

**The 21st Century Manager:  
What Does It Take to Have a Smart Community  
From the Emerald City to Your City  
GIS for Effective Service and ROI**

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King County GIS Center*

*URISA Past-President*



# Who am I?



- Why Am I Here?*
- What will I accomplish?*
- What can you glean from listening to me?*

# Finance *and* Marketing?

## The left brain – right brain manager.



- ❑ ***The 21<sup>st</sup> Century Emerald City Manager:***
  - ❑ *Innovation and creativity*
  - ❑ *Scientific performance*
  - ❑ *Return on investment*

# *Geography has always been a major integrative element in municipal administration.*

- Dr. Costis Toregas, President-Emeritus of the Public Technology Institute, (United Nations Conference on GIS)



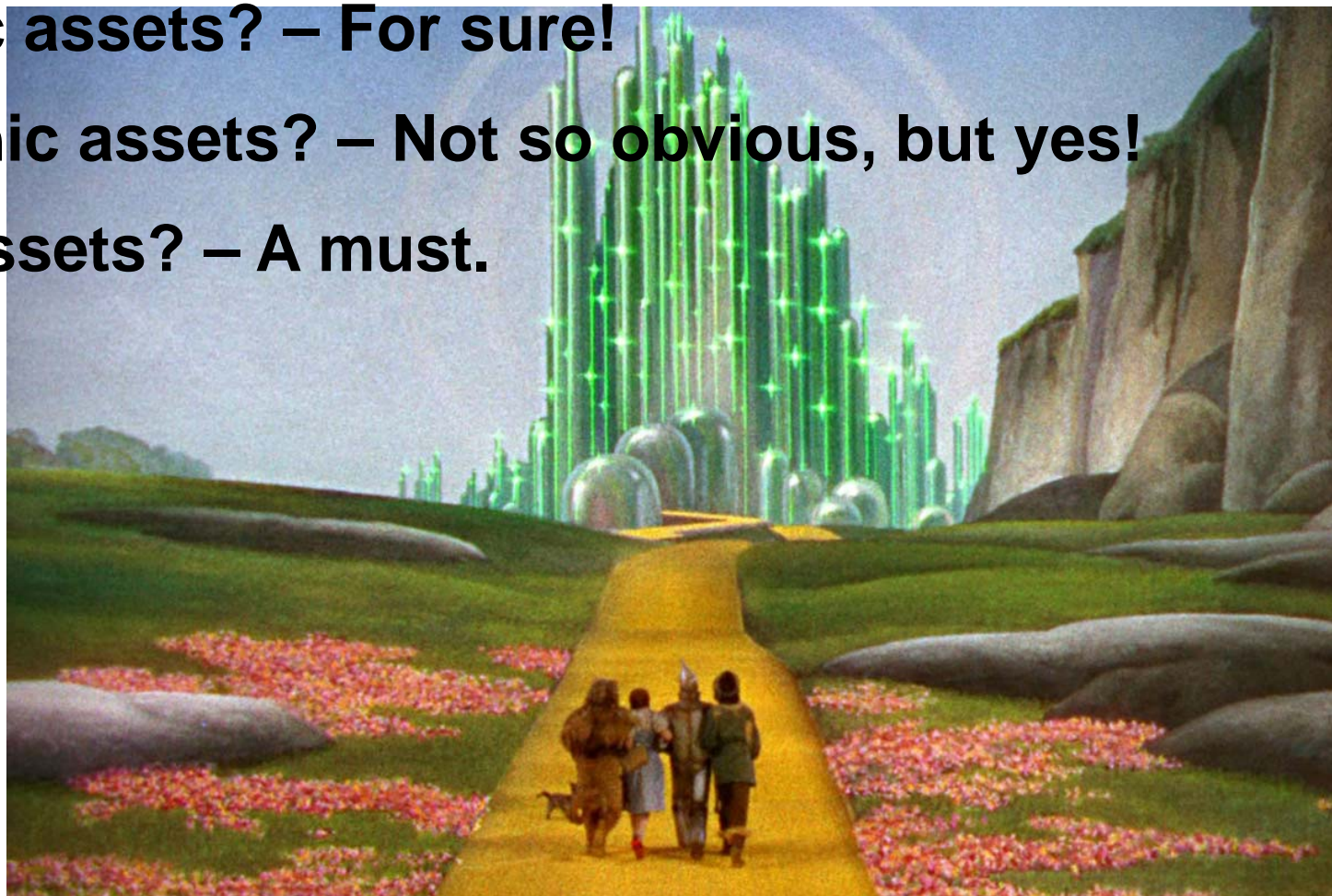
- Microsoft
- Gates Foundation
- Boeing
- Paccar
- Nordstrom's
- Amazon
- Starbucks
- Port of Seattle
- Weyerhaeuser
- Univ. of Washington
- Google
- Skype

Population (1,931,000 (14th most populous US county))  
Area: 2130 square miles (sea level to 8,000')  
39 incorporated cities  
Viable agricultural and private forestry areas  
Remote wilderness & watershed lands

# GIS in the Emerald City

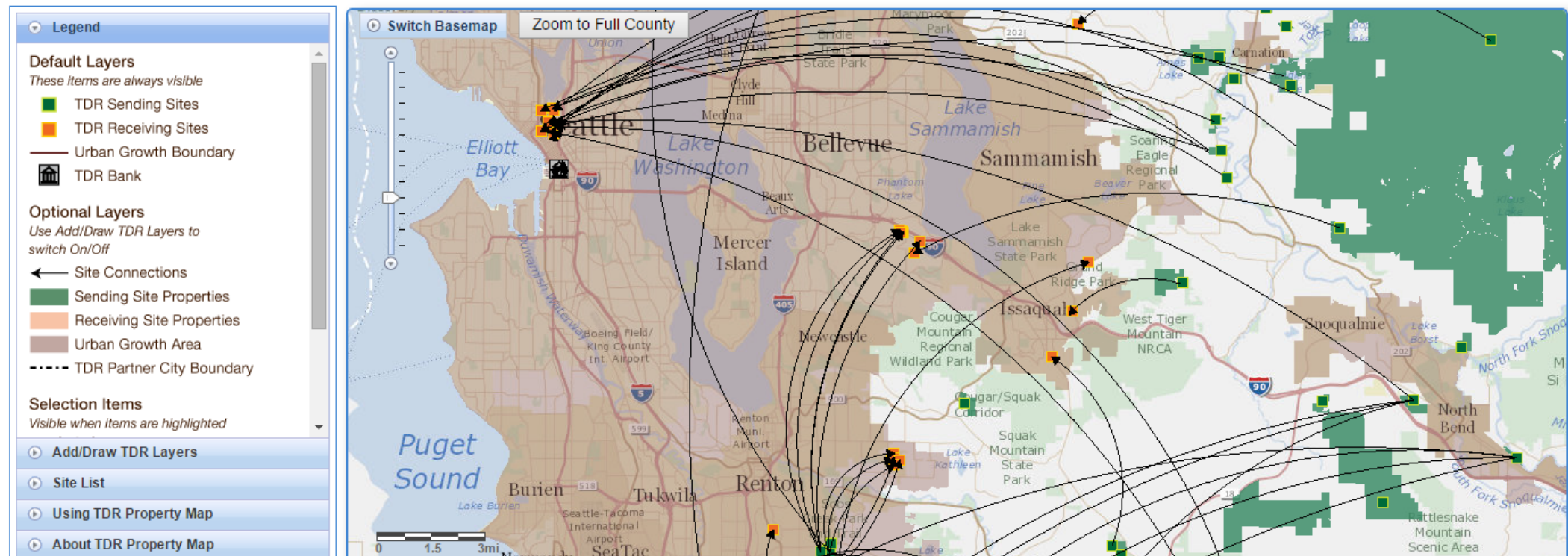
# Using a Geographic Information System (GIS) to leverage your assets

- ❑ **Geographic assets? – For sure!**
- ❑ **Demographic assets? – Not so obvious, but yes!**
- ❑ **Financial assets? – A must.**



# Using GIS to leverage geographic assets: *Regional Transfer of Development Rights*

TDR property map viewer



<http://www.kingcounty.gov/environment/stewardship/sustainable-building/transfer-development-rights/tdr-map-viewer.aspx>

# Using GIS to leverage geographic assets: *Incentivizing changes in urban forestry practices to mitigate climate change*

**ForestryCPR**  
*Revive the Heart of our Forests!*

## Did you know?

The Forestry CPR website:

Documents and explains key existing site characteristics using sophisticated Geographic Information System (GIS) analysis

Connects you to local resources to make it easy to enhance your forest's value and productivity

Provides customized management recommendations through a simple forest health assessment

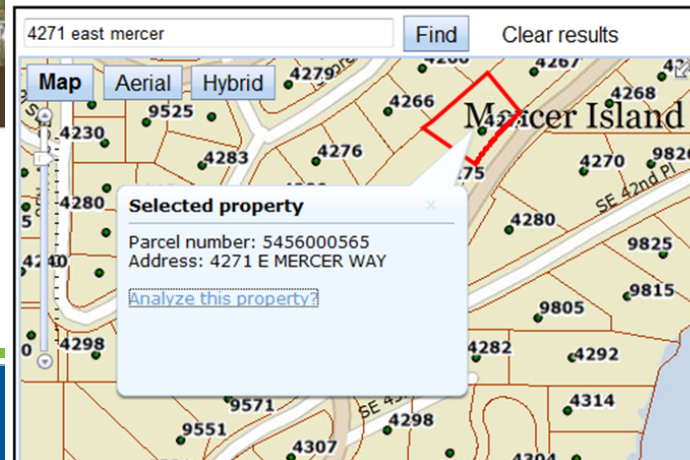
[Play](#) [Previous](#) [Next](#)

## Analyze real property in King County

### Analyze your property!

#### Instructions:

1. Find your property:
  - Zoom in to find your parcel, or
  - Type in your address (if you type in your address, you still have to zoom until you can click on the red border/outline of your property)
  - Click on the property and select "Analyze this Property"
2. Take the [Forest Health Assessment](#) for more property specific guidance, or get [General Guidance](#) about climate change impacts and King County forests and resources to take action.



#### Parcel number 5456000565

**Area** 16299 ft<sup>2</sup> (0.4 acres)  
0% covered by [water resources](#)

**Carbon** 26.0 MTCO<sub>2</sub>e (total)  
68.0 MTCO<sub>2</sub>e per acre

↑ Above average carbon amount  
The average tree height is 38.2 feet

#### Development pressure

The nearest undeveloped parcel is under High development pressure.

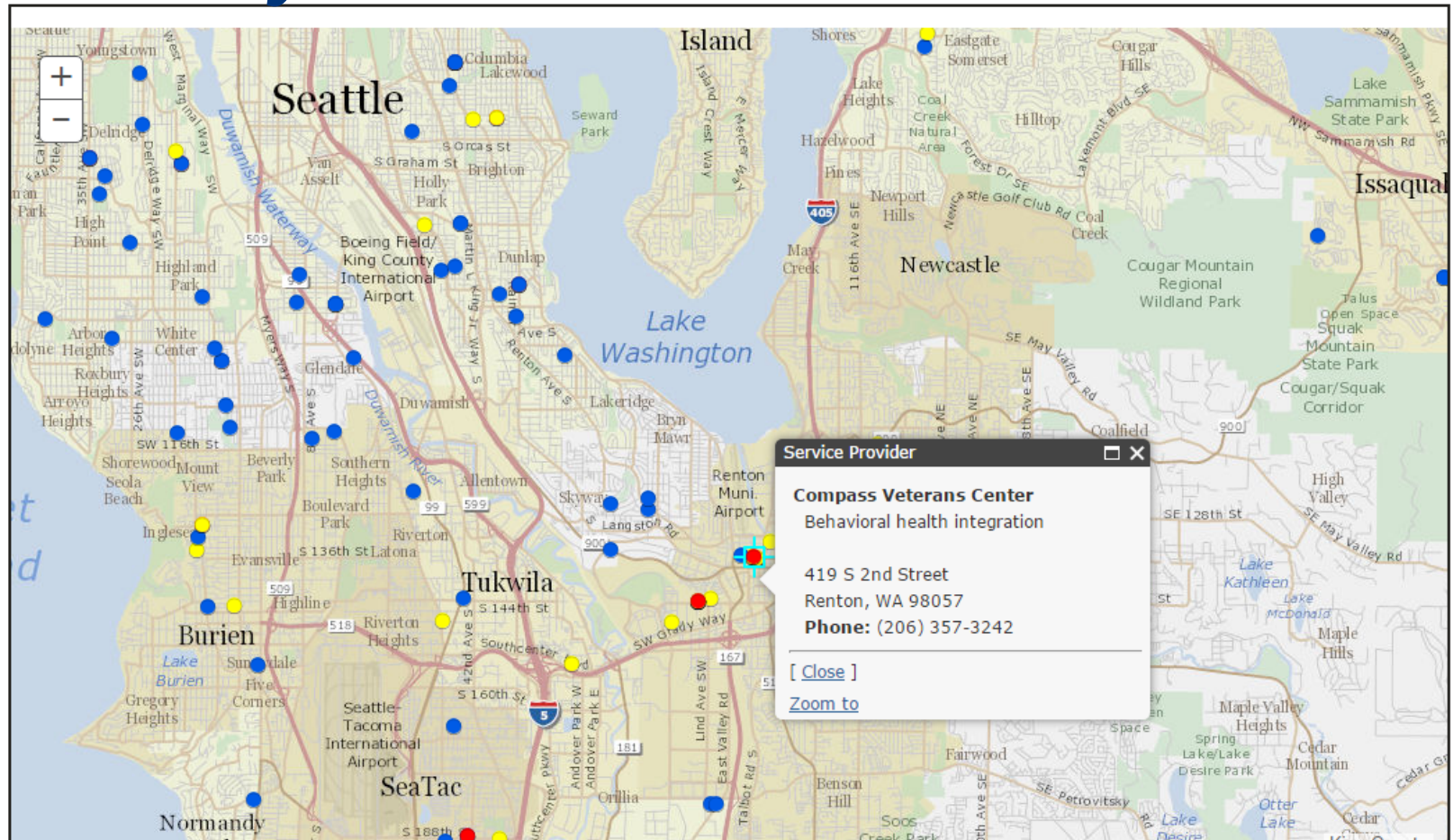
#### Wildlife Habitat Network(s)

A wildlife habitat network is 0.9 miles away to the East

#### Protected areas

5.8% of land within 1/2 mile is protected from development

# Using GIS to leverage demographic assets: *Veterans' Levy Services*



## Legend

- Veterans Levy Funds
- Human Services Levy Funds
- Combined Levy Funds

## Tips for navigating

- Drag the mouse to pan
- Mouse scroll forward to zoom in
- Mouse scroll backward to zoom out
- SHIFT drag the mouse to zoom in
- SHIFT CTRL drag the mouse to zoom out
- SHIFT click to recenter
- Use arrow keys to pan
- Use key to zoom in a level
- Use - key to zoom out a level

<http://www.kingcounty.gov/operations/DCHS/Services/Levy/LeviStrapMapKC.aspx>



# Using GIS to leverage demographic assets: *Pesticide free play spaces for children*

## PESTICIDE-FREE PLACES

Home >> Pesticide-Free Places

Where kids and pets play worry-free

Find outdoor areas managed: **pesticide-free/pesticide-reduced** to protect people, water & wildlife.

Search by city or zip

Zoom to a

Zipcode:  Go

City:  Select ... Go

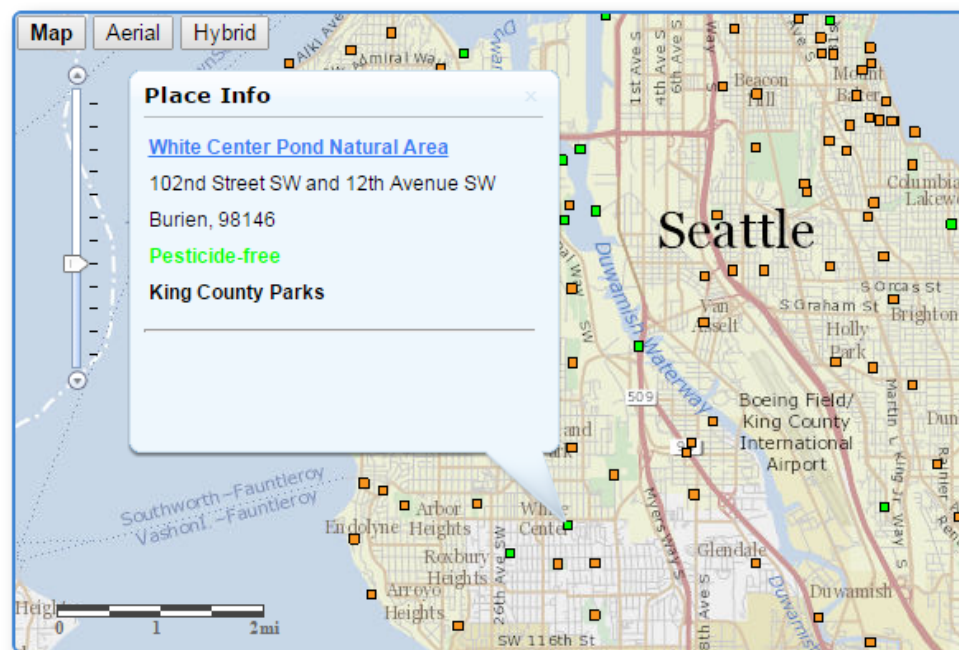
Pesticide-free place  
 Pesticide-reduced place

[List of places](#)

[Map legend - definitions](#)

[How to use the map](#)

[Disclaimer](#)



### Pesticide-Free Places

- [Why worry about where they play?](#)
- [How to get listed on the map](#)
- [Make your yard pesticide-free](#)
- [Landscaper help](#)



<http://hazwastehelp.org/PFParks/index.aspx>

# Using GIS to leverage demographic assets: *AIMS High – Equity & Social Justice*



## AIMs High Uses Maps to Compare Differences across the County

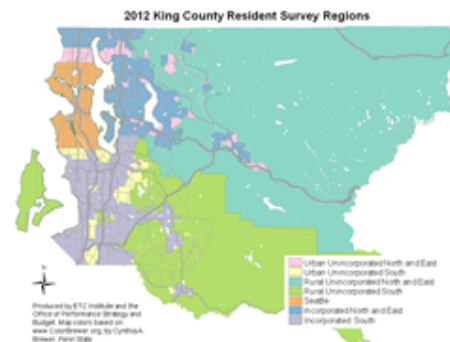
This year's AIMs High website uses more maps than ever before to show how community conditions and performance results can vary across different regions within King County. King County's [Equity and Social Justice](#) principle in the KCSP inspires us to understand inequities in our community and our service delivery. Maps are one method of disaggregating information to understand where inequities exist so that we can better direct policies and services to promote equity and social justice.

### Why do map areas vary?

AIMs High maps divide King County into multiple sub-regions. This is because the data behind each map comes from different sources with different data collection methodologies and measurement purposes. AIMs High combines geographic data produced for a variety of purposes to create a comprehensive picture of geographic variation within the County. Examples of geographic sub-regions used in AIMs High maps include: city limits, health reporting areas, zip codes, census tracts, and property parcels. The following data sources are the basis for the maps presented in AIMs High:

### Mapping King County Resident Perspectives

### AIMs High Maps



2012 King County Resident Survey



Healthy Food Access



Percent Adults with no Influenza Immunization

<http://your.kingcounty.gov/aimshigh/index.asp>

# Using GIS to leverage financial assets: Smart Growth



FIRST NAME	LAST NAME	
EMAIL ADDRESS	<a href="#">SIGN UP &gt;</a>	

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## The Fiscal Implications of Development Patterns

Every town, city, and county makes decisions about how to grow and what kind of development to build. These decisions shape entire neighborhoods and form the foundation of communities as we know them. These decisions can also have enormous implications for a municipality's finances.

Over the past 40 years research has shown that low-density, unconnected, development is more costly to the public sector than compact, urban development. Every municipality considering new development should understand the financial implications of these options. How much will it cost to support that new development in the long term? Would the development bring more net revenue if designed differently? These are potentially multi-million dollar questions that no municipality can afford to ignore.

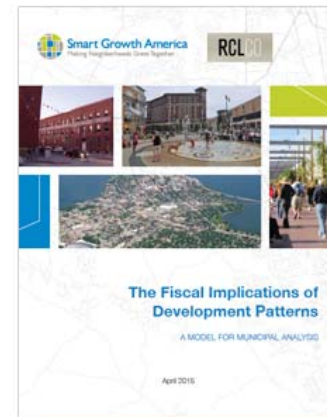
Smart Growth America, a national non-profit, and RCLCO, a national real estate advisory firm, have created a model designed to help municipalities understand the financial performance of development patterns, and what strategies could generate better returns in the future. We look at a variety of public costs and revenues to help municipal leaders understand how a smart growth approach to development could help improve their bottom line. [Download the overview](#) for more information about our methodology.

### The Fiscal Implications: Madison, WI

The City of Madison hired Smart Growth America to analyze potential development patterns in the city's [Pioneer District](#), a 1,400 acre area that is largely vacant right now.



[DOWNLOAD THE OVERVIEW](#)



[BRING THE MODEL TO YOUR TOWN OR CITY](#)

Smart Growth America and RCLCO are available to conduct this analysis for your municipality.

## TAX REVENUE PER ACRE

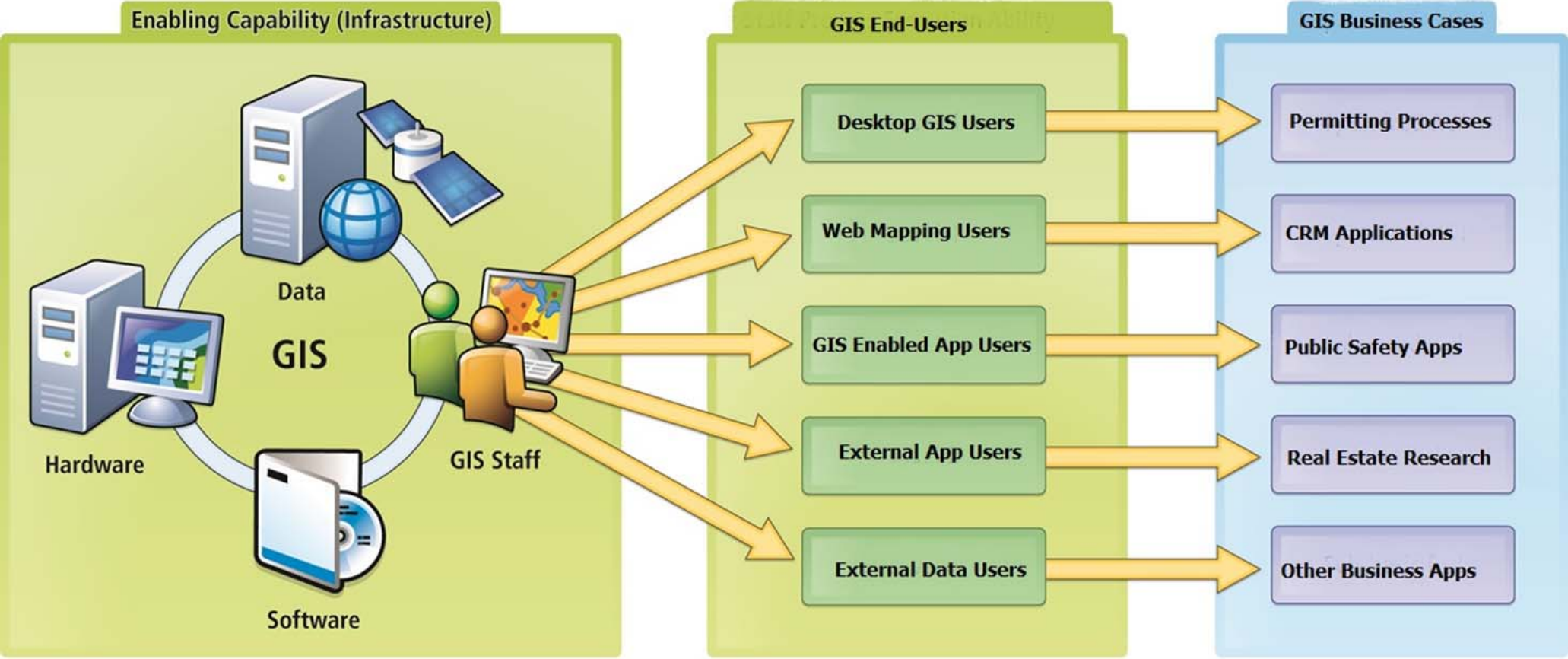
Smart growth development generates 10 times more tax revenue per acre than conventional suburban development. The survey concluded that on a per-acre basis, smart growth development patterns produce far more tax revenue than conventional suburban development. Tax revenue,

[http://www.gfoa.org/sites/default/files/GFR\\_AUG\\_13\\_78.pdf](http://www.gfoa.org/sites/default/files/GFR_AUG_13_78.pdf)

<http://www.smartgrowthamerica.org/research/the-fiscal-implications-of-development-patterns>

# The ROI from GIS

## Municipal GIS Infrastructure/Business Case Model



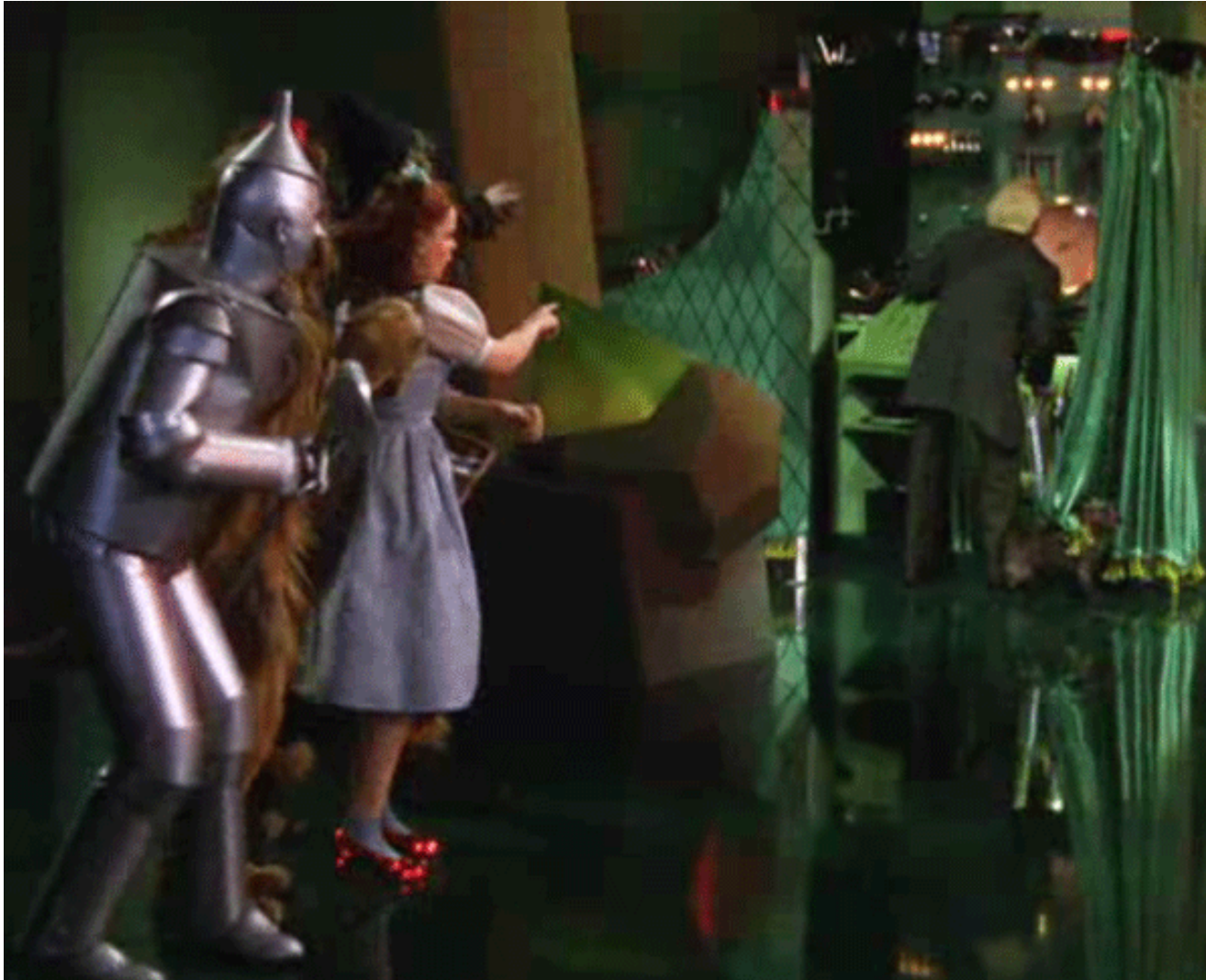
# ROI from GIS

*GIS combines geographic theory, spatial analysis, and geospatial technology to help society manage the Earth's finite space, with its natural resources and communities.*

## *'Geographic Theory?'*

- ✓ *Maps can represent the real world*
- ✓ *Space is finite, which gives property value*
- ✓ *Features are distributed systematically across the earth's surface*
- ✓ *Getting from point A to point B takes time, and time is money*

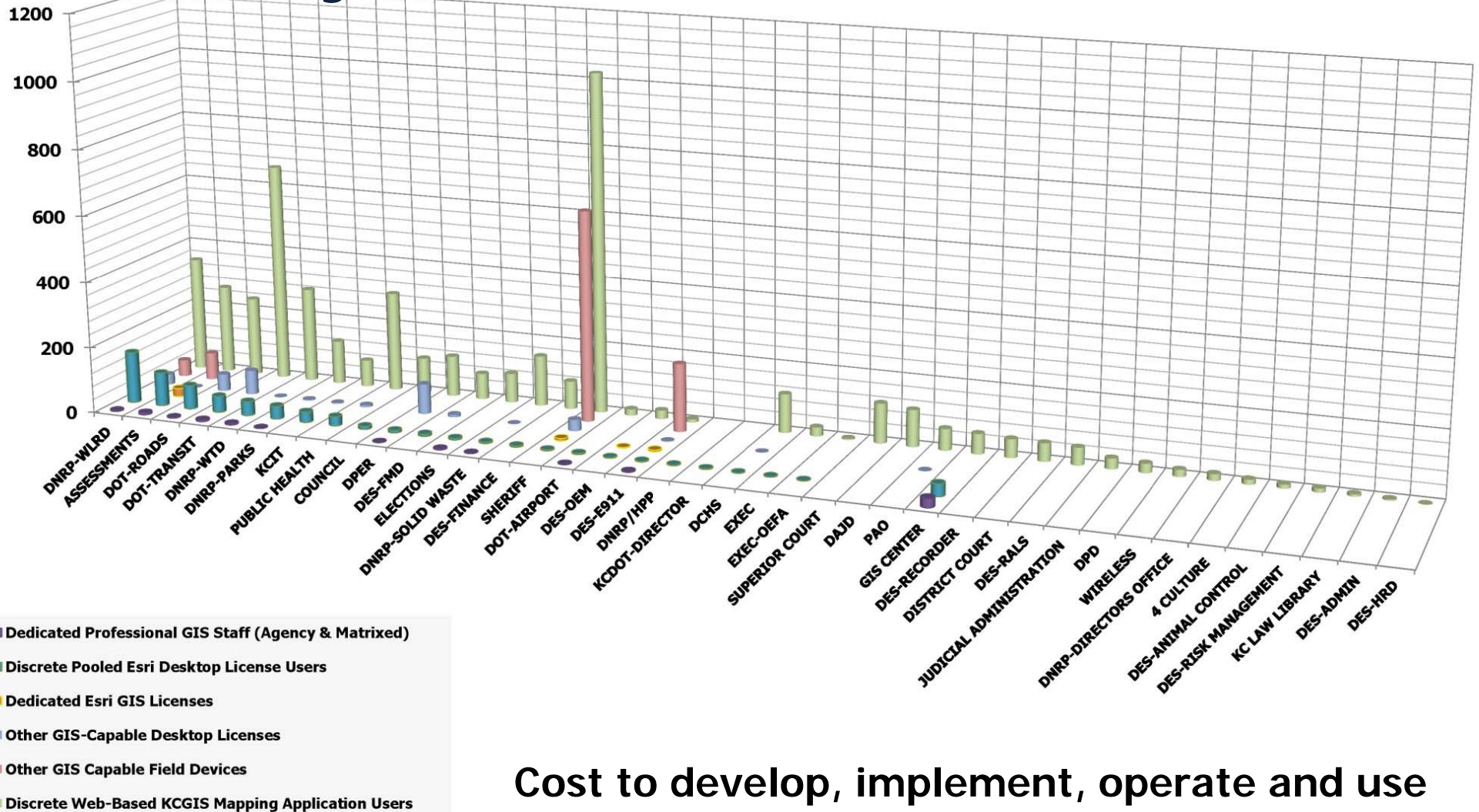
# ROI from GIS



**Pay no  
attention to  
the man  
behind the  
curtain!**

**The power of  
GIS is in your  
hands!**

# The Geospatial Revolution in King County (2013): 4,600+ GIS Users



Cost to develop, implement, operate and use KCGIS from 1991-2011: \$215,216,830

# GIS delivers significant ROI for King County:

**\$776 million in net financial benefits from 1998-2010, and \$87-180 million in 2010 alone.**

RICHARD O. ZERBE, JR.

**Richard O. Zerbe, Jr.**

Daniel J. Evans Professor of Public Affairs  
Ph.D., Duke University, 1969

**Contact Information:**

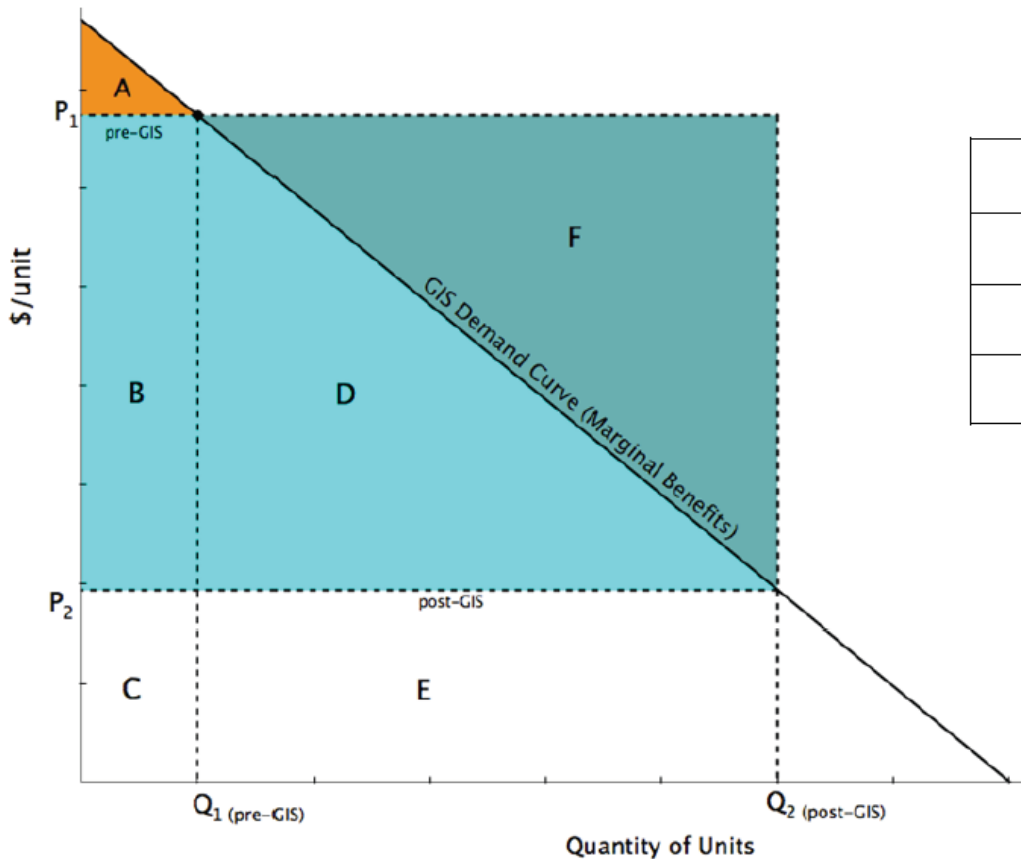
Parrington Hall, Room 226  
[zerbe@u.washington.edu](mailto:zerbe@u.washington.edu)  
206.616.5470

**Areas of Specialization:**

*Law and Economics, Benefit-Cost Analysis, Antitrust, Environmental Economics, Economic History*



Richard O. Zerbe, Jr. joined the Evans School faculty in 1981, and holds and adjunct appointment with the University of Washington School of Law. He teaches environmental ethics, microeconomics, government regulation, law and economics, and benefit-cost analysis.



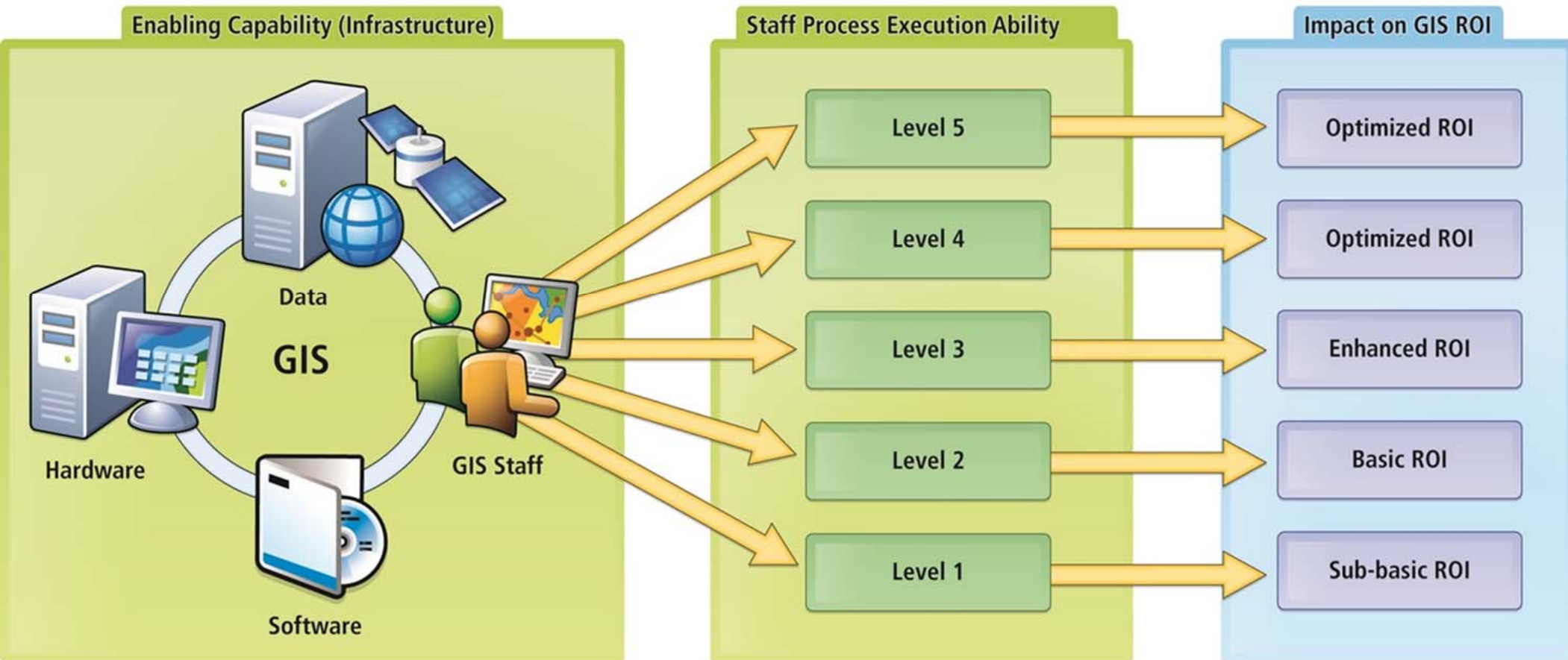
	Estimate 1 (new demand curve)	Estimate 2 (old demand curve)
Gross Benefits	B + C + D + E + F	B + C + D + E
Costs	C + E	C + E
Net Benefits	B + D + F	B + D

**AN ANALYSIS OF BENEFITS FROM USE OF GEOGRAPHIC INFORMATION SYSTEMS BY KING COUNTY, WASHINGTON**  
-Prof. R. O. Zerbe  
<http://tinyurl.com/kcgisroi>



# Enhancing GIS Effectiveness and ROI

## GIS Management Institute: GIS Capability Maturity Model



<http://www.urisa.org/main/gis-management-institute/>

# From the Emerald City: Back to Kansas....and beyond



# Questions/Comments?

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