated glazing and low-e coating reduces solar heat gain

Lighting – Unoccupied

- **Dark Sky Approach**
- **Local Police Collaboration**
- **Façade Lighting Controls**
- **Eliminate Building Night Lighting**



Healthy Kitchen Design

- Test Kitchen Evaluation & Recommendations
- **ENERGY STAR** Appliances
- Eliminate Type I Hood – Type II Hoods
- Healthy Foods & Locally Grown



Energy Free Lunches



ED EFFICIENCIES

ENERGY TAKES A LUNCH BREAK

Warren County's energy-free lunches promote fun and responsibility



By Jennifer Wohleb
Staff Writer

Sam Dorris, who will be a second-grader at Natcher Elementary in Warren County, spent a happy lunch period toward the end of this past school year, spelling out his name with a bag of Scrabble Cheez-it crackers while munching through the rest of his lunch.

He and his classmates were enjoying the novelty of eating a bag lunch in the cafeteria instead of the usual hot plate lunch on a tray. And the fact that this lunch was saving energy?

"I like that, too," he said. Elementary schools in Warren County held four "energy-free lunch" days this spring, which had the cafeterias shutting down ovens and fryers, turning off heat lamps and running other kitchen equipment at minimal levels.

"We found that 22 percent of the energy in our schools was being consumed by the kitchens," said Food Services Manager Gina Howard, who said the district made that discovery as it planned and built Richardville Elementary, the nation's first public school built to be net-zero energy, completed last year.

Howard said the idea for energy-free lunches came from an article in the *School Nutrition Journal*, and students and staff have eaten it up.

"It's actually a lot easier (to make) than a regular menu," said Plano Elementary Cafeteria Manager Paula Hale.

"Other than making the sandwiches, everything else is less time consuming. It's easier and the kids have more fun. It's like a picnic lunch for them."

Instead of picking up a tray when they go through the lunch line, students get a brown paper bag and fill it with a sandwich, fresh fruits and vegetables, cracker packs, or even a salad in a bag that has proven wildly popular with students.

"Salad is one of the harder things to get kids to eat," Howard said. "The last time we did this, we sold 200 salads in a bag. It's presented to them in a different way and students like that. They just open it, pour in their dressing and eat it out of the bag."

School board Chairman Mike Wilson said the program has been successful on several levels.

"Students know why we're doing this," he said. "They understand the rationale behind not having the kitchen all fired up that day. And this is also a new way to engage in nutrition. You may not like one item, but if it's presented to you in a different way or in a different setting, you may try something you previously thought you didn't like and find out you do like it. It broadens students' horizons."

Natcher Elementary fourth-grader Melek Muradova said there are several things she likes about the energy-free lunches.

"I like the energy savings," she said. "I like how they give out the carrots (in little bags) because carrots are really



Above, students at Natcher Elementary fill their brown bags as part of an energy-free lunch day.

Right, Plano Elementary student Elijah Burkhard, relates an apple during lunch. Students say the fresh fruits and vegetables are one of their favorite parts of the energy-free lunches.



good. It's more fun to eat this way and you don't have to do trays."

Jay Wilson, Warren County's energy manager, said the energy savings from these few days can't be determined, but efforts like these are still important.

"Definitely, it is important for our food services to serve such meals for the nutritional-educational benefits," he said. "It also displays the overall support from Mrs. Howard and her food service personnel for the district's ever-evolving energy conservation program."

Board member Mike Wilson said being energy conscious is just good policy for school boards.

"You build a building one time, but you heat it, cool it, and equip it every day for the next 40 or 50 years," Wilson said. "Seven or eight years ago when we entered into our energy education program, we wanted to be good stewards for the taxpayers' dollars and be as efficient as possible. Every dollar we save in energy costs goes back into teachers, salaries, textbooks, and other areas that directly impact students' learning." ❖

DARK IS THE NEW GREEN

At Walton-Verona Independent Schools, green isn't only the color of money and conservation, but it is also becoming the color of safety. By turning off the lights at night, the district is both turning on savings and increasing safety.

All the district lights, from the classroom to the parking lots, are on motion sensors at night.

"When police come by doing their patrol and they see lights on in the building they know that there's a problem because it should be dark," said Superintendent Bill Boyle.

The district has had a dark campus since 2008.

"We wanted to do it years ago, but back then, building codes required a certain amount of light in buildings at night," he said. "That's changed. The building codes have caught up with energy savings. We can now have all lights off in the building when it's closed, except for the ones by an entrance. So 99 percent of our building is dark. When some one walks into our building, it trips the motion sensor."

The same goes for parking lots, making it easy for police and others to spot anyone who shouldn't be there at night.

Boyle said because Walton-Verona is a growth district, trying to determine the savings from this is like trying to hit a moving target. But he said the change has been effective.

"We've gone the opposite way in terms of the old prevailing wisdom that said the more light the better, and we haven't had any incidents so far. We didn't want the lights on for the criminals to be able to see what they are doing," Boyle said, laughing. ❖

Computers

- **TVA Test Case**
- 7.5% Of Energy In “Tested” School Was Consumed By Computers
- **Wireless Technology Throughout**
- Laptop Carts In Lieu Of Computer Labs
- **Equipment Off At Night**
- Reduces Power Consumption By 50%



Richardsville PV System Phase I

- 60% Of Required Generation
- Operational February 2011
- 208 kW Thin Film
- 245 MWh/yr Electric Production



Richardsville PV System Phase II

- 100% Required Generation
- Operational September 2011
- 138 kW On Shade Structure
- Delayed For Old School Demolition
- 163 MWh/YR Electric Production



Solar Electric Generation Cost

- **Solar Package & Shade Structure**
 - \$2,766,664 - \$7.93/kW
 - January 2010
- **Awarded \$1,380,000 Grant**
 - Stimulus Funds
- **TVA Pays \$0.12/kWh**
 - Greater Than the Selling Price



Net Zero Energy MWh Summary

Read Date 2012	MWh Consumed	MWh Generated	MWh Difference
December	30.2	20.1	10.1
November	37.1	29.7	7.4
October	33.9	24.6	-1.4
September	30.1	29.6	0.5
August	30.1	12.8	-17.3
July	30.1	2.7	-29.4
June	30.1	0.6	-29.5
May	30.1	23.3	-6.8
April	30.1	24.6	-5.5
March	30.1	31.9	-1.3
February	33.8	19.5	14.3
January	26	14.9	11.1
Total	396	443.8	-47.8

**Richardsville
generated
47.8 MWh
more than it
consumed!**

Net Zero Energy Cost Summary

Read Date 2012	Consumption Cost	Generation Cost	Monthly Cost
December	\$4,233	(\$4,315)	(\$82)
November	\$4,856	(\$6,477)	(\$1,621)
October	\$4,551	(\$7,529)	(\$2,574)
September	\$4,866	(\$8,522)	(\$3,653)
August	\$4,551	(\$11,115)	(\$6,564)
July	\$4,551	(\$12,904)	(\$8,353)
June	\$4,551	(\$13,122)	(\$8,171)
May	\$4,551	(\$9,344)	(\$4,693)
April	\$4,551	(\$8,007)	(\$3,356)
March	\$4,551	(\$7,116)	(\$2,563)
February	\$4,551	(\$4,166)	\$691
January	\$4,010	(\$3,235)	\$775
Total	\$56,350	(\$96,514)	(\$40,164)

Zero
 energy costs &
 earned
\$40,164
 in 2012!

Three Dimensional Teaching Tool



Every hallway has an energy related theme. The **Geothermal Hall** demonstrates how water heats and cools the school.

Green Screens demonstrate the school's daily energy use.



Growing Minds... Energy Teams

- The Energy Initiative Is Spreading District Wide
- Each School Has An Energy Team With An Energy Kit To Monitor Consumption & To Perform Energy Audits For Efficiency
- Teams Focus On Energy Awareness, Student Achievement (Math And Science) And Building Energy Leaders



Warren County energy teams recognized in Frankfort



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(800) 844-1707

Pay by Phone
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(866) 319-3234

ACCOUNT NUMBER				METER LOCATION				
397917042				RICHARDSVILLE RD 1775				
SERVICE	FROM	TO	NO. DAYS	READING PREVIOUS	READING PRESENT	M U L T	KWH USAGE	CHARGES
07/16/12	08/16/12		31	0	0	1	36894	2,056.30
DEMAND:	READING			ACTUAL	BILLED			
	210.780			210.780	210.780			
TVA FUEL COST				0.024300			36894	886.02
DISTRIBUTION CHARGE								40.00
POWER GENERATION CREDIT								-11,901.51
SCHOOL TAX								155.45
CURRENT CHARGES FOR SERVICE								-6,564.27
PREVIOUS BALANCE								-27,009.71
Current Bill Due Date Does Not Apply To The Previous Balance				CR BAL DO NOT PAY				
Customer Name		BILLING DATE	PAYMENT DUE DATE	TOTAL DUE NOW:				
WARREN CO BD OF ED		08/22/12	09/05/12	-33573.98				
				AFTER DUE DATE PAY:				
				-33573.98				
HISTORY GRAPH - COMPARE YOUR USAGE								
<p>◆ Failure to receive bill does not relieve customer's payment obligations.</p> <p>◆ Any previous unpaid balance is subject to disconnect without further notice.</p>								

RETAIN THIS COPY FOR YOUR RECORDS

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951 Fairview Avenue, P.O. Box 1118
Bowling Green, Kentucky 42102
ADDRESS SERVICE REQUESTED

Account Number
397917042

Address _____
City _____ State _____ Zip _____
Telephone _____ Email _____

Charge to: MasterCard VISA

Account No. _____
Exp Date _____
Signature _____

Account Number
397917042

Date Due
09/05/12

Total Due Now
-33573.98

After Due Date Pay
-33573.98

WRECC
PO Box 3200
Hopkinsville, KY 42241-3200



WARREN CO BD OF ED
NEW RICHARDSVILLE SCHOOL
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BOWLING GREEN KY 42102-6810



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Net Zero Schools in Kentucky: Models for the Future Come from Surprising Places

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This week, I asked a close friend to guess which state boasted the nation's first net zero public elementary school. "California?" he ventured. "Vermont?" "Massachusetts?" No, no, and no. How about Kentucky, the nation's third largest coal producer, with \$5 bn in annual coal revenues and the nation's fourth lowest electricity costs (at just over 7 cents per kilowatt-hour)?

(Richardsville School - Architect: Sherman Carter Bernhart Architects; Photo courtesy of CNTA, Inc.)

Metal Architecture
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Life Cycle Assessments

Also inside:

- Building Profile: A Resourceful Titan Success
- Green Scene: Mind Your Ps and Qs
- Education: K-12 Projects



Thank you

Kenny Stanfield, AIA, LEED® AP

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